AMERICAN CHAMBER OF COMMERCE IN BULGARIA

About AmCham Bulgaria

American, Bulgarian, and multinational companies committed to and investing in the future of Bulgaria:

31 Years

360 Members

7 Committees

3 Working Groups

1 U.S. Office

Working towards more sustainable investment climate

- Transatlantic Partnership and Dialogue
- Part of the 49 AmChams in Europe network
- Affiliate of the U.S. Chamber of Commerce
- National Partner of AUSA
- Supporter of the Three Seas Initiative

Headquarters in Sofia
1, Vitosha Blvd., Floor 4
1000, Sofia, Bulgaria
Tel.: +359 2 9 742 743;
amcham@amcham.bg

Find us at
amcham.bg

Office in the United States of America
1500 K str. NW,
Washington, DC, 20005, USA
T: +1 202 696 0222
ivo@amcham.bg

AMERICAN CHAMBER OF COMMERCE IN BULGARIA

National Partner of

AUSA ASSOCIATION OF THE UNITED STATES ARMY

2026

AUSA

ANNUAL MEETING & EXPOSITION
12-14 OCTOBER | WASHINGTON, DC

AMERICAN CHAMBER OF COMMERCE IN BULGARIA

AUSA ASSOCIATION OF THE UNITED STATES ARMY

III-rd Defense Mission to the U.S.A.

October 11-16 2026, Washington, D.C.

For a third consecutive year AmCham Bulgaria takes the lead to organize a Defense Business Mission to the United States. This trade mission of the Bulgarian Defense Industry in Washington, D.C. will happen from October 11 – 16, 2026, and will take fit within the framework of the largest annual defense exhibition in the USA – AUSA Annual Meeting and Exposition.

AmCham Bulgaria has the pleasure to cooperate on this initiative with the Embassy of the Republic of Bulgaria in the United States, and has the support of the U.S. Department of Commerce, and with the active participation and cooperation of the Ministry of Defense of Bulgaria.

AUSA is the most significant organization of current and former U.S. military personnel, the U.S. defense industry, and American government institutions related to the U.S. Army. AmCham Bulgaria is the national partner of the Republic of Bulgaria in this influential association, which has over 250,000 members and 122 regional chapters in the U.S. and worldwide. The October exhibition is the organization's largest event, attended by 40,000 military representatives, arms manufacturers, and defense companies from the U.S. and over 100 countries, with 750 exhibition booths.

Objectives of the Delegation

- To demonstrate the industrial capacity of the Bulgarian defense sector to U.S. institutions and businesses
- To highlight the role of Bulgaria's defense industry in strengthening NATO, U.S., and EU security
- To identify and meet potential new clients for your products
- To enable technology transfer and implementation of U.S. solutions

For Bulgarian system integrators and trade representatives, the focus will be on identifying U.S. manufacturers (mainly SMEs) interested in participating in the modernization of the Bulgarian armed forces and the region, and those seeking Bulgarian partners for representation, system integration, or offset cooperation.

Additional Benefits

- Custom contact database (bonus) for each participant, including up to 15 senior executives from selected U.S. companies (with full contact details)
- Welcome package upon arrival, including:
- U.S. Defense Industry and International Policy Briefing policy
- Overview of leading companies
- Schedule of individual meetings
- U.S. Chamber of Commerce Defense Roundtable Discussion
- and others

Participation Fee

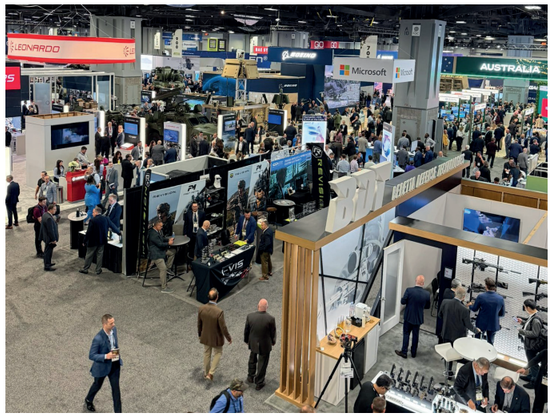
- USD 8,000 for the first participant
- USD 4,000 for each additional participant

The fee includes:

- Full program organization
- Identification of partners and arranged meetings
- Conference facilities
- Events, receptions, transportation within the program
- Site visits, cruise, city tours, and official dinners

Not Included:

- Accommodation
- Flights
- Airport transfers



Participation Details

If you express interest and confirm participation, we will coordinate with you regarding the types of companies you wish to meet and begin inviting suitable U.S. firms.

Contact

Please confirm your participation to Nadezhda Vakareeva, nadia@amcham.bg and Tatyana Vladimirova, tatyana@amcham.bg

---

AmCham Bulgaria U.S. Office

Ivo Konstantinov, former Trade Atache to the Bulgarian Embassy to the U.S.A., heads AmCham Bulgaria's office since the spring of 2022, when the Chamber established the Office, based in Washington, D.C. It serves Bulgarian companies that have plans to start operations or export to the United States, and vice versa – American and Canadian businesses that aim to relocate or expand in Europe, particularly in Bulgaria

Contact Details

Email: ivo@amcham.bg;