

NICOLA YANKOV
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YEAR OF BIRTH **1971**
CIVIL STATUS **Married, with four children**

EXPERIENCE

2006 – Present **EXPAT CAPITAL** Sofia
Founder and Managing Partner

- The largest wealth management business in Bulgaria with global outreach and an established outstanding track record, covering more than 50 markets and servicing clients from more than 20 countries
- The firm provides the full spectrum of asset management services to private individuals and institutional clients, managing hundreds of individual investment accounts, three mutual funds and a real estate investment trust

2006 – 2011 **HILD ASSET** Budapest
Member of the Board of Directors

- The biggest life-annuity provider in Central and Eastern Europe; controlled by Merrill Lynch
- Total assets exceeded EUR 150 million at the end of 2008

2005 – 2006 **MINISTRY OF TRANSPORT AND COMMUNICATIONS** Sofia
Advisor to the Minister

- Advising the Minister on matters related to corporate management and strategy, as well as on concessions of public infrastructure and other public-private-partnership initiatives.

2003 – 2005 **MINISTRY OF TRANSPORT AND COMMUNICATIONS** Sofia
Deputy Minister

- Responsible for overall management control and business supervision over the government corporate entities in the sectors of transport and communications in Bulgaria. 2003 total operating revenues in excess of USD 2.5 billion.
- Main responsibilities include also administration and control over the process of concessioning away public transportation infrastructure (ports and airports) and other PPP projects intended to attract private investment into the public transportation sector. Major closed transactions include the concessioning of the two Black Sea airports in the cities of Varna and Burgas to Fraport AG of Germany, and a list of small and medium-size commercial sea and river ports.
- Work on several important legislative initiatives, including successful defending and passing through Cabinet and Parliament of amendments to the Civil Aviation Act and the Ports, Aquatorial Waters and Internal Waterways Act.

Additional Related Responsibilities:

- **The National Ports Authority**
Dec 2004 – July 2005: Chairman of the Board of Directors

2001 – 2003 **MINISTRY OF ECONOMY** Sofia
Deputy Minister

- Responsible for industrial policy development and domestic markets regulation in the Republic of Bulgaria.
- Sector and regional analyses, work with NGO's and business organizations with the aim of improving the business environment, strengthening local competitiveness, and generating more local and foreign investment.
- Main responsibilities include also administration and control over the process of concessioning away subterranean resources (ores and minerals). Major transactions closed include the sale of the biggest gold mine in Europe (the Chelopech mine) to the listed Canadian company Dundee Precious Metals.

- Work on several important legislative initiatives, including successful defending and passing through Cabinet and Parliament of amendments to the Commercial Code, the Commodities Exchanges Act, the Subterranean Resources Act, the Strategic Oil Reserves Act etc.

Additional Related Responsibilities:

- **The Commission on Temporary Trade Protection Measures**
Sept 2001 – July 2003: Chairman
- **The State Agricultural Fund**
Sept 2001 – July 2003: Member of the Board
- **Lukoil Neftochim S.A. (a Lukoil Group Company)**
Jan 2002 – July 2004: Member of the Supervisory Board
- **The Nuclear Facilities Decommissioning Fund**
May 2003 – Sept 2003: Member of the Board
- **The Natural Calamities & Disasters Fund**
Sept 2001 – Sept 2003: Member of the Board
- **The Council for Mobilization Readiness**
Sept 2001 – Sept. 2005: Council Member

2000 – 2001	NAFTEX PETROL Chief Executive Officer	Sofia
	<ul style="list-style-type: none"> • Responsible for the investments in companies involved in sourcing and subsequent sale of crude oil and refined products on the Bulgarian market. Special projects include the restructuring of the subsidiary PETROL SA with its 4,000+ employees • 2000 Revenues: USD 320 million 	
1998 – 2000	SOLVAY SODI (a Solvay Group Company) Manager Controlling & Treasury	Varna
	<ul style="list-style-type: none"> • Responsibilities include all activities in the Controlling and Treasury Areas • 1998 revenues – USD 110 million 	
1996 – 1997	BULGARIAN ARMED FORCES Regular Army Service	Plovdiv
	<ul style="list-style-type: none"> • Served in the Air Force 	
1995 – 1996	KRAFT JACOBS SUCHARD BULGARIA (A Philip Morris Group Company) Country Treasurer	Sofia
	<ul style="list-style-type: none"> • Responsibilities include asset management, cash management, forex management, insurance, credit control & risk management, headoffice treasury reporting, all banking activities • 1995 revenues: USD 30 million 	

NON-PROFIT WORK

2008 – Present	THE BULGARIAN INVESTMENT MANAGERS ASSOCIATION Member of the Board	Sofia
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EDUCATION AND QUALIFICATIONS

1991 – 1994	CORNELL UNIVERSITY Bachelor's Degree in Consumer Economics	Ithaca, New York, USA
1985 – 1990	PLOVDIV ENGLISH LANGUAGE SCHOOL Profile of Study: English Language	Plovdiv

FOREIGN LANGUAGES

Native Bulgarian; fluent English; very good Russian; basic French