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This content was possible to reach out to you thanks to:

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30th Anniversary Design - Smarkethink

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30th Anniversary Logo - NRG Brands

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Although the Publisher of the AmCham Bulgaria Yearbook 2025 made every effort to ensure that the information was correct at the time it went to press, the Publisher does not assume and hereby disclaim liability to any party.

Some parts of this publication were proof-read and summarized with the assistance of AI tools. The author – Daniel Kiryakov - reviewed and validated the final version.

AmCham Bulgaria President's Message

We Should Follow the Great Examples of Human Progress Rooted in Our Shared Values



Dear Members, Partners, and Friends,

Yearbook 2025 provides comprehensive coverage of a significant milestone for AmCham Bulgaria – our 30th Anniversary. It tells two parallel stories: a celebration of the past thirty years and the work that many would describe as "business as usual."

The first reflects the pride and achievements of an organization that was meant to be and that remains vital, productive, and supportive. The second demonstrates our determination to improve Bulgaria's investment climate and help businesses remain competitive and thrive.

I am pleased that, in my new capacity as President of AmCham Bulgaria, I can present this publication as tangible evidence of the meaning and value of our organization. Year after year, the Chamber, the Board, the Committees, and the Team have worked to implement our priorities, create opportunities, and remain among the most impactful business associations in Bulgaria.

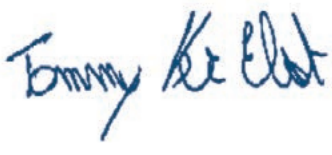
In fact, our success has been built through the efforts, knowledge, and dedication of our members. This makes it a shared success. Even more importantly, it inspires us to embrace new challenges and pursue new ideas brought forward by members, partners, and the team.

I believe these words resonate even more strongly as we reflect on two significant anniversaries commemorated in 2026, the year this Yearbook is published. We celebrate the 250th anniversary of the Declaration of Independence of the United States of America - a historic milestone of courage, vision, and determination in the pursuit of freedom, human rights, and the right to shape one's own destiny.

The ideas of the Founding Fathers were later embraced by Bulgarian revolutionaries, who ignited the struggle for liberation from Ottoman rule and laid the foundations of a free and independent Bulgaria. The April Uprising of 1876 stands as a powerful example of self-confidence and sacrifice. While tragic in its outcome, it demonstrated to Europe and the world that the Bulgarian people were determined and capable of shaping their own future.

My message, therefore, is to follow the great examples of human progress rooted not only in history but also in our shared values. As a Belgian, I am particularly proud that the motto "Unity Makes Strength" is displayed in our nation's institutions. Let us put this principle into practice.

Yours truly,



Tommy Ver Elst
President
AmCham Bulgaria

AmCham Bulgaria CEO's Message

AmCham Will Remain True to Its Mission



Dear Members and Colleagues,

Our 30th Anniversary marked a period that brings together the pioneering spirit of a newly established chamber and the evolution of a business organization that has consistently been at the forefront of new ideas and new beginnings.

The story of the Chamber reflects Bulgaria's political and economic development, including major milestones such as the country's application for EU membership and its accession in 2007, Bulgaria's entry into NATO, its integration into the EU Single Market, and the investments made by American companies across Eastern Europe, including Bulgaria. Major trends such as digitalization, energy diversification, and the ongoing pursuit of the rule of law have also shaped this period.

Over these thirty years, we have witnessed the growth and achievements of the American University in Bulgaria, the revival and development of the American College of Sofia, the impact of America for Bulgaria, and the continued contribution of Fulbright Bulgaria to the country's democratic development.

We are proud that our organization stands alongside these emblematic institutions that have helped transform Bulgaria and improve the lives of its people.

That is why our responsibility as one of the most influential business associations in Bulgaria continues to grow - and so do expectations. These are the two key factors that guide both our daily work and our strategic planning: fulfilling our mission by adding value to our members, our community, the eighteen sectors represented within AmCham, and society.

The pages that follow illustrate exactly what I mean. Events, meetings, expert work behind our positions and statements, outreach initiatives, national and international representation, relationship-building, the expansion of our U.S. office, and our media and social media presence - all of these efforts are dedicated to serving our members and improving Bulgaria's business environment.

None of this would be possible without the professionalism, commitment, and tireless work of the AmCham team, to whom I extend my sincere gratitude.

If someone were to look ahead to the next 30 years, to 2055, I can make one bold prediction: AmCham will remain true to its mission. It will continue to serve, lead, and stand as a beacon of trust, resilience, and innovative thinking. My hope is that Bulgaria will continue to evolve and prosper thanks to the efforts of generations of policymakers, entrepreneurs, and organizations such as ours. That belief gives me the motivation to continue doing my very best, together with my team, to pursue that goal.

Yours truly,



Ivan Mihaylov
CEO,
AmCham Bulgaria

Address by the U.S. Chargé d'Affaires

Working Together to a Safer, More Prosperous, and Secure World



Dear AmCham Members,

As the U.S. Embassy prepares to commemorate our country's 250th birthday, we recall our outstanding partnership with AmCham in bringing our Freedom 250 program to life in Bulgaria. Throughout the year, AmCham events and activities that brought to life the ideals of freedom and democracy that have defined the United States for two and a half centuries.

AmCham has also continued to advocate for our strong bilateral commercial and investment relationship. I commend AmCham for its continued leadership in calling for transparency and a business climate that supports economic growth and a level playing field for U.S. companies in Bulgaria.

During a year of many changes, AmCham demonstrated value to its members and Bulgaria. Your programming prepared businesses for the Euro conversion and helped ensure smooth Eurozone accession. Your commitment to protecting intellectual property rights contributed to Bulgaria's removal from the Special 301 report, the U.S. Trade Representative annual review of global intellectual property rights protection/enforcement.

We look forward to working with AmCham in engaging Bulgaria's new government to expand opportunities for U.S. trade and investment, boost economic growth, and champion transparency. Working together to advance our shared commitment to a safer, more prosperous and secure world.

Finally, congratulations to AmCham's new Board of Directors! We look forward to working with you and celebrating America's sesquisemiquincentennial (whew!) together throughout the year.

With best wishes and much appreciation,

H. Martin McDowell
Chargé d'Affaires
at the Embassy of the United States in Sofia, Bulgaria

Address by the U.S. Commercial Attache

AmCham's Steadfast Support Has Enabled us to Amplify Our Efforts



Dear AmCham Members,

It has been a tremendous pleasure to work with AmCham – its dedicated leadership, staff, members, and Board of Directors – over the past year. AmCham's steadfast support has enabled us to amplify our efforts on behalf of U.S. businesses in Bulgaria far beyond what either organization could achieve independently.

Through joint events and outreach, we have made a strong case for the importance of transparency, fairness and a level playing field that allows qualified companies to compete and succeed, bolstering economic growth and prosperity in both the United States and Bulgaria.

I particularly appreciate AmCham's readiness to partner on key initiatives such as the SelectUSA program, which supports companies planning to expand into the U.S. market. Together, we encouraged dozens of Bulgarian companies to consider U.S. investment as the next step on their growth path. Our joint outreach established dozens of new relationships with Bulgarian companies in Varna, Stara Zagora, Plovdiv, and beyond. I'm confident these relationships will lead to strong partnerships with U.S. companies.

Over the past four years, I've been continually impressed by the resilience of AmCham's Board of Directors, which I was honored to join as an ex officio member. Against a national backdrop of election cycles and changes in government, accession to the Euro zone, and inflation, AmCham's board remained focused on member companies' need for clear communication about economic and policy changes.

Meanwhile, AmCham's hardworking staff organized an impressive array of timely and thought-provoking programs to help member companies navigate new economic and commercial challenges.

As I prepare to depart Bulgaria after four years, I leave with warm memories of the friendships I have made, and I am gratified that our Commerce Department team partnered with AmCham on so many successful initiatives.

As the newly elected Board of Directors prepare to guide AmCham into the future, I wish them every success!

Sincerely

Hannah Kamenetsky
Commercial Attaché 2022 - 2026

AmCham Bulgaria Board of Directors

As of July 2026



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As of July 2026



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THE OVERVIEW

United for the Future



In 2025 AmCham Bulgaria celebrated its 30th anniversary. The celebration concept included organizing two major events: one to pay respect to the past thirty years and their achievements, and another – thanks to prominent speakers and members to try to outline that vision Bulgaria that might become a prosperous, economic-strong, and agile country till 2050.

United for the Future: AmCham Bulgaria Celebrates 30th Anniversary

On June 5, the Anniversary Gala welcomed 550+ guests: members, political leaders, friends, incl. the Executive Committee: Olivier Marquette, President; Stanislava Taneva, 1st Vice President; Borislav Dimitrov, 2nd Vice President; Tony McMurray, Treasurer; AmCham Board Members – Tommy Ver Elst, Omourtag Petkov, and Georgi Ganev, as well as Ivan Mihaylov, CEO and Hannah Kamenetski, Commercial Attache to the U.S. Embassy in Bulgaria.

The event was attended by Prime Minister Rosen Zhelyazkov, Minister of Energy Zhecho Stankov, Deputy Minister of Innovation and Growth Martin Danovsky, Deputy Minister of Economy and Industry Doncho Barbalov, the Executive Director of InvestBulgaria Agency Mila Nenova, Rosen Plevneliev, President of Bulgaria (2012 – 2017) and former AmCham Treasurer.

> *AmCham is the flag of the American businesses in Bulgaria. It is the platform for like-minded individuals and companies who aim high and live by our principles. We are trusted partners to the government, to our sister bilateral chambers, and stakeholders.*
> *AmCham today stands as a beacon for sustainable business, a compass for the rule of law and democracy, and a pioneer of new ideas, reforms, and initiatives that support economic and social progress*
>
> ***Olivier Marquette***
> *AmCham Bulgaria President*
> *(2019 – 2025)*





This milestone belongs to you - the people who shape and drive our Chamber forward. You are the ones who develop industries, build connections, and whose businesses strengthen the ties between Bulgaria and the USA. The very creation of Chamber was the American Dream made real - right here. It's a moment to be proud of - and one that comes with great responsibility.

Ivan Mihaylov
CEO
AmCham Bulgaria

I want to thank the founders of AmCham, who back in 1994 created this platform for sharing value systems and for conducting business with integrity in a way that today allows us to recognize success in each and every one of you - successful businesses that are following the path of the American model. And that is, in fact, the model of the Western civilization.
I believe in the talent of the Bulgarian society. I believe in hard work. And I believe that in partnership with the United States – a partnership between the U.S. and Europe – we, as the Bulgarian people, as the Bulgarian businesses, and in partnership with the U.S., will reach as far as our dreams can take us to. My wish is that over the next 30 years we will continue together with dignity.

Rossen Zhelyazkov
Prime Minister of Bulgaria
(March 2025 - February 2026)





Acknowledging Leaders and Companies



21 companies are members for 30+ years: AIMS Human Capital, American University in Bulgaria, BDO Bulgaria, Coca-Cola Bulgaria, Colliers Bulgaria, Curtis / Balkan, Deloitte Bulgaria, DHL Express Bulgaria, Djingov, Gouginski, Kyutchukov & Velichkov, Eli Lilly and Company, Honeywell, IBM Bulgaria, ING Bank Bulgaria, Lirex BG, Merck Sharp & Dohme Bulgaria, MOTO-PFOHE, PwC Bulgaria, Sofia Balkan Palace, TechnoLogica, TMF Services, and Westinghouse Bulgaria.

The event offered gratitude to the AmCham Bulgaria presidents that served to achieve Chamber's priorities and worked for the investment climate improvement in Bulgaria, were present at the gala. Penko Dinev (1997), Philip Bay (2000 – 2002), Kenneth Lefkowitz (2003 – 2005), Borislav Boyanov (2006 – 2008), Krassimira Chemishanska (2015-2018), and Olivier Marquette (2019 – 2025) received the AmCham BG 30th Anniversary tombstone.



Borislav Boyanov, said: "Tonight is not just about looking back - it is about looking forward with hope and determination. The world has changed dramatically, and it will change even more. But one thing will remain constant: our Chamber's dedication to partnership, progress, and principles. To the current and future leaders of AmCham Bulgaria, we – the past Presidents – pass you the torch with confidence; keep it burning bright."

On behalf of the Presidents, Olivier Marquette acknowledged the past and current Executive Directors: Valentin Georgiev (2002 – 2016), Petar T. Ivanov (2017 – 2022), and Ivan Mihaylov (2022 – present).



It wasn't an easy journey - but it was a journey full of challenges, full of hard work, and with hard work, success should follow. We've had great membership, great leadership, and a great team. That team is all of you.

The Chamber is not just an organization. It is an institution. The one that leads. And the sky is the limit.

Valentin Georgiev, Executive Director (2002–2016)

Leaders' Testimonials



"It has been a journey of shared values, collaboration, and continuous support for the business community in Bulgaria. As Honeywell's slogan says: "The future is what we make it." So, let's make it a bright business future - together."

Krasimir Stanchev, Country Manager - Bulgaria, Honeywell



At Curtis, we celebrated our own 35th anniversary in Bulgaria just recently, and over the years, AmCham has been more than an institutional partner; it has been a platform for connection, collaboration, and progress - and for that, we are deeply appreciative.

Ruslan Papazyan, GM European Operations, Curtis Instruments



I truly believe that AmCham Bulgaria has been both the creator and the guardian of business ethics in Bulgaria. It has set the standard and upheld it through challenging times.

I would also like to thank all the AmCham committees. Your efforts have not only supported the business community in Bulgaria but have also built strong bridges between Bulgaria and the United States!

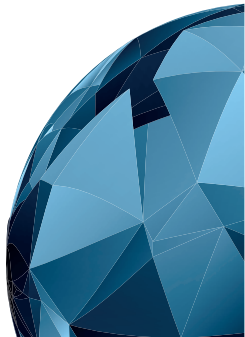
Atanas Furnadzhiev, General Manager, Moto Pfohe

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Vision 2050: Building Bulgaria's Competitiveness for the Global Future



Vision 2050 was the second major milestone of AmCham Bulgaria's 30th anniversary year - following a gala dinner (Jun 5) – and it was staged as a full-day business forum bringing together government, industry, and international guests under the theme "Building Bulgaria's Competitiveness for the Global Future." The Chamber framed the forum as a call for a long-term strategic vision for Bulgaria built on knowledge, innovation, rule of law, and equal opportunity.

It had five sessions, and their bottom line gave the following threads:

Bulgaria as a "small player" needing focus, not scale-matching. Emphasized in numerous times at the event: Bulgaria should not try to compete head-to-head with the US, China, or even Western Europe on raw scale (compute, capital, population) but instead find defensible niches - efficient AI models, software-hardware combinations, regional energy infrastructure hubs, and EU single-market integration.

Talent and brain drain. Nearly every session returned to Bulgaria's challenge of retaining skilled and young people - from AI engineers to mining region - with proposed solutions ranging from AI-specific visas to vocational training to empowering younger employees to experiment.

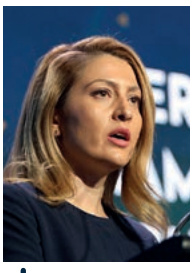
Regulation vs. competitiveness tension. The EU's sustainability (CSRD/Omnibus) and AI regulatory frameworks were repeatedly described as well-intentioned but disproportionately burdensome for smaller companies, with a call for closer business-regulator dialogue.

Optimism as a competitive strategy. Speakers repeatedly framed Bulgaria's and Europe's cultural tendency toward caution/risk-aversion (vs. American or Chinese boldness) as a structural competitiveness gap as significant as capital or infrastructure.

Nuclear and energy infrastructure as strategic bets. The Kozloduy NPP expansion and regional gas/electricity connectivity projects were positioned as central to Bulgaria's long-term competitiveness and energy security.

The transatlantic relationship as underappreciated bedrock. U.S.-EU relationship remains the largest and most reciprocal economic relationship in the world - despite tariff disputes and political noise - echoed through multiple references that US companies like Westinghouse anchoring major Bulgarian infrastructure projects.

The forum closed with the reveal of a symbolic "AmCham Time Capsule" of predictions, thanks to anniversary sponsors, and a networking reception.



Raya Nazaryan: AmCham Has Always Been a Platform For Ideas of Bulgaria's Sustainable Development

Raya Nazaryan
President of the 51st National Assembly of Bulgaria (October 2025 - April 2026)

Keynote: Gerd Leonhard - "The 4 Revolutions"



Futurist Gerd Leonhard (Germany-born, 21 years in the US, now based in Switzerland) delivered a wide-ranging 65-minute keynote on technology, AI, and the future, followed by audience Q&A. Leonhard opened with the idea that "the future is already here" and that the next 10 years will bring more change than the previous 100. He identified energy/climate and AI as the two defining topics of the era, arguing humanity is good at inventing but poor at collaborating.

Optimism as strategy

There is a need for cultural optimism over fear. A survey showed that 71% of young Europeans say they won't have children because they see no good future, contrasted with what he described as a more optimistic, "yes, and" American mindset versus a more risk-averse "yes, but" European one. He urged Bulgaria to adopt a "hungry, courageous, irreverent, inventive" mindset, warned against dystopian framing.

Seven exponential technologies

He listed AI, robotics, quantum computing, nuclear fusion, genetic engineering/biotech, genomics, and geoengineering as converging "exponential game changers," predicting nuclear fusion is realistically 10–15 years away (not 50+) and would be transformative for energy, desalination, and transport if achieved.

"Gradually, then suddenly"

Leonhard argued disruptive shifts look impossible until they suddenly aren't - citing the music industry's collapse from USD 50B to USD 15B in sales before rebounding via streaming (~220M paying subscribers today), and self-driving vehicles as an example of technology maturing unevenly by geography.

AI specifics

ChatGPT's scale (~795 M users, ~75 M paying USD 20–30/month) and NVIDIA's valuation (USD 5.1 T, larger than the global pharmaceutical sector combined) as signs of an unprecedented technology wave.

A distinction between AI as "digital intelligence" (logic, probability) versus human intelligence/consciousness, arguing machines "care about being efficient," not about people.

The risk of AI systems lacking neutrality or ethics is real.

His own coined framework "CAVA" (it covers cognification and related capabilities) for applying AI as a business tool without letting the tool become the "purpose" – such as deepfakes.

Bulgaria/Europe-specific data points

72% of Bulgarian employees stay in the same job for more than five years (versus much higher job/role turnover in the US), framing this as a barrier to adaptability; flagged the US AI startup investment gap (roughly USD 100B in the US vs. ~USD 8B across the whole EU); and pointed to opportunities in electronics, healthcare, life sciences, sustainable IT, and ecotourism, alongside risks from continued brain drain to Western Europe.

"The 4 Revolutions"

They include the geopolitical, digital, sustainable, and "purpose" revolutions as the four forces Bulgaria and Europe must navigate together, arguing that technology investment must be matched by investment in "humanity" (education across art, ethics, philosophy, and critical thinking, not just programming).

Competitiveness in the Age of AI & Innovation



L/R: Dr. Rado Kotorov, GUUT; Cezara Panait, Google; Zhelyazko Petrov, Coca-Cola (Moderator); Vanya Manova, Mastercard; Ryan Cote, global tech leader.

Five pillars of AI competitiveness - Ryan Colt focused on talent, capital, data, infrastructure, and governance. He argued Bulgaria should not try to "catch" the US or China but instead focus on raising its own position, doubling down on STEM education from an early age, and tackling brain drain. He cited stark investment disparities and compute disparities (the US and China together hold over 80% of the world's fastest AI processors).

Data and platform scale: Panelists discussed how the US (Meta, Amazon, Google) and China (WeChat, TikTok, Alipay) generate enormous daily transactional data feeding AI development, versus a more privacy-protective, GDPR-governed European approach.

Small-country opportunity – Rado Kotorov argued that while "big data, big compute" dominates headlines, there is a growing niche for smaller, efficient AI models (citing the emergence of DeepSeek as an example) and Bulgaria/EU research into more efficient model architectures. He noted risk-averse buyer/investor culture in Europe (being asked "how many employees do you have?" versus the American question "can you operate like a hedge fund with 4 people?") as a structural barrier to startups scaling.

Payments and fraud - Vanya Manova, highlighted Mastercard's use of transaction data for real-time fraud prevention and "zero liability" consumer protection, and framed competitiveness as knowing when to rely on established infrastructure providers rather than building in-house data centers.

EU AI governance - Cezara Panait discussed balancing rapid AI innovation with the EU's regulatory framework (over 100 digital-policy bills passed in five years), the disproportionate compliance burden this places on startups versus large firms, and highlighted Bulgaria's INSAIT institute as a bright spot attracting international AI talent rather than losing it – it has made a Bulgarian-language LLM and supports a Ukrainian LLM. Also, the generative AI could add USD 4 - 6 bn to Bulgaria's economy over the next decade, with only ~5% job displacement risk and over 50% of jobs "complemented" rather than replaced.

Talent war: Panelists discussed the global AI talent race, citing figures such as the top 100 AI researchers/engineers globally being roughly 70% US-based, 20% China-based, and 10% elsewhere; an average US AI engineer salary cited around USD 400,000 versus roughly EUR 75,000 (EU); and the US H-1B visa and China's "Thousand Talents" programs as tools for talent attraction. Suggestions floated for Bulgaria included a dedicated "AI Visa," deeper university-industry partnerships, and modernizing university IP/patent infrastructure.

Reskilling and culture: Panelists agreed "power skills" (soft skills) and curiosity matter more than ever as automation advances, with one panelist noting Bulgaria doesn't lack skilled talent but needs a culture that empowers employees (especially younger staff) to experiment rather than restrict them through rigid procedures.

“Vision 2050” challenge: Asked to imagine Bulgaria as a global AI/innovation leader by 2050 and how to achieve it, panelists called respectively for bold, focused national priorities and better regulation; cross-sector collaboration and creative partnerships - including a suggestion to explore investment partnerships with wealthy Gulf states such as the UAE; everyday adaptability, openness, and collaboration; and building on Bulgaria's existing strength in combining software and smart hardware manufacturing, plus removing intra-EU trade barriers, which one panelist cited an economist's estimate could add roughly 20% to EU GDP if fully liberalized.

The Transatlantic Economy Outlook



On the photo seated: Daniel Kiryakov, AmCham Bulgaria (Moderator), Aisa Vodnik, Chair, AmChams in Europe and CEO, AmCham Slovenia. On the screen: Dan Hamilton co-author, with Joe Quinlan, of the annual Transatlantic Economy Report.

Key data presented by Dan Hamilton (from the 2025 Transatlantic Economy report, titled “Peril and Promise” this year). US - Europe trade in goods and services exceeded USD 2 T - a historic record. The combined Transatlantic Economy is valued at roughly USD 9.5 T, with about USD 7.5 T in annual commercial sales and over 16 million workers (a conservative estimate excluding indirect employment). Roughly two-thirds of all global foreign investment remains within the transatlantic space, and it accounts for about half of global personal consumption.
The US runs a goods trade deficit with the EU driven overwhelmingly by two countries - Germany and Ireland - while running a services trade surplus with Europe; on a sell-vs-buy basis, US companies sold about USD 690 bn more to EU customers than vice versa. Investment, not trade, is the real driver of the relationship: European affiliate sales in the US are roughly 3x European exports to the U.S., and the reverse dynamic holds for US companies in Europe.

Europe remains the source of over half of all US outbound investment, a share unchanged for decades.

Bulgaria-specific data: Direct Bulgarian exports to the U.S. account for about 2.3% of Bulgaria's exports, but intra-EU exports (which ultimately connect to the US market via the Single Market) are roughly 3x higher (6.6%) — illustrating the importance of EU market integration to transatlantic ties. Hamilton also flagged an opportunity for Bulgaria to attract U.S. investment shifting away from Western Europe (UK, France) toward Eastern Europe (with Poland cited as the primary beneficiary so far).

Geopolitical discussion

Hamilton discussed the ongoing U.S. government shutdown (Ed.: Oct 1 – Nov. 12), the pending U.S. Supreme Court case testing presidential tariff authority and characterized the Trump administration's trade agreements with the EU as preliminary political arrangements rather than formal trade deals. He described US-EU alignment on China (e.g., a joint G7 effort on critical minerals after Chinese export restrictions) as a rare point of multilateral cooperation from the current U.S. administration.

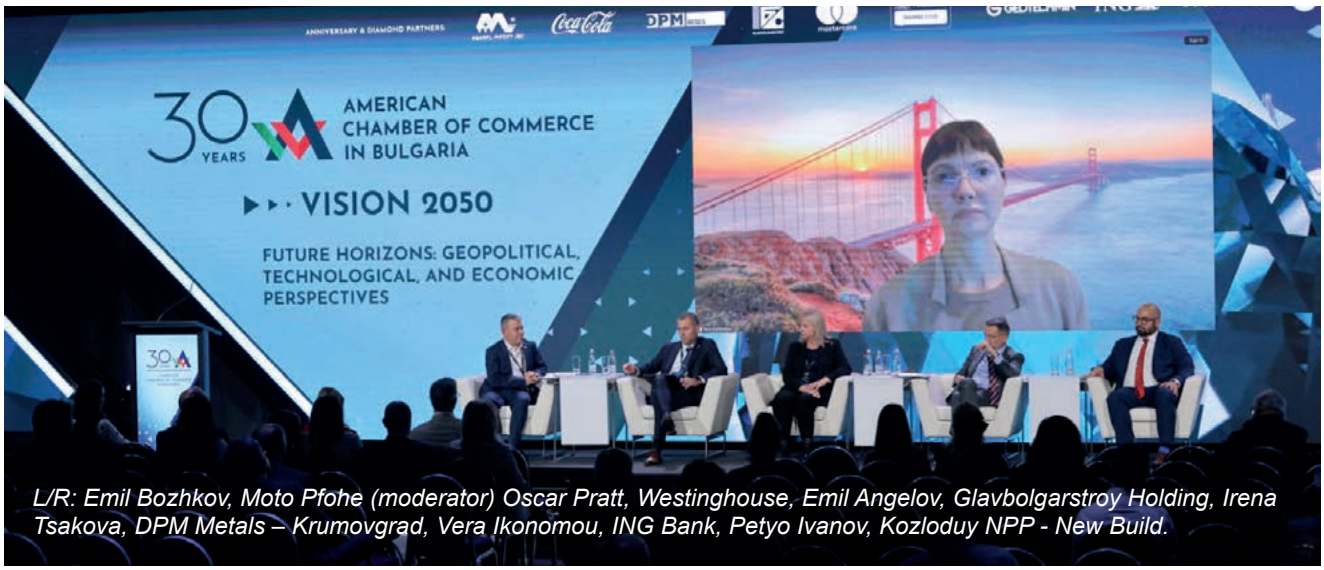
Advocacy themes

Ajsa Vodnik emphasized that AmChams across Europe need to more confidently and proactively communicate the value of the transatlantic relationship - including to political audiences skeptical of "pro-American" positioning - using concrete data (jobs, ultimate beneficial ownership of investment, not just headline trade figures) rather than abstract argument.

Local context

Daniel Kiryakov cited the AmCham Bulgaria & Institute for Market Economics study (2022, 2018) using "ultimate beneficial owner" analysis (rather than official statistics, which had ranked the US only 16th among source countries) showing the U.S. is actually the 6th-largest source of foreign investment in Bulgaria - just behind Greece - and directly responsible for at least 41,000 Bulgarian jobs.

Foundations for a Sustainable and Resilient Future



L/R: Emil Bozhkov, Moto Pfohe (moderator) Oscar Pratt, Westinghouse, Emil Angelov, Glavbolgarstroy Holding, Irena Tsakova, DPM Metals – Krumovgrad, Vera Ikonomou, ING Bank, Petyo Ivanov, Kozloduy NPP - New Build.

Sustainability vs. Resilience

Irena Tsakova stressed that sustainability for a mining company starts before exploration even begins, with community trust-building that can take 10 - 20 years, and that a mine's short operational lifespan makes long-term community planning (including post-mine job continuity) essential. Vera Ikonomou described how ING has embedded sustainability into lending decisions for 25 years, including a "Terra Progress" methodology (since 2019) to track and align customer decarbonization with the Paris Agreement, and ING's role pioneering sustainability-linked loans across ESG criteria. Emil Angelov offered a more skeptical note, pointing out that the EU has imported 50-62% of its energy over the past 15 years - meaning Europe's sustainability gains are partly outsourced. He described a company initiative (EU Horizon program funded + five universities) to recycle construction waste. Petyo Ivanov and Oscar Pratt both framed nuclear power as core to both sustainability and resilience - citing the EU taxonomy's recognition of nuclear as a low-carbon, sustainable technology with resilience meaning grid stability and reliability even amid geopolitical shocks or extreme weather.

Regulation, Competitiveness, and ESG reporting

Panelists argued EU regulation, however well-intentioned, often disadvantages smaller companies that cannot afford compliance infrastructure, and called for closer dialogue between business and EU regulators - with references to the Draghi Report on European competitiveness as a still largely unimplemented roadmap.

The Kozloduy nuclear expansion (Units 7 & 8) was presented as a flagship strategic project for regional development in Northwestern Bulgaria (as among the poorest regions in the EU). It needs an estimated 10,000 direct and 13,000+ total workers for the construction, a 100-year expected operating life (with life extensions), and a "buy where you build" local-sourcing philosophy from Westinghouse.

Regional Infrastructure

Bulgaria's role in the "Vertical Corridor" gas connectivity project (from Greece to Ukraine), for which GBS is executing two of three project lots, framing infrastructure (energy, transport, digital) as the precondition for translating Bulgaria's complete EU integration into real competitiveness.

Talent and workforce development

Irena Tsakova described DPM's decade-long local training programs around the Krumovgrad mine (95% of local workforce), including a USD 10 mln SME support fund to help the community diversify economically ahead of the mine's planned closure in 2026. Vera Ikonomou said that sustainable finance is attracting young talent back into banking after post-financial-crisis reputational damage to the sector. Prat shared his experience training a largely rotating workforce in China and argued for parity of esteem between university and vocational/trade education, citing Westinghouse's use of VR training simulators to attract younger workers into skilled trades like welding, electrical work, and machining.

Special Moments From the Anniversary

Former Leadership Reunions

The 30th Anniversary gave a unique opportunity to reunite with some of the former AmCham leaders. Our CEO Ivan Mihaylov hosted a meeting with previous presidents incl. Olivier Marquette, Dr. Krassimira Chemishanska, M.D., MBA, Borislav Boyanov, Ken Lefkowitz, Philip H. Bay, and Rosen Plevneliev (President of Bulgaria 2011 - 2016 and AmChamBG Tresurer). As well as meeting separately with Penko Dinev who was among the “founding fathers” of the Chamber (1994). Both meetings provided exceptional conversations about the past as well as about the future and how AmCham and Bulgaria should develop and thrive.





Moments from the Gala





The Annviersary Plaque

Crafted with style, the 30th Anniversary Plaque (a.k.a. tombstone) made a special appearance during the Gala Reception. Found itself in the hands of several dozens of people of members and organizations that have contributed the most to the building and successful development of AmCham Bulgaria, was a just a moment of recognition for their efforts, energy, and dedication.
Right after the acknowledgement of the former leaders, the photographer caught some of them walking away from the stage – a moment for history with a slight resemblance of a movie. Isn’t it?



Some might say – “No cake – no party”, so we kept the tradition and in the end of the Gala the Anniversary Cake was cut and served.



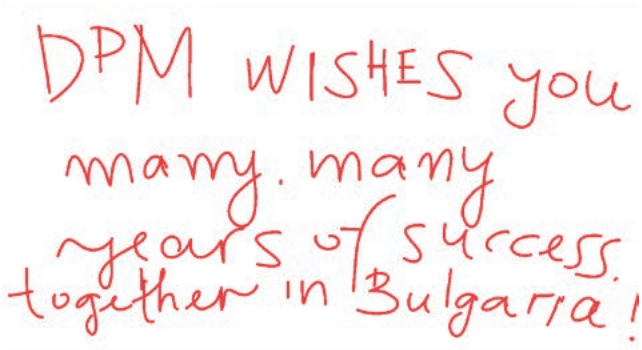


▲ *Well-deserved recognition: like a caption from a movie - the former leadership of AmCham walking away from the stage with their commemorative plaques and having emotional exchange - Penko Dinev, Valentin Georgiev, Philip Bay (behind Valyo), Borislav Boyanov and Ken Lefkowitz.*

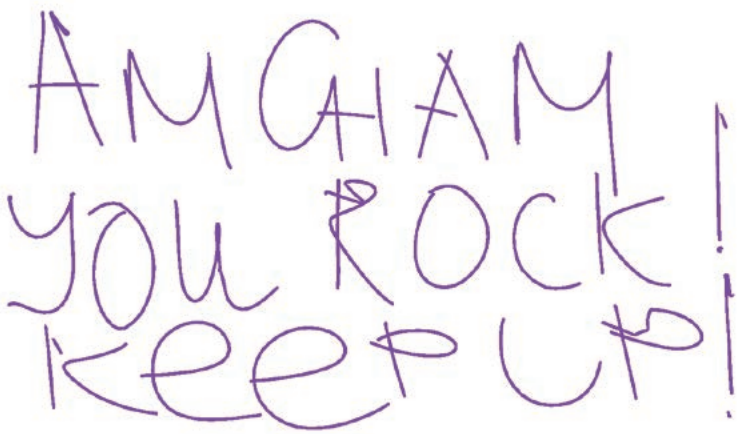
◀ *The guests at the National History Museum were welcomed by a stunning blue performance.*



▲ *The Reception guests enjoyed a magical Night in the Museum*







◀ *Guests had the opportunity to leave Anniversary Wishes for AmCham at the Gala Reception. This was a very pleasant community-bonding moment, and we thank each and every one of you who took the time to leave a message*

Key Events & Achievements.

1994

Dec

AmCham Bulgaria established
Founders: John Ayerst, Benjamin Counter, Bertrand Damstra, Jordan Dardov, Penko Dinev, Tod Madden, Raymand Mazurek, Ventsislav Petrunoff, Virginia Rollins, Ognian Shentov, Lewis Staples, and Julia Watkins.

- The articles of the association were signed.

1995

Mar

- The court registration decision marked the official launch of the Chamber.
- Launch of the AmCham Newsletter, *vital as of today.*



Jun

- Official affiliate of the U.S. Chamber of Commerce.

1996



1997





1998



1999

Nov

• Bulgaria Welcomed the U.S. President Bill Clinton.
AmCham BG was part of the President's Visit Organization Committee.



2001



• AmCham First Tuesday Initiative Launch
- aming to develop e-Government and IT Procurement.

2002

Mar

• AmCham Media Club Launch

• Real Estate Market Index introduced:
One of the most important sectoral indicators. A joint project by AmCham Real Estate Committee and the Ministry of Economy.

2003

Nov

• Bulgaria's NATO Membership Business Opportunities Initiative launch.



Nov

• 1st Thanksgiving Dinner
The main charity community event



2004

Mar

•Business After Hours Launch - our networking format.



Jul

•NATO Membership: Trade and Investment Opportunities in SE Europe - *International Conference*

Sept

• Tourism Infrastructure Trade Mission

2005

Apr

• 10th Anniversary



Jun

• Ethical Interactions in the Promotion of Pharmaceutical Products

Oct



• AmCham BG is the Best-Performing Chamber by the annual AmChams in Europe Benchmark Survey

Jun

•Annual Event on the commercial opportunities from the U.S.-Bulgaria Joint Training Facilities for Bulgarian companies



Feb

•AmCham Commercial Mediation Center Opening

2006

2007

Mar

•U.S. - Bulgaria Double Taxation Avoidance Treaty was signed
AmCham and members played a critical role in restarting the long-stalled Treaty negotiations (since 2003).



Apr

•EU-U.S. Economic Partnership: New Opportunities for Bulgarian Businesses - *w/ AHK Bulgarien*

Jun

• 1st Ambassadors and AmCham Business Road Show to the United States - *Los Angeles and San Jose, CA, Denver, CO, New York, NY, and Boston, MA*

2008

May

• Start of The National Volunteer Days
together with Charity Aid Foundation (today BCause)



Dec

• U.S. – EU Transatlantic Relations: Addressing Global Economic Challenges

2009

May

•1st AmCham White Paper to the Bulgarian Government - *recommending how to stimulate economic growth, investments, and employment, and to increase the competitiveness of the economy.*





Jun

• AmCham Improving Commercial Registration Transparency and Accountability Project - *aimed to improve the efficiency and effectiveness of the Commercial Register in Bulgaria. In 2010 a proposal for necessary legislative amendments was developed in cooperation with parliamentary committees.*

• AmCham Bulgaria Magazine 100th issue.



2010

May

•2nd AmCham - Ambassadors Roadshow to the United States - *Chicago, IL, Houston, TX, Phoenix, AZ, San Francisco, CA*



2011

May

15th Anniversary

•The U.S. - EU Transatlantic Partnership – Bulgaria's Role Conference

• Anniversary Concert at the Ivan Vazov National Theatre

Jun

•U.S. Air Force Thunderbirds' Air Show



Oct

• U.S. Universities Mission - *Visiting Johns Hopkins University & McCombs School of Business, The University of Texas at Austin*

2013

Nov

Business Ethics: Fundamental Principle for a Sustainable Business Environment - *w/ AHK Bulgarien, Advantage Austria*

May

• High-Level Visit to the U.S.A. by Rossen Plevneliev, President of Bulgaria, with AmCham BG *Austin, TX, Los Angeles, CA, Seattle, WA.*



• 3rd AmCham - Ambassadors Roadshow to the United States - *Austin, TX, Los Angeles, CA, Seattle, WA, San Jose, CA*

May - Jun

• *Business Missions with U.S. Commercial Serice* American Water Works Association's Annual Conference and Expo, Las Vegas, NV; Franchise Expo New York, NY; National Hardware Show, Las Vegas, NV; Waste Expo,

Mar

• Regional Tourism Guide *w/ AmChams of Czechia, Romania, Ukraine, Moldova*

• DISCOVER U.S. - U.S. Travel, Tourism, and Educational Expo *w/ U.S. Embassy in Bulgaria, U.S. Commercial Serice, USDA*

Apr

• Regional U.S. Trade Delegation - Bulgaria, Romania, Moldova - Water Sector *w/ U.S. Commercial Service Romania and Bulgaria*

2012

2014



May

• Public Private Partnership and Public Procurement: Policy Enhancements for More Business Opportunities

• 3rd AmCham White Paper to the Bulgarian Government

Jun

• Burgas: Business Opportunities for Sustainable Regional Development

Jul

• Rule of Law: Fundamental Principle for a Sustainable Business Environment
w/ AHK Bulgarien, Advantage Austria



Sep

• InvestBulgaria Roadshows - United States Investment Forum "Bulgaria: Grow Your Business - *Boston, MA; New York, NY*

• Regulatory Impact Assessment for Better Governance Conference
w/ Bulgarian Chamber of Commerce and Industry, U.S. Embassy, UK Embassy

Dec

• The Transatlantic Trade and Investment Partnership: SMEs Perspective
w/ Confindustria Bulgaria



Oct

• The Transatlantic Economic Cooperation for Competitiveness and Growth. TTIP Agreement: Bulgaria's Perspective

Sep

•American Standards in Rulemaking – Why Dialogue Matters

Jul

• 2nd AmCham White Paper to the Bulgarian Government *recommending how to stimulate economic growth, investments, and employment, and to increase the competitiveness of the economy.*

Jun

• Regional Conference: Transparency in Government Procurement
w/ U.S. Embassy in Bulgaria, U.S. Commercial Service

2015



Jan

•*Priorities of the Bulgarian Government in 2015: Policies and Measures for Promoting Economic Growth, Attracting Investments and Implementing the Operational Program*

•*Business Brunch Prime Minister Boyko Borisov*

Mar

•Visit Europe Guide Magazine Launch
joint publication w/ AmChams of Czechia, Moldova, Romania, Ukraine

•Stara Zagora: Business Opportunities for Sustainable Regional Development
w/ U.S. Embassy in Bulgaria



Apr

•AmCham M2M Monthly Executive Meetings Start

•AmCham Bulgaria Business Mission to FYR Macedonia

May

• Rule of Law: The Judicial Reform in Bulgaria and Alternative Dispute Resolution
Joint conference w/ Confindustria Bulgaria, French-Bulgarian CCI



Oct

• 20th Anniversary - Gala Dinner

• Regional Challenges in Light of the Global Geostrategic Processes - Round Table



2016

Feb

• AmCham M2M Monthly Executive Meetings Cont.



May

• Priorities of the Bulgarian Government in 2016:
Policies and Measures for Promoting Economic Growth
Business Luncheon with Prime Minister Boyko Borisov

Sept

• Launch of the new website – amcham.bg
together with the Weekly News, they are the backbone of the AmCham Digital Platform.

Oct

• U.S. Presidential Elections 2016:
Sofia Perspective

2017

Jun

• Judicial Reform: The Voice of The Business Conference - *w/ BBBA, Confindustria Bulgaria and U.S. Embassy*

• 4th AmCham White Paper to the Bulgarian Government - Investment climate improvement + special chapter on e-Governnance and e-Procurement

• E-Governance, e-Procurement and e-Healthcare Conference *w/ U.S. Commercial Service*



Mar

•U.S.-Bulgaria: Economic Partnership for More Business Opportunities *Round Table w/ U.S. Embassy in Bulgaria and Plovdiv Municipality*

Oct

• Trade Winds Forum and Trade Mission 2017 SE Europe *partneing with U.S. Commercial Service*

• CEO Conference: Europe at the Forefront of the Digital Transformation *Bulgarian Presidency of the Council of the EU*

• EU GDPR: Requirements and *Challenges for Business*

Apr

•EU Single Market: Achievements and Challenges Ahead Conference

Nov

• Bulgaria's Presidency of the EU for a Stronger Europe *Business Breakfast with Prime Minister Boyko Borisov*

2018

Jun

• Plovdiv Economic Forum I - The Complex Context of Growth
partnering with Delphi Economic Forum

• M2M Networking Summer Party
w/ AHK Bulgarien

May

• Opening of the Coca-Cola Regional Development Center for Intelligent Technologies - *w/ Coca-Cola, Capital Weekly*

• IT Hub Connect
w/ Indian-Bulgarian CC, promoting Bulgaria as a top digital destination in Eastern Europe.



Sept

• Alabama Trade Mission - Romania & Bulgaria - *w/ U.S. Commercial Service*

• 1st U.S. Investments in Bulgaria Report
It demolished the myths about the size and impact of the American investmetns in Bulgaria - thanks to the IME methodology the FDI from USA climbed to 6th place from 16th.

• Three Seas Summit and Business Forum, Ljubljana 2018
AmCham BG was part of the Official Delegation of President Rumen Radev

• Bulgaria - U.S. Transatlantic Relations in the Context of the Global Economic Changes - *Business Breakfast with Prime Minister Boyko Borisov*

• Unlimited Space of the Human Mind Exhibition
The State Agency Archives Initiative dedicated to Prof. Widen Tabakoff, (1919–2015), American-Bulgarian a brilliant rocket engineer

• The Public Procurement System in Bulgaria in the Context of the Implementation of the New Legislation from April 2016 to date
w/ BBBA, Confindustria Bulgaria, and the World Bank

Oct

• Professional Education and Digital Skills
Business Breakfast with Krassimir Valchev, Minister of Education & Science

• AmCham - U.S. Embassy Networking Reception - *w/ All U.S. Embassy Key Officers*

Nov

• 1st Public Hearing of the Board of Directors Candidates
Implementing the New Election Process in the Chamber's Statute

• Fostering the U.S. – Bulgaria Strategic Partnership
Start of the AmCham Bulgaria F-16 Block 70 Advocacy Campaign w/ Lockheed Martin



Jun

• InnoStart Forum
joint large-scale international conference with AmCham Israel, Embassy of Israel on innovation and start-ups.

• Plovdiv Economic Forum II
partnering with Delphi Economic Forum

Oct

• M2M Networking Cocktail *w/ Confindustria Bulgaria*

• Bulgaria – U.S. Transatlantic Relations: New Horizons
Business Breakfast with Prime Minister Boyko Borissov

Nov

• 1st Round Table with the Bulgarian Prime Minister Boyko Borissov and Ministers of the Cabinet at the U.S. Chamber of Commerce *initiated by AmCham BG and included in the Official Program of the Government Delegation to the U.S.A.*



Dec

• New Membership Benefits System and a New Tier Structure Introduced.



Jan

•M2M Networking Cocktail *w/ French-Bulgarian Chamber of Commerce and Industry*

Apr-Sep

• Digital Sustainability Forum
Two High Profile Round Tables w/ Microsoft, Boyanov & Co, IBM

• Explore U.S. Conference
Promoting SelectUSA Program and doing business in America w/ U.S. Commercial Service



2019

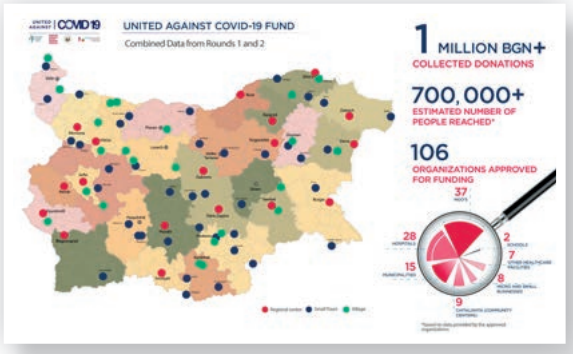
Apr-Dec

•Webinars with Institutions
w/ Tomislav Dontchev, Deputy Prime Minister; Ministers: Denitsa Sacheva, Labor and Social Policy; Rossen Zhelyazkov, Communications, and ITC; Mariya Gabriel, EU Commissioner for Innovation, Research, Culture, Education, and Youth; Eva Maydell, MEP; Dimitar Radev, Governor, BNB: Ivo Konstantinov, Bulgaria's Commercial Attache in the USA.

•Webinars with AmCham Leadership and Members, and U.S. Embassy
w/ Olivier Marquette, AmCham BG President, AmCham Board; Digital and Tax Committee; Energy Committee w/ AHK Bulgarien; Herro Mustafa, U.S. Ambassador; FCPA w/ Jessica Kim, Resident Legal Advisor, DoJ and Vanessa Sisti, Assistant Chief FCPA Unit, DoJ; Penkov, Markov & Partners; SAP Bulgaria; AmChams CEE Session on Biden Economy; Automotiv Industry w/ AmCham CZ.

•Advocacy campaign against Decree 70 of Council of Ministers - Exessive Protectionism
Addressing Council of Ministers, Ministry of Agriculture and Forrestry, Ministry of Economy; & EC - DG Competition, DG Agri - the latter and thanks to other organizations' efforts led to EC Infringement Procedure against Bulgaria for violating the EU Laws on competition.

АМЕРИКАНСКА ТЪРГОВСКА КАМАРА В БЪЛГАРИЯ



2020

May

•Leaders Connect Series
virtual meeting with Coca-Cola, Progress

•New AmCham Bulgaria Logo
a project by NRG Brands

Mar-May

•New Logo Students' Contest
with National Art Academy

Apr-Jun

•United Against Covid-19 Campaign
led by the U.S. Embassy, America for Bulgaria, AmCham BG with the Bulgaria Donors Forum - it collected more than BGN 1M in less than 3 months, transparently distributed to 112 NGOs across the country.

Feb

•Joint Board Meeting with AHK Bulgarien
w/ U.S. Ambassador Herro Mustafa and German Ambassador Christoph Einhorn

2021

Jun

• 25th Anniversary
Virtual Celebration

Oct

• Three Seas Summit and Business Forum, Tallinn 2020
AmCham BG was part of the Official Delegation of President Rumen Radev

Bilateral Chambers' Initiative on Nearshoring
with AHK Bulgarien, France CCI Bulgarie, Advantage Austria, BBBA, Confindustria Bulgaria, Camera di Comercio Italiana, SweCham, Bulgarian - Romanian CCI, Belgium Luxembourg Bulgaria Club, Bulgarian - Spanish CC, Bulgarian-Swiss CC, Hungarian-Bulgarian CC, Bulgaria - Montenegro CCI, Norway-Bulgaria Business Club, Bulgaria-Cyprus CC, BULTISAG

Nov

• LNG in Bulgaria - 2020 and Beyond: New Opportunities for Diversification, Security, and Trade
w/ U.S. Embassy and Bulgartransgas

Apr

• Advocacy campaign supporting the future Mariott Hotel in Sofia

Feb

• Board Candidates Public Hearing
Virtual Campaign



Jun

• EU Green Deal Transformation - Opportunities and Challenges
+ AmCham's 1st position on EU Green Deal

• Healthcare as an Investment Report
the member-driven, holistic study with in-depth analysis of the issues and concrete solutions for healthcare improvement in Bulgaria.

Jul

• Three Seas Business Forum, Sofia 2021 co-organized by AmCham BG
Scope: Digital Panel, supported the Energy and Innovation Pannels.

Oct

• CEE Digital Summit - Warsaw organized by Digital Poland

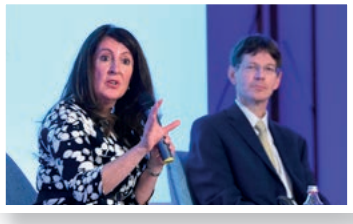
• AmChampion Awards launch
Project of the Year 2020 - United Against Covid-19 by America for Bulgaria, Coca-Cola Foundation, ContourGlobal Maritsa East 3

Dec

• Executive Club Meeting with U.S. Ambassador Herro Mustafa







2022

Jan

• Bilateral Chambers Discussion with Daniel Lorer, Minister of Innovation and Growth

Feb

• Industry Round Tables - Manufacturing

• 1st Business Round Table "Economic Dialogue 2022 - N. Macedonia and Bulgaria - Skopje
co-organized by AmCham MKD, Bulgaria w/ the support of CIPE

Mar

• United with Ukraine - *Multilateral initiative of the U.S. Embassy, America for Bulgaria Foundation, AmCham BG, and Nu Boyana Film Studios that provided jobs, shelter, and assistance to Ukrainians who fled their country after the outbreak of the Russian full-scale war in February.*



• Power Sector Decarbonization Study
Member-driven, data-based, technology non-biased substantial report on the pathways for decarbonization in Bulgaria



Apr

• AmCham Bulgaria & AmCham North Macedonia MoU *for cooperation and joint ecnomy & business initiatives*

• 2nd Business Round Table "Economic Dialogue 2022 - N. Macedonia and Bulgaria - Sofia
co-organized by AmCham MKD, Bulgaria w/ the support of CIPE

May

• Sustainability of the Transatlanti Relationship Between Bulgaria and the United States.
Joint Future Through Deviersification, Economy's Decarbonization, Healthcare and Digitalization
Business Breakfast with the Government of Bulgaria w/ Prime Minister Kiril Petkov, Special guest Karen Donfried, Assistant Secretary of State for European and Eurasian Affairs, U.S. Department of State

• Office in the United States
Established to serve as the bridge between U.S. and Bulgarian businesses.



2023

Jan

• Rule of Law and Business Environment Conference
w/ BBBA, BCCI, Bulgarian Swiss CC, France CCI, AHK Bulgarien, HBCB, SweCham

Apr

• Explore U.S. Tech
Virtual Conference w/ BG SMEPA, BASSCOM

•Bulgaria in the Eurozone: Next Step for Business
w/ Bulgarian National Bank, Ministry of Finance, AmChams of HR and GR



Jun

• Sofia Economic Forum III

Jul

• Cyber Security Series
w/ IBM and Progress Software and with BG SMEPA (March and July)

Oct

• Explore U.S. Conference
Promoting SelectUSA and Doing Business in America w/ U.S. Commercial Service

Nov

• AmChampion Awards - *Project of the Year 2021 is Healthcare as an Investment Report - done by IQVIA Bulgaria, Johnson & Johnson Bulgaria, MSD Bulgaria*



• AmChams in Europe Best Practice Sharing Conference 2021 - Bulgaria
AmCham Bulgaria hosted the biggest ACE gathering in Sofia for a first time.

Dec

• Scale in Europe Outreach
Partnering with Invest Bulgaria Agency to San Francisco Bay Area, CA & Portalnd, OR

Jun

• 4th Business Networking Evening
w/ 9 bilateral chambers of commerce

• 1st Membership Outreach - Northeast Bulgaria
three-days trip: VSK-Kentavar (Dryanovo), Alcomet, Herti (Shoumen), ADM (Razgrad), Cargill, Bulyard - IHB (Varna).



Oct

• Westinghouse AP1000 Suppliers Symposium I



• Towards High Value Healthcare System in Bulgaria
together with AHK Bulgarien, Bulgarian Swiss CC

Nov

• Bulgaria's Whistleblowing Act - Needed Steps Towards Good Governance
w/ Penkov, Markov & Partners

• Strong advocacy on the rule of law, Bulgaria's accession to the eurozone, Schengen, OECD.

• Thanksgiving Charity Dinner - collected record amount of BGN 93,000

• AmChampion Awards 2022
Project of the Year: Power Sector Decarbonization Study led by AES Bulgaria, ContourGlobal Maritsa East 3 and United with Ukraine Campaing led by America for Bulgaria, U.S. Embassy, Nu Boyana Film Studio

• *Bulgaria Joins the U.S. Artemis Accords*
Ivan Mihaylov joined Milena Stoycheva, Minister of Innovation and Growth

Sept

• AmCham Bulgaria at Three Seas Business Forum - Bucharest 2023

• Business Breakfast with the Government of Bulgaria - Investments, Partnership, Future
w/ Prime Minister Nikolay Denkov



Dec

• Bulgaria Expat Virtual Outreach

• 2nd U.S. – Bulgaria Economic Partnership: Investments, Labor, and Trade
(1990 – 2022) Report
Updated analysis of the U.S. - Bulgaria economic relationship. Main economy-wise vehicle of the 120th Anniversary of the establishment of U.S.-Bulgaria diplomatic relations.





Jul

• Sofia Economic Forum IV

2024

Jan

Rule of Law Reforms Iniatiatives: Presenting AmCham Bulgaria Rule of Law Report 2023
Membership and Public Presentations



• Rule of Law Round Table 1 - Transformation: Administrative Justice for Citizens and Business w/ *ABAJ*

Feb

• 1st AmCham Bulgaria Hackathon w/ *FEBA of Sofia University and Technical University - Sofia*



Mar

• Perspectives and Challenges for Bulgaria in 2024 w/ *Rosen Plevneliev, President of Bulgaria 2011 - 2016 and H.E. Kenneth Merten, U.S. Ambassador to Bulgaria*



• Elevate to Excellence Conference
Kick-off of Empower Her Program w/ Mariya Gabriel, DPM of Bulgaria



Apr

• Kick off Rise to Shine Project - Early career orientation project - part of Empower Her Program

• 2nd Membership Outreach - South Bulgaria
Asarel-Medet (Panagyurishte), Arexim Engineering (Smolyan), Kyashif (Dzhebel), EcoTerm Project (Haskovo), Dundee Precious Metals (Krumovgrad) + Ambyx (Plovdiv).

• GDPR, AI and Data Driven Regulations: Multinationals' Challenges Conference, with Ingram Micro and Microsoft



Sept

- Bulgaria's Leap to Space: Capabilities and Opportunities *hosting U.S. Space Force in partnership with Enduro Sat*



Jul

- Agreement with the Bulgarian News Agency



Jun

- Rule of Law Round Table 2 - Energy and Mining *w/ ABAJ*



- AI Series *w/ IBM and Progress Software*
- *5th Business Networking Evening* w/ 12 bilateral chambers of commerce



- *Commercial Law Modernization Discussion*
- Rule of Law Round Table 3 - Public Procurement *w/ ABAJ*

Oct

- 1st Defense Business Mission to AUSA *Washington, D.C.*

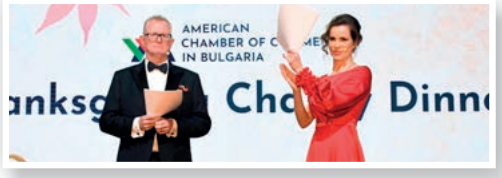


- Honoring Pink October *part of Empower Her Program and Empower Bank Project*
- 1st AmChams Eurasia Economic Summit *co-organized with AmChams Türkiye and Greece in cooperation with eight other AmChams + Bulgarian business mission to Istanbul.*



Nov

- AmChampion Awards 2023 Sustainability Partnership Awards: America for Bulgaria Foundation, Glavbolgarstroy Holding, McDonald's Bulgaria
- Thanksgiving Charity Dinner collected a record amount of BGN 103,000 *2nd time-in-a-row record breaking*



- ESG in Practice: Governance for Sustainable Growth w/ AHK Bulgarien, EY denkstatt Bulgaria

Dec

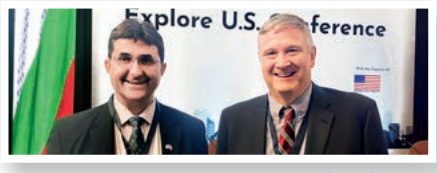
- Upcoming NIS-2 Transposition

2025

Jan

• Cross-Border Challenges in Taxation in the Digital Era w/ ABAJ

• Explore U.S. Conference w/ U.S. Commercial Service and BG SMEPA



• Hackathon II 2025 w/ FEBA of Sofia University, University, Technical University - Sofia, Physics and Technical Faculty of Plovdiv University

• Westinghouse AP1000 Suppliers Symposium II



Mar

• Women Empowerment: a Pathway to Equality, Sustainability and Success w/ Konrad Adenauer Foundation, AHK Bulgarien

• Public Procurement: Practical Problems and Latest Development w/ DGKV, DPC, PM&P, Roche, Top Hospital Service

Apr

• Rule of Law Round Table 4: Develpoment of Digital Proceedings in the Administrative Procedure - Advantages and Challenges w/ ABAJ

• 3rd Membership Outreach - Varna with U.S. Commercial Service and Varna Municipality Visits to Varna Logistics Park, and BulYard (part of IHB).





Jun

Anniversary

• Gala Reception

Part 1 of the celebration paying respect to the founding and long-standing members, as well as to the leadership that built and transformed the organization.



• 2nd AmChams Regional Economic Summit co-organized with AmChams Türkiye and Greece in cooperation with eight other AmChams, and a Bulgarian business mission to Athens.



Oct

• 2nd Defense Business Mission to AUSA Washington, D.C.

• AmCham BG is the National Partner of Bulgaria at AUSA

• Cyber Month Celebration w/ Syscom Engineering and Fortinet

• Pink October 2.0 part of Empower Her Program and Empower Bank Project

• 2nd Innovate. Invest. Inspire International Conference co-lead w/ Boyanov & Co.

Nov

VISION 2050

• Building Bulgaria's Competitiveness Through the Global Future Part 2 of the celebration to create a notion time-capsule of ideas from members and prominent thinkers of what Bulgaria should be in three or thirty years.

Thanksgiving

• Thanksgiving Charity Dinner collected a history high amount of **BGN 143,000**
3rd time-in-a-row record breaking

• AmChampion Awards



Movember 2025

• Taking Care of Men's Health & Prevention Hosted by HPE Selectium and 1st Screening supported by Haelan

Dec

• AI: The Role of Humans in Judicial and Law Enforcement Processes w/ Bojinov & Bojinov, DGKV, D&L, Kambourov & Partners



EVENTS 2025

How Bulgarian Businesses Can Succeed in the U.S. Market



Bulgarian companies can successfully expand into the United States by focusing on targeted market entry, building local relationships, differentiating their offerings, and leveraging support programs such as SelectUSA and AmCham. This was the take-away from the sequel Explore U.S. 2025 Conference in Sofia, co-organized for another consecutive year by AmCham Bulgaria, Bulgarian SME Promotion Agency, and the U.S. Embassy in Bulgaria. The event (Feb 27) brought together more than 130 business leaders, government officials, and market experts to provide practical guidance for Bulgarian companies seeking to enter and expand in the U.S. market.
Strong U.S. - Bulgaria Business Potential

Government officials, incl. Tomislav Dontchev, DPM and Minister of Innovation and Growth, and Petar Dilov, Minister of Economy and Industry, highlighted the growing economic relationship between the two countries. Bulgaria's trade with the U.S. reached approximately USD 1.4 bn in 2024, while Bulgarian exports exceeded USD 1 bn. High-potential areas for cooperation include technology, digitalization, clean energy, defense, and innovation.

Advice for Entering the U.S. Market

Again, relying on the on-the-ground expertise of Ivo Konstantinov, U.S. Office Director, the event gave systematic and first-had experience information about the U.S. market entry. His knowledge, combined with practical advice by experienced businesspeople from various sectors, outlined several success factors:



- Start small and focus geographically by targeting a specific state or city.
- Develop strong local relationships, such as networking and partnerships.
- Differentiate your product or service clearly to compete in a highly competitive market.
- Understand American business culture and adapt accordingly.

Opportunities for Bulgarian Companies

Experts noted that current global trends, including U.S. - China trade tensions, are creating new opportunities for Bulgarian firms, especially in manufacturing, machinery, and technology sectors. They also pointed out that more than 150 Bulgarian companies operate in the United States, employing over 10,000 people and generating about USD 1.7 bn in revenue.

Investment and Expansion Support



Hanna Kamenetzky, Senior Commercial Officer, U.S. Embassy presented the resources of the SelectUSA Program available to foreign investors, incl.: guidance on regulations and investment procedures; information about visas and incentives; access to networking opportunities through the SelectUSA Investment Summit, and support for companies looking to establish or expand operations in the U.S.

FMCG and Consumer Goods Insights

- Exporting directly to the U.S., when possible, to increase profitability.
- Using e-commerce and ethnic-market niches as initial entry points.
- Carefully planning logistics, warehousing, regulatory compliance.

Technology Companies Insights

- Preparing for the high costs of market entry (hiring, marketing, and compliance).
- Having a strong competitive advantage.
- Personally validating demand by reaching large numbers of potential customers before building sales teams.
- Understanding the implications of U.S. venture capital funding on ownership and control.

Financial Policy and Bulgaria's Competitiveness



Continuing to realize its priority – the Bulgaria' Adoption of the euro in 2026 – AmCham Bulgaria together with the British Bulgarian Chamber of Commerce (BBCC) co-hosted a high-level business breakfast on April 15. The event focused on Bulgaria's financial policy, economic competitiveness, and preparations for Eurozone accession, bringing together business leaders, Finance Minister Temenuzhka Petkova, and Bulgarian National Bank Governor Dimitar Radev.

Bulgaria's Path to the Eurozone

Finance Minister Petkova stated that Bulgaria had fulfilled the formal accession criteria and expressed confidence, as of on January 1, 2026, that positive convergence reports would support the country's admission. She emphasized that the government has invested significant effort in preparing the necessary administrative and technical frameworks.

Strong Macroeconomic Fundamentals



Dimitar Radev, BNB Governor, presented a positive assessment of the economy, emphasizing that:

- Bulgaria's macroeconomic position remains stable despite global uncertainties.
- Economic growth is expected to continue.
- The banking sector is healthy, with capital, liquidity, and profitability indicators exceeding EU averages.
- Bulgaria maintains one of the lowest debt-to-GDP ratios in the EU.

At the same time, Radev noted the need for prudent budget management and stronger fiscal buffers to ensure long-term resilience.

Competitiveness in a Changing Global Environment

The discussion extended beyond Eurozone accession to broader issues affecting Bulgaria's competitiveness, including the impact of global trade developments and recent U.S. trade measures; the need to strengthen economic resilience, and the investments in healthcare, education, talent development, and innovation as drivers of future growth.

Business Community Perspective



AmCham CEO Ivan Mihaylov reiterated the business community's support for Bulgaria's integration into the Eurozone, Schengen Area, and OECD; Strong engagement within the EU and NATO; and renewing the U.S. - Bulgaria Strategic Dialogue to strengthen the country's position in an evolving global economy.

BBCC Executive Director Desislava Miteva emphasized that public-private dialogue is essential for helping companies navigate the economic transition associated with Eurozone membership and broader global changes.

> *AmCham initiated numerous positions, events, and partnerships in the past three years. This was our urge to the political elite for a dialogue and strategic efforts for Bulgaria's accession in Schengen, the eurozone, and to the OECD.*

II-nd AmCham Bulgaria Defense Business Mission to the U.S



Prior its II-nd Defense Business Mission to the United States, AmCham Bulgaria became the National Partner of the Association of the United States Army (AUSA). The program of the trip featured the AUSA Annual Meeting and Exhibition in Washington, D.C. (October 13–16, 2025), b2b meetings, and b2g interactions having our CEO Ivan Mihaylov to lead the delegation of six Bulgarian companies and our U.S. Office Director - Ivo Konstantinov, to present the qualities and the partnership capacity that Bulgarian companies possess.

AUSA National Partner means:

- It positions Bulgaria among 684 major partner organizations and gives access to leading U.S. and global defense and innovation companies.
- Benefits include direct business contacts, exhibition participation, sponsorship visibility, and access to the AUSA industry directory.
- The AUSA annual meeting draws over 30,000 attendees, including government, military, and business leaders.





AmCham BG's membership in AUSA was a strategic decision aimed at strengthening and complementing the work of our U.S. Office. It leads to new business connections and broadens the opportunities for our members and other companies alike. Our overarching goal is to establish a sustainable and long-term presence for Bulgaria.

Ivan Mihaylov,
CEO

Innovation is a Must for Countries' Sovereignty, Growth, and Retaining People and Companies



AmCham Bulgaria and Boyanov & Co. co-organized the 2nd International Conference "Innovate. Invest. Inspire." On October 16, Hilton Sofia welcomed over 20 speakers and 200 guests, including practitioners and thought leaders from Bulgaria, Norway, Hungary, and Malta, to discuss Bulgaria's innovation and startup ecosystem. The event had the support from the European Commission, the European Investment Bank, Innovation Norway, GATE Institute at Sofia University, and the BBCC.

The EU Commissioner Ekaterina Zaharieva in her video address overviewed the upcoming European Innovation Act and Scaleup Europe Fund. Deputy Minister Martin Danovsky called innovation policy "a strategic necessity" for Bulgaria, and McKinsey's Andras Havas presented findings on productivity as the key driver of European competitiveness.

In the Smart Governance panel was pointed out that Bulgaria's startup ecosystem now includes app. 1,500 active startups and 20+ VC funds managing app. EUR 1 bn. The panelists Kenneth Brincat CEO, Malta's Digital Innovation Authority, Prof. Sylvia ilieva, GATE Institute's director, Mariya Marinova, Head, Legal Department, Philip Morris Bulgaria, Alexander Nutsov, Policy & Strategy Director, BESCO, moderated by Filip Genov, CEO, F27 discussed EU-level regulatory harmonization and a proposed regulatory sandbox.

The conversation among the institutional investors featured Ivan Ivanov, Chair of the Supervisory Board, Fund of Funds said that FMFIB has invested over EUR 150 mn supporting 327 companies. It was flagged that there is EUR 1.3 bn equity financing gap and the need to unlock pension-fund and institutional capital. Ventseslava Yanchovska, Honorary Consul of Norway pointed out that Innovation Norway detailed its 18-year partnership with Bulgaria and a new EUR 260 million EEA allocation (2021 - 2028).



Venture Capital leaders, incl. Stoyan Nedin, Vitosha Ventures, Angel Angelov, Managing Partner, Innovation Capital, Jordan Stoyanov, CEO & Founder, Payman Group and Partner, Partner at Neveq I & Neveq II, and in New Vision 3 and Momchil Vassilev, Managing Director, Endeavor Bulgaria, who moderated the panel, discussed cyclical EU-funding-driven boom/bust patterns, a "dead valley" for EUR 3 - 15 mln funding rounds and call for more flexible fund mandates.



Tech CEOs - Kalin Radev, CEO, Software Group (panel moderator), Mihail Petrov, CEO, Schwartz IT, Andrey Bachvarov, CEO, Anthill, Co-Founder, EPIX.AI, Yordan Iliev, CEO, MY Synergy, and Victor Danchev, Chief Technology Officer, Endurosat - discussed education, talent-building, AI adoption (treating AI "like a junior team member"), and advice for founders to "fail fast, iterate faster."

AmCham & U.S. Commercial Service Varna Outreach 2025



Between April 21 - 23, AmCham together with the U.S. Commercial Service at the U.S. Embassy in Sofia organized “Explore U.S. – Varna Outreach,” in a partnership with Varna Municipality. Ivan Mihaylov, Hannah Kamenetsky, Peter Delin, and Daniel Kiryakov, made a three-day program promoting and deepening transatlantic partnerships and showcasing Varna’s investment potential. It was supported by members: Lion’s Head and Solvay Sodi.

The key-moment of the trip was the multi-stakeholder roundtable hosted by Varna Municipality on “Economic Opportunities for Partnership with the U.S. Commercial Service and AmCham”. It was opened by Mayor Blagomir Kotsev, who highlighted Varna’s port, airport, rail links, and university talent pool.

AmCham CEO Ivan Mihaylov underscored strong continued U.S. business interest in Bulgaria and the importance of political stability; U.S. Commercial Attaché Hannah Kamenetsky introduced the SelectUSA program, which saw record Bulgarian participation this year, and together with Peter Delin they engaged in a lively discussion with the local business moderated by Daniel Kiryakov.



The outreach featured visits to Bulyard (Industrial Holding Bulgaria), BPD (a Lion’s Head company), and MTG Dolphin’s shipbuilding and repair yard, including ongoing naval projects. The group visited the Naval Academy N. Vaptsarov and discussed the economic potential of the Varna Region with the Regional Governor – Prof. Andriyana Andreeva.





Independence Day Celebration



On July 6, 2025, more than 1,800 people gathered at Sofia Tech Park for the 28th AmCham Bulgaria Independence Day Celebration, marking the 249th anniversary of U.S. independence, styled as a “Branding America” event with a red-white-blue dress code.

For a second consecutive year we had our Fourth of July Parade, and among the other entertainment we had a Kids’ Corner, and three live concerts: Junior Band with Majorette Ensemble Astrea, Elena Sirakova and her band, and headliners by Kerana & Kosmonavtite.

















Again, we supported the For the Good Foundation with BGN 12,560 raised our Charity Raffle allocated to its Firefly Project, which renovates children's hospital wards across Bulgaria.



TECHNOPOLIS

Thanksgiving Charity Dinner 2025: Record Donations



On November 25, nearly 400 guests attended AmCham Bulgaria's Annual Thanksgiving Charity Dinner at the Sofia Event Center. The event raised a record BGN 143,160 - the third consecutive record year - for two causes managed by the BCause Foundation: the "Get Ready for Success" Scholarship Program for high-achieving orphaned or single-parent students, and the Fund for Support of Women Victims of Domestic Violence.

Notable donors included ARRISE (BGN 35,000), Alta Pharmaceuticals, Devin, and VET Trade. In 2025 the "Ready for Success" program marked 20 years, having awarded 2,185 scholarships worth over BGN 3.7 million.





Among the guests, we welcomed the U.S. Embassy Chargé d'Affaires H. Martin McDowell and Senior Commercial Counselor Hannah Kamenetsky, Fulbright Bulgaria's Angela Rodel, and Bulgarian Volleyball Federation President Lubomir Ganev – giving thanks to Fulbright's efforts to continue building cultural and educational bridges among Americans and Bulgarians, and to the National Volleyball Team who won the silver medals at the World Championhsip in Manilla this fall.

The program included Tony McMurray, Board Member and Marina Tsekova, Nova TV as co-hosts of the evening, as well as briliant peformances by Marina Gospodinova Quartet and the Bulgarian pop-diva Mihaela Marinova.









BGN 143,000
were collected to support both causes



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Praktiker · Red Devil CATERING · SKF · TECHNOPOLIS · Westinghouse

AmChampion Awards 2025



The Projects of the Year was The Empower Her Program led by IBM Bulgaria, HR Consulting Partners, MSD Bulgaria, and A1 Bulgaria, and the AmCham Hackathon led by IBM Bulgaria and Kamenitza. Empower Her Program was bottom-up campaign proposed by one of the most active HR professionals in the Chamber. It featured three main projects – Empower Bank – for best practices sharing; Rise to Shine – for early career development, Unlock Your Power – coaching of young female professionals for career advancement.

For another year, with these awards AmCham Bulgaria expressed its gratitude to those members whose leaders and teams contributed the most to the success of the Chamber and achieving the joint priorities. The AmChampion Awards recognized the Chamber's most active members in 2024.

Winners by Categories



Small and Medium Enterprises
Djingov, Gouginski, Kyutchukov & Velichkov (DGKV)



Corporate Category:
MOTO-PFOHE



Large Corporate Category:
IBM Bulgaria

America During Trump 2.0: Decoding the New Chapter of U.S. Leadership

The implications of Donald Trump's return to the U.S. presidency were the year kick-off event of the Chamber. One day after his second inauguration – Jan .21, 2025, Prof. Robert Phillips Jr., AUBG, Konstantin Valkov, Darik Radio (then), Petar Karaboev, Dnevnik.bg, and Ivan Mihaylov analyzed the main messages and tried to define the trajectory of the second term of President Trump at the White House. The event brought together members and community to discuss almost the full spectrum of related topics: the shift in global power dynamics and the changes in international relations, Trump's leadership style, popularity of Trump's policies and their expected impact in trade and economy, defense and NATO, on immigration and social policy.

The panel concluded that Trump's second presidency could significantly influence global politics and economic relations. For Bulgaria and other European countries, success will depend on maintaining strong diplomatic ties with the U.S., aligning effectively with EU priorities, and adapting to a more transactional style of American leadership.



The Economic Opportunity of Generative AI Adoption in Bulgaria

AmCham Bulgaria and Google hosted a high-level roundtable discussion on The Economic Opportunity of Generative AI Adoption in Bulgaria (Mar 6). The event explored the transformative potential of AI, its implications for public administration, and Bulgaria's role in shaping AI policy at the national and EU levels.

Elisabeta Moraru, Google's Country Director for Romania, Hungary, Bulgaria, and Moldova, presented findings from the Bulgaria Deep Dive report, which projects that AI could contribute EUR 4-5 bn to Bulgaria's GDP over the next decade. Cezara Panait, Head of Government Affairs and Public Policy at Google for Bulgaria, Romania, and Moldova, provided an overview of the broader CEE AI Report, which examines AI's economic impact across CEE.



The Q&A session, moderated by Ivan Mihaylov, centered on data privacy concerns and the impact of regulatory frameworks on innovation. A key theme was whether Europe's regulatory environment might be hindering AI-driven progress, with attendees debating the balance between governance and technological advancement.

AI: The Role of Humans in Judicial and Law Enforcement Processes



On December 2, AmCham Bulgaria's Rule of Law and Legislative Reforms Committee (RLLR) organized the expert discussion "AI: The Role of Humans in Judicial and Law Enforcement Processes,", and its content was shaped by a task force of members: DGKV, Dobrev and Lyutskanov, Bojinov & Bojinov, Kamburov & Partners, EY Law, Dimitrov, Petrov & Co.) and sponsored by DGKV, Dobrev & Lyutskanov, and Kamburov & Partners, hosted by Bojinov & Bojinov.

In the first panel Prof. Yanaki Stoilov, Constitutional Court Judge, Denitsa Valkova, Supreme Court of Cassation Judge, and Ass. Prof. Margarita Hubenova-Popova, Sofia University's, moderated by Lyuben Todev, D&L examined whether AI-driven decisions are compatible with fundamental legal principles, and reviewed the EU AI Act's strict rules for high-risk AI systems in justice - concluding that AI





cannot replace judges, whose moral judgment and legal responsibility remain irreplaceable.

In the second one, Dimitar Danailov, Member, Commission on Protection of Competition, Nelly Ilieva, Dell Bulgaria, Judge Lyubka Petrova, Supreme Administrative Court, Olya Dimitrova, Patent Office President, and Prof. Martin Belov, Sofia University covered practical applications of automated tools in Bulgarian law, emphasizing closed data systems for public institutions and the continued necessity of human oversight. This talk was moderated by Elena Miller, Bojinov & Bojinov.

Cross-Border Challenges in Taxation in the Digital Era

In 2025 we continued the partnership with the Association of Bulgarian Administrative Judges (АВАЈ, АБАС). On February 18, we hosted a roundtable “Cross-border Challenges in Taxation in the Digital Era” at the Sofia Balkan Hotel, where legal experts, administrative judges, and business representatives discussed key legal issues affecting the business environment and to reinforce the rule of law in Bulgaria.



The Taxation of Distant Sales panel focused on imposing VAT on goods in cross-border e-commerce and taxation of distant sales within Bulgaria. Prof. Evelina Dimitrova presented an in-depth analysis of VAT challenges in the digital marketplace, while Yordan Konstantinov, Judge at the Supreme Administrative Court, shared his expertise on local taxation practices. The panel was moderated by Donka Chakarova, Judge, SAC.

The second panel - Double Taxation Treaties and Their Legal Impact - explored the application of double taxation treaties, focusing on mutual agreement procedures between countries and their implications for court proceedings, thanks to the expertise of Attn. Milen Raykov, EY, Partner, and followed a discussion led by Omourtag Petkov, Chair of the Rule of Law and Legislative Reforms Committee.

The event served as a valuable platform for promoting transparency, legal consistency, and enhanced administrative justice in Bulgaria’s evolving business landscape.

Public Procurement: Practical Problems and Latest Developments

On March 26, AmCham Bulgaria discussed the current challenges, legislative developments, and practical issues in public procurement. The seminar was organized by the AmCham Public Procurement Working Group. Anton Krustev, DGKV and PPWG Lead, examined the legal framework governing changes to public procurement contracts and framework agreements. Donka Stoyanova, Dimitrov, Petrov & Co, addressed Article 117a of the Public Procurement Act, which allows contract prices to be adjusted for inflation. Yuliana Mironova, AES Bulgaria, presented the benefits of joint procurement, where multiple contracting authorities combine their purchasing needs.



Nikolay Voynov, Penkov, Markov & Partners, discussed how growing ESG requirements are influencing public procurement across Europe. The event concluded that successful participation in public procurement increasingly depends on understanding evolving legal requirements, managing risks proactively, leveraging collaborative procurement opportunities, and preparing for the broader integration of ESG principles into procurement practices.

Cyber Month Business Breakfast



The importance of cyber security was in the core of the Cyber Month Business Breakfast, Oct. 2, co-organized by AmCham, Syscom Engineering, and Fortinet. The event discussed the pillars of cybersecurity: regulations, technologies, and people.
The first panel featured Simeon Kartselyanski, National Coordinator for Cyber Security, Information Services, Attn. Georgi Sulev, DGKV, and Vladimir Harizanov, Country Manager, Fortinet who covered Bulgaria's regulatory path (the upcoming Cybersecurity Law and the National Strategy), risk assessment, supply-chain security, and AI governance.

The technical deep dive on AI, Zero Trust, and Threat Intelligence, showcasing Fortinet's Universal ZTNA and FortiAI 2.0/FortiGuard Labs for automating threat detection and combating AI-enhanced attacks such as phishing automation and deepfakes, was made by Syscom Engineering's Maxim Penchev and Anzhela Damyanova, and by Alexandra Slavova, Fortinet.

How to build a security-first culture, emphasizing that people remain the greatest cybersecurity vulnerability and that closing the skills gap is a shared priority was the topic of the dialogue between Elena Elenkova, Syscom Engineering, Denitsa Kanaleva, Fortinet, and Attn. Irina Yaneva, EY, moderated by Silvia Andreeva, Syscom Engineering



Executive Forum on Growth & Financial Security

On October 22, 2025, ARS Bulgaria and AmCham Bulgaria co-hosted the "Executive Forum on Growth & Financial Security," bringing together business leaders and financial experts to explore risk-management and liquidity tools. Key takeaway was ARS Bulgaria's CEO Rumyana Boseva "Integrating risk management into business strategy turns it into "a driver of growth - not a limitation."

The event had two topical panels. The first one - Receivables Insurance & Factoring - were presented by Tanyo Stoynov, ARS Bulgaria, as tools for protecting receivables and securing liquidity without collateral. A panel featuring CFOs from Monbat, Tesy, El Bat, and METRO Bulgaria shared how these instruments support export growth, liquidity, and loss prevention.



The Surety Bonds Topic was introduced by Anna Karshovska, ARS Bulgaria, as a flexible alternative to bank guarantees. Then, panelists from Vaklinov, Healthcare Solutions, and ZAD European Insurance discussed their role in public tenders and service contracting.

Beyond Conventional: Strategic Insights into Alternative Risk Solutions for the Energy Sector

AmCham and Marsh McLennan co-organized an exclusive event (Feb 26) with the keynote by Rocío Pereira Fernández, Managing Director, Marsh and Leader of Alternative Risk Solutions for EMEA.

The event provided valuable insights into non-traditional insurance solutions tailored to the evolving challenges in the energy sector, and it was moderated by Maya Yankova, VP Corporate Business & Specialty Practice at Marsh McLennan.



General Assembly 2025

On September 25, AmCham Bulgaria held its Annual General Assembly at Novotel Sofia, where the attending members unanimously approved the 2024 Financial Report, the Budget 2025, and elected an auditor for 2024. The First Vice President Stanislava Taneva chaired the session, congratulating members on the Chamber's 30th anniversary and their resilience amid political and economic challenges.





CEO Ivan Mihaylov presented the Board's Report on 2024 activities, describing AmCham as "in good shape and getting better," having strengthened its voice on euro adoption, competitiveness, investment, innovation, digitalization, and energy security through its committees. In his address, Mihaylov set three priorities for the year ahead: impact with purpose, member value at scale, and growth with discipline - anchored in Bulgaria's transatlantic partnership.

Women Empowerment: Pathway to Equality, Sustainability and Success

AmCham partnered with the Konrad Adenauer Foundation and AHK Bulgarien for the conference Women's Empowerment: Pathway to Equality, Sustainability, and Success (Mar 7). The forum concluded that achieving gender equality requires coordinated efforts across education, business, government, and society. Participants called for concrete actions such as promoting women into leadership roles, ensuring pay transparency, expanding mentorship opportunities, supporting work-life balance, and creating inclusive workplaces. The overall message was that women's empowerment is not only a matter of fairness but also a driver of sustainability, innovation, and economic success.



Meet the New Members



L/R: Ivan Mihaylov, Aleksandr Pakhomov, RingCentral Bulgaria; Stoian "Toni" Stoianov, Kongsberg Defence and Aerospace; Anelia Todorova, Rud Pedersen Public Affairs Bulgaria; Victoria Pachedzhieva, Forbes Bulgaria; Stela Zlatkova, Lion's Head Management; Doruntina Jakupi, The Headhunter Karriera; Rali Ralev and Dimo Indzhov, eLando;

In 2025, we organized two events welcoming the new members of our business community. On January 31, we presented: eLando - technology expertise and software solutions company; Forbes Bulgaria – business media; Kongsberg Defence and Aerospace - Norway's premier supplier of defense and aerospace-related systems and; Lion's Head Management - real estate investment and asset management platform; RingCentral Bulgaria – leading provider of AI communications, contact centers, revenue intelligence, video and hybrid event solutions; Rud Pedersen Public Affairs Bulgaria – leading European public affairs consultancy; and The Headhunter Karriera LLC – leading recruitment and HR services company.



L/R: Ivan Mihaylov, Merlin Rafailova, KYASHYF; Sevim Kachan, Harmony Group; Denislava Georgieva, Rosslyn Central Park Hotel Sofia; Sashka Sashova and Vasil Velichkov, Power Partner Solutions; Peter Bankov, FLIX Bulgaria; Vladimir Kostov, OPENINTEGRA, and Jivko Velinov, EKO Bulgaria.

On September 30, at the Grand Hotel Sofia, seven new members were introduced: EKO Bulgaria - part of HELLENiQ ENERGY Group; FLIX Bulgaria - global sustainable travel-tech company (FlixBus); Harmony Group - residential and holiday-complex construction and real estate; KYASHYF - European hydraulic cylinder manufacturer preparing direct cooperation with John Deere; OPENINTEGRA - IBM Trusted Business Partner delivering smart IT solutions; Power Partner Solutions - SAP Gold Partner offering software and consulting services; and Rosslyn Central Park Hotel Sofia - hospitality group in central Sofia.

Events 2025

15.01.	Communication Trends 2025: People, Technologies, Engagement *Communications and CSR WG Meeting 1 - hosted by EY*	AmCham
20.01.	Sofia Economic Forum V	Partner Event
21.01.	America During Trump 2.0	AmCham
30.01.	Meet the New Members #1	AmCham
05.02.	The Economist Bulgaria Business Summit: Navigating Skillfully in Turbulent Waters on a Quest to Overcome Uncertainty	Partner Event
18.02.	Cross-Border Challenges in Taxation in the Digital Era with the Association of Bulgarian Administrative Judges (ABAJ)	AmCham
26.02.	Beyond Conventional: Strategic Insights into Alternative Risk Solutions for the Energy Sector Together w/ Marsh McLennan Bulgaria	AmCham
27.02.	EXPLORE U.S. Conference 2025 together w/ SME Promotion Agency, and the U.S. Embassy in Bulgaria	AmCham
06.03.	Communications and CSR WG Meeting 2: Communicating the Culture w/ Philip Morris Bulgaria	AmCham
06.03.	The Economic Opportunity of Generative AI Adoption in Bulgaria w/ Google	AmCham
07.03.	Women Impowerment: Pathway to Equality, Sustainability and Success w/ Konrad Adenauer Foundation, and AHK Bulgarien	Partner Event
11.03.	Hackathon 2025 Official Opening	AmCham
26.03.	Public Procurement - Practical Problems and Latest Developments	AmCham
15.04.	Financial Policy and Competitiveness of the Bulgarian Economy w/ BBCC	Partner Event
16.04.	Communications and CSR WG - Meeting 3: Effectiveness and Creativity in Communications: People AI, Organizations	AmCham
23.04.	AmCham - U.S. Commercial Service Varna Outreach 2025	AmCham
28-29.04.	Three Seas Business Forum 2025: Powering the Future of the Three Seas Economy	Partner Event
31.05.	Development of Digital Proceedings in the Administrative Procedure - Advantages and Challenges	Partner Event
03.06.	Bulgaria – Regional Hub for High-Tech Business, Green Solutions & Innovation w/ Norwegian-Bulgarian Chamber of Commerce	Partner Event
05.06.	AmCham Bulgaria 30th Anniversary Gala Reception	AmCham
12-13.06.	2nd AmChams Regional Economic Summit w/ AmChams in Greece, Turkiye in Athens	Partner Event
27.06.	Communications and CSR Working Group Meeting Business and Civil Society: Partners for a Better Civic Space	AmCham
06.07.	Independence Day Celebration 2025	AmCham
10.09.	Communications and CSR WG - Meeting 5: Post Summer Business Transition: Innovation at a Glance	AmCham
17-18.09.	Hive 2025	Partner Event
18.09.	Unlock Your Power 2.0: Kick-Off	AmCham
25.09.	General Assembly	AmCham
30.09.	Meet the New Members #2	AmCham
02.10.	CyberMonth Business Breakfast: Fortifying Bulgaria's Digital Future w/ Syscom Engineering, Fortinet	AmCham
14.10.	EmpowerBank: Women's Health & Prevention - From Awareness to Action	AmCham
16.10.	2nd International Conference INNOVATE. INVEST. INSPIRE. w/ Boyanov & Co.	Partner Event
22.10.	Growth & Financial Security Executive Forum w/ ARS Bulgaria	Partner Event
06.11.	Vision 2050:Building Bulgaria's Competitiveness Through the Global Future 30th Anniversary Business Forum	AmCham
25.11.	Thanksgiving Charity Dinner 2025	AmCham
27.11.	1st Movember Campaign: Taking Care of Men's Health & Prevention	AmCham
02.12.	AI: The Role of Humans in Judicial and Law Enforcement Processes w/ Bojinov & Bojinov, DGKV	AmCham

COMMITTEES
AND WORKING GROUPS
2025



Committees are the lungs of our Chamber. Entering in their second year of their terms, the co-chairs and the most active members dedicated their efforts in executing their priorities. The following pages highlight the most visible results of their work. In combination with the advocacy - led by the CEO and the Public Affairs Manager - the Committees managed to provide reactions or to build agenda hat aimed improving the business climate in Bulgaria.

In June 2025, it was held the already regular mid-year Committees leadership meeting to review progress and align priorities for the remainder of the year, with a strong focus on cross-committee collaboration. The conversations included ongoing work on energy transition and investment climate reform, legislative modernization and AI-related legal frameworks, digital transformation and EU regulatory alignment, labor market and skills development initiatives, healthcare system reform through structured working groups, and sustainability efforts focused on CSRD implementation and positioning sustainability as a strategic priority. This was a strong reaffirmation of the coordinated engagement across committees and the importance of joint initiatives

Human Capital and Education (HCE)



Twenty twenty five was another year rich of project and professionals' engagement and deliverables in the HCE Committee. The Hackathon 2.0, the Rise to Shine, Unlock Your Power and Empower Bank projects (still under the Empower Her program) expanded the soft power of the Chamber across stakeholders and across the country. The Committee focused on aligning education with business needs, advancing labor market reforms, and promoting inclusive and future-ready workplaces, while also supporting initiatives and awareness campaigns related to physical and mental health and workplace wellbeing.

Rise to Shine

Rise to Shine - the project for early career guidance - continued to grow and expand in 2025, supporting high school students in making informed career choices and developing practical skills for the labor market through direct engagement with HR professionals. It reached 12 schools across 7 cities (Sofia, Vratsa, Mezdra, Plovdiv, Haskovo, Lovech, and Pravets), delivering 14 interactive sessions to over 1,100 students and teachers. Rise to Shine was driven by volunteer mentors and speakers from DSV, Enery, HP Inc., IBM, Kamenitza, Mondelez, Moto-Pfohe, Paysafe, Pedersen & Partners, Sensata Technologies, and UBB, and it was being proposed and managed by Petya Nikolova-Ismailova, who started it as part of the A1 Bulgaria team and continued when she moved to DSV.

The program was aligned with the academic calendar, and introduced updated content, including practical case studies, interactive formats, and AI literacy and critical thinking. The sessions covered key areas such as career orientation, CV and cover letter preparation, job search strategies, interview skills, and early career development, while also addressing broader topics like professional behavior and digital communication.



R2S in Numbers

30 Schools **12** Cities

App. **2,100** students reached

Unlock Your Power Project



The first edition of the Unlock Your Power project was completed in March 2025, aimed to support women's leadership development through structured coaching. Its leaders are Zlatina Kushkieva, HR Consulting Partners and Victoria Vakova, MSD Bulgaria.

Implemented between Q2 2024 and Q1 2025, the program engaged 35 coaches and 54 women leaders, delivering six pro-bono coaching sessions per participant. Coaches included professionals from both AmCham members and non-member companies, including certified coaches and experienced practitioners, with participants particularly appreciating the diversity of perspectives and approaches this mix provided. Participant feedback highlighted strong impact on personal growth, leadership confidence, and career development.

Following the success of the first edition, AmCham launched an expanded second season in September of 2025, refining the format based on feedback and broadening participation, including across genders.

Pink October: Women's Health and Prevention

For a second consecutive year, Pink October was celebrated in a joint event on October 14th. It was co-organized by HCE and Healthcare Committees hosted by Paysafe Bulgaria, and it was part of the Empower Bank Project.It brought together medical experts and HR leaders to discuss the importance of a holistic approach to breast cancer and other diseases, integrating prevention, awareness, and workplace engagement to advance women's health. The medicine session brought top medical expertise provided by Haelan that addressed preventive care, breast cancer, and cardiovascular health, as well as having keynote by the national HPV vaccination campaign ambassador Gergana Kostadinova, M.D. The corporate views on that topic were presented by HR leaders such as Boyka Docheva, IBM,





Victoria Vakova, MSD, and Tanya Genova, Paysafe in a talk moderated by Yoana Yordanova, HRCP. The discussion emphasized the need for more flexible employer-provided healthcare and stronger cross-sector collaboration between employers, healthcare providers, and insurers.



Movember: Men's Health Awareness and Prevention



The very first AmCham Movember event, co-organized by HCE and the Healthcare Committee and hosted by HPE, brought together medical experts and HR leaders to raise awareness on men's physical and mental health, with a strong focus on prevention and early diagnosis.

Dr. Mladen Kaitsanov, urologist, provided his expert's insights into men's health, emphasizing the importance of regular screening, preventive care, and early detection. He was followed by a panel featuring Todor Jekov, HPE, Boyka Docheva, IBM, Ivelina Panamska, Moto-Pfohe, and Antoaneta Petrova, Sensata Technologies, moderated by Daniela Mitova, HPE, discussed workplace initiatives supporting men's health and wellbeing, and the importance of open dialogue for fostering a culture of prevention in the workplace.



A mini-Movember raising awareness initiative included a PSA testing and consultations for a dozen volunteers from our community (eight C-level and four middle managers) undergoing testing, in-kind provided by Haelan.

Topical Meetings

HCE kicked off its 2025 agenda with a joint meeting with the RLLR Committee, Feb. 19. It outlined key priorities, including education reform, digital skills, AI and industry collaboration, dual education, and labor market flexibility, alongside flagship initiatives such as Empower Her, Rise to Shine, Unlock Your Power, and the AmCham Hackathon 2025.

In the experts' sharing part, Milena Blagoeva, EY, addressed the digitalization of employment record books as a major step in HR transformation. In addition, Rebeka Kleytman, EY Law discussed the EU Equal Pay Directive and its impact on workforce participation and equality. Lyuben Todev, Dobrev & Lyutskanov, presented progress on Labor Code amendments aimed at simplification, flexibility, and improved employer regulations.

On June 11, the HCE discussed workplace wellbeing, neurodiversity, and hidden conditions having Violeta Karanacheva-Tsvetanova, IBM, Maria Prashkova, Avon / HR Consulting Partners, Maria Shomeva, DXC, Rumyana Peteva, Kamenitza and Deyana Rosmanova, A1 Bulgaria. All agreed that building inclusive and supportive work environments requires targeted training, flexible approaches, and continued cross-company dialogue.

Energy and Mineral Resources (EMR)

AmCham Energy White Paper

In 2025 a working group was formed to create a white paper outlining strategic measures for a secure, sustainable, and competitive energy (power generation & gas) in Bulgaria, building on the AmCham Power Sector Decarbonization Study 2022 together with Compass Lexecon.



Members of the working group were (cont. in 2026) senior representatives of the members of all represented energy companies – nuclear, thermal, RES, incl. BESS, grid, gas. Key messages of the draft include accelerated market liberalization and RES deployment, the introduction of investment-support mechanisms such as CfDs and capacity remuneration mechanisms, the modernization and digitalization of the energy system including storage development, and the establishment of a stable, technology-neutral regulatory framework.

EU Critical Raw Materials Act

The strategic developments in Bulgaria's energy sector and regulatory environment supporting the energy transition were in the focus of the joint meeting with the RLLR, Feb. 14. Milan Pandev, DGKV, presented on the EU Critical Raw Materials Act (CRMA), outlining its strategic relevance and implications for business opportunities.

Participants also explored the potential reinstatement of the National Committee on Energy Transition. Key regulatory concerns were raised regarding proposed changes to mining royalties, restrictions on land-use conversion for RES projects, and electricity revenue caps, all of which were seen as having potential impact on investment conditions and sector development.

Flexibility Study for Bulgaria's Electricity System

Aiming to raise engagement among members on a critical topic of the stability of the Bulgarian electricity system, Ivan Tzankov, GM, AES Bulgaria, presented the Flexibility Study for Bulgaria's Electricity System (Compass Lexecon) (Apr. 11), highlighting the importance of investment mechanisms to ensure system adequacy, support renewable integration, and provide stable investment signals.



The study reaffirmed the importance of coordinated market and policy tools to support a resilient and future-ready energy system.

ESO's Transmission Network Development Plan



Engaging with stakeholders - essential for any committee - led to the opportunity to gain insights into ESO's long-term planning, exchange views, and strengthen collaboration between the business community and the system operator in support of Bulgaria's energy transition. Dimitar Zarchev, Director of the Central Dispatch Unit of ESO, presented on Nov. 24, ESO's Electricity Transmission Network Development Plan 2025 – 2034 and answered numerous of questions of our members.

Digital Economy (DEC)

The Digital Economy Committee advanced its strategic priorities focused on digital transformation and public sector technological readiness, administrative simplification and transparent implementation of the National Recovery and Resilience Plan (NRRP), and active alignment with EU digital policy frameworks and legislative developments.

Rule of Law and Legislative Reforms (RLLR)



AI: The Role of Humans in Judicial and Law Enforcement Processes

AI in the judiciary and law enforcement topic brought together representatives from public institutions, the judiciary, academia, and the business sector, Dec. 2. Speakers examined legal and regulatory implications, including the EU AI Act, and reaffirmed the continued importance of human judgment and accountability in decision-making. The event also highlighted practical AI applications and the need for responsible use and oversight. We would like to enlist the prominent group of national experts, incl.: Prof. Yanaki Stoilov, PhD, Judge, Constitutional Court, Denitsa Valkova, Judge, Supreme Court of Cassation, Chief Ass. Prof. Margarita Hubenova-Popova, PhD, Faculty of Law, Sofia University, Lyuben Todev, D&L Law, Dimitar Danailov, Commission on Protection of Competition, Nelly Ilieva, DELL Technologies Bulgaria, Judge Lyubka Petrova, Supreme Administrative Court, Olya Dimitrova, President, Patent Office of the Republic of Bulgaria, Prof. Martin Belov, PhD, Vice Dean, Faculty of Law, Sofia University, and Elena Miller, Partner, Bojinov & Bojinov

Continuous Collaboration with ABAJ

In 2025, AmCham continued its collaboration with the Association of Bulgarian Administrative Judge, resulting in a series of joint round tables focused on key aspects of administrative justice and its modernization. The discussions addressed the development of digital administrative proceedings and upcoming amendments to the Administrative Procedure Code, cross-border taxation challenges in the digital era, and the transformation of administrative justice in the context of public procurement and its relevance for the business environment.



Investment Screening, Legislative Updates

The meeting on Aug 14 discussed the ongoing EMR Committee's Energy White Paper, as well as other topics including the implementation of the Law on Investment Screening, ongoing amendments to the Commercial Law in cooperation with the Ministry of Justice, and preparations for an upcoming event about AI in the judicial system. Members also raised sector-specific concerns related to automotive regulation, sustainability reporting, consumer protection, and developments in the agri-food chain legislation.

Continuing the engagement of the members, the Nov. 13 meeting continuously delved with Legislative Developments on the Law on Investment Screening, the progress on amendments to the Commercial Law initiative, and they developed the idea of the AI in judicial system event scheduled for December 2025.

The year-end meeting (Dec. 16) focused on key legislative developments, committee priorities for 2026, and a review of AI event held earlier. The discussion on AI governance emphasized the absence of a coordinated national strategy, stressing that the EU AI Act alignment is needed. Members agreed on the development of an AmCham position paper on AI in public administration, gaining institutional engagement. Updates were also provided on the Labor Law amendments, Lobbying Act developments (linked to OECD accession), and ongoing cooperation with BILI on judicial governance and transparency initiatives, having Bilyana Gyaurova-Wegertseder, Bulgarian Institute for Legal Initiatives (BILI) at the meeting.

Topical Meetings

The year started with two joint committee meetings: one on Feb. 14, with the EMR (covered in the EMR part), and another on Feb. 19, with the HCE (covered in the HCE part)

Legislative Developments and Cross-Sector Priorities

The discussion on June 25 covered the progress on the Bulgarian Labor Code amendments (then under stakeholder review), as well as emerging issues related to AI in the judicial system, administrative procedure reform driven by digitalization, and ongoing engagement with the U.S. Commercial Law Development Program on IP protection, anti-corruption, and investment screening. Also, it exchanged views on the Investment Promotion Regulation and the challenges related to Bulgaria's FATF grey list status.

Sustainability

In 2025, the ESG Committee was renamed the Sustainability Committee to better reflect evolving EU and global approaches to corporate responsibility and regulatory frameworks, ensuring continued alignment with business and policy developments.



Navigating Sustainability Regulation and CSRD Challenges

This meeting, Feb 12, focused on defining the Committee's priorities and positioning amid global and EU sustainability policy shifts. Key speakers and participants included Committee members from business and advisory sectors, alongside EY Bulgaria as host.

Sustainable Finance Trends and the Business Case for Sustainability

What are the evolving sustainable finance trends and their implications for businesses amid changing global political and regulatory dynamics? On May 23rd Timothy Rahill, Credit Strategist, ING Bank, presented key insights on sustainable finance developments, noting a temporary slowdown in issuance due to regulatory uncertainty, while emphasizing continued long-term progress in decarbonization and emerging growth potential in select markets.

Healthcare (HC)

In 2025, the Healthcare Committee progressed its work through three structured and closely coordinated working groups focused on Alternative Financing, Transparent and Predictable Healthcare Budget Planning, and Hospital Efficiency. The groups jointly advanced the development of a Strategic Healthcare White Paper for Bulgaria, to be presented in 2026. It is structured around three main pillars: improved health budgeting to enhance outcomes and system sustainability, increased efficiency through better allocation of funding between hospital and outpatient care, and exploration of alternative financing sources beyond the state budget, including EU funds and excise-based mechanisms. In June 2025, the Committee held a joint meeting with the Bulgarian Medical Association (BMA), which further informed the Healthcare White Paper development. Then, in July, a follow-up meeting with the Institute for Market Economics (IME) further contributed to the same workstream, supporting the macroeconomic framing of the White Paper.

Working Groups

In 2025, a range of working groups actively supported the agendas of AmCham's committees and contributed to advancing the Chamber's broader strategic priorities.

Under the Healthcare Committee three working groups drove key initiatives including the preparation of a Strategic Healthcare White Paper with recommendations for improvements in the sector: Alternative Financing Working Group, Transparent and Predictable Healthcare Budget Process, Hospital Efficiency

Under the Rule of Law and Legislative Reforms - Public Procurement and EU Funds WG organized Seminar Public Procurement - Practical Problems and Latest Developments, Mar 26th, discussed contract amendments, price indexation, joint procurement, and common issues in tender appeals, alongside the growing impact of ESG requirements on procurement practices and sustainability considerations in EU frameworks.

Tax and Finance WG held a discussion, Apr. 9, on having a more proactive and coordinated approach to Bulgaria's evolving tax and finance landscape amid ongoing reforms and EU alignment. Members reviewed key priorities, including excise taxation, supply chains, Pillar 2, eurozone accession, SAF-T implementation, R&D incentives, and administrative burden, and emphasized the need for stronger institutional dialogue and cross-committee collaboration.

This WG held a Webinar The Impact of US Tariffs & Countermeasures on Global Trade, May 15, where experts from EY Bulgaria and the group itself explored how shifting trade conditions are affecting businesses worldwide, with a focus on customs valuation, supply chain strategy, and the integration of trade, tax, and logistics planning. The discussion also addressed potential developments in US - EU trade relations.

Defense Working Group

In 2025 the launch of the Defense and Security Working Group was announced. It's designed to support Bulgaria's defense modernization and strengthen cooperation between business, government, and international partners via industrial cooperation. It will work on providing policy recommendations, knowledge exchange, and industrial partnerships – between Bulgarian and U.S. companies. Its members approved group's charter, thus creating own rules that are aligned with NATO and EU priorities. This WG operates on a closed basis, and in the end of the year it was upgraded to a committee.

Communications and CSR

The Communications and CSR Working Group continued to be "the glue" of the Chamber, uniting PR, Marketing, and Communications professionals of the members, thus aiming to create a single community as well as to unite experts in Advocacy sub-units when required. It was led by Daniel Kiryakov, who usually is the moderator of the panel discussions and shares – together with the CEO – Ivan Mihaylov – the AmCham's activities overviews of the previous periods. Meeting's usual format mixes a report on what was done and what the plans are, with a topical discussion, and focus on the hosts' business. Daniel also serves as the coordinator of the AmChams in Europe Communications Thematic Group.

#1: Communication Trends 2025 - People, Technologies, Engagement



The business season in 2025 was opened by this group's meeting that welcomed 50 coms professionals, hosted by EY Bulgaria. The gathering served both to set the agenda for the year ahead and to build momentum around AmCham's upcoming 30th Anniversary. Nikolay Garnev, Managing Partner for the Southern Cluster at EY, and Ivan Mihaylov, CEO, welcomed attendees, and Elena Litova, EY Marketing Lead for Bulgaria, N. Macedonia, Albania, Kosovo, introduced the EY's CFO of the Year competition.

The centerpiece of the meeting was a panel discussion bringing together some of Bulgaria's most prominent PR professionals: Maxim Behar, PhD, M3 Communications Group, Diana Pazaitova, FAMA Consulting, Tomislav Tsolov, APRA Balkans Communication Group, Todor Ianev, Janev & Janev, Yana Pelovska, V+O Communications Bulgaria, Samuil Petkov, Noble Graphics, and Nikolay Boykov, All Channels Group.

#2: Communicating the Culture

Meeting #2 was hosted by Philip Morris Bulgaria and brought together industry professionals to examine how internal communications drive employee engagement, reinforce organizational values, and turn employees into ambassadors of a company's mission. Denys Strobykin, GM, Philip Morris Bulgaria, made remarks on the role employees play in shaping culture and driving transformation.



The topical meeting featured Elitsa Barakova, BCause Foundation, Polia Alexandrova, Philip Morris Bulgaria, Diana Dimova, Fantastico who talked about some best examples to meet employees' expectations while building a solid organization culture. The event had a fireside chat with Bulgarian beach volleyball players Dimitar Kalchev and Dimitar Mehandzhiyski, who shared their journey toward qualifying for the Los Angeles 2028 Summer Olympics.

#3: Effectiveness and Creativity in Communications - People, AI, Organizations



The third meeting of the year was hosted by Hewlett Packard Enterprise Bulgaria and brought together more than 20 colleagues. On behalf of the host, Maria Kossanova, MD of HPE operated by Selectium, and Mario Garbeshkov, GM of HPE Bulgaria and Director of the Customer Solution Center for Sofia and DACH, welcomed attendees and gave a concise overview of HPE's local and global operations.
The panel discussion explored the intersection of human creativity and technological advancement in communications with professionals such as Gergana Boteva, HPE, Polina Vidas, Mastercard, Anna Lozanova, Mondelēz Bulgaria, and Silvia Andreeva, Syscom Engineering.

#4: Business and Civil Society - Partners for a Better Civic Space



America for Bulgaria Foundation hosted the fourth meeting and engaged two dozen members. Desislava Taliokova, Executive Director, ABF, outlined the foundation's more than 15 years of work and mission, stressing that the most pressing social, economic, and political problems are rarely solved by a single sector alone, and that lasting progress depends on constructive collaboration among business, government, civil society, and the media. ABF's Hristina Ninova, Communications Director, and Yuliana Decheva, Program Director for Cultural Heritage and Nature Tourism, presented the foundation's ongoing project pipeline (the NGO Academy, the monthly newsletter feature, "Spotlight on Business: CEO Feature Series,", promotion of the cultural heritage and nature tourism in Northwest Bulgaria and along the Danube).

#5: Post-Summer Business Transition - Innovation at a Glance



The first so far AmCham's Committee or WG outreach was made with the fifth Coms' WG meeting at Nasekomo's Insect Center of Excellence, known as NICE, in Lozen Village near Sofia. Nasekomo's leadership - co-founders Xavier Marcenac and Marc Bolard, CEO – shared the company's mission and philosophy: that Nasekomo brings a new level of efficiency and reliability to insect protein production through breakthrough technology and AI-powered breeding solutions. The meeting included a site tour in the factory, and – being an outreach – the community was supported by Moto Pfohe.

AmCham Hackathon 2.0



The second edition of the AmCham Hackathon was launched in partnership with the Technical University of Sofia, Faculty of Economics and Business Administration of Sofia University “St. Kliment Ohridski,” and Faculty of Physics and Technology of the Plovdiv University “Paisiy Hilendarski”. It aimed to strengthen collaboration between academia and business by providing students with hands-on experience through real business challenges.

The initiative engaged student teams mentored by experts from IBM Bulgaria, Kamenitza, Curtis/Balkan, Moto-Pfohe, Paysafe, and Sensata Technologies, with the financial support from RingCentral, SofMedica, and StorPool. The project was coordinated by Antoaneta Petrova, Sensata Technologies, Hristina Hristova, Paysafe, and Daniel Kiryakov.



The jury included Assoc. Prof. Iya Petkova, FEBA, Sofia University, Assoc. Prof. Ivan Bodurov, Faculty of Physics and Technology, Plovdiv University, Chief Assistant Prof. Eng. Dr. Mihail Zagorski, Faculty of Industrial Technologies, TU – Sofia, and Daniel Kiryakov.

By no surprise, the jury awarded two first places in the 2025 edition - the teams mentored by Sensata Technologies and Curtis/Balkan – recognized for their strong, practically applicable solutions. Additional awards were given to the Team “Sparse” (Kamenitza), for operational optimization, and to IBM’s “Best of Both Worlds”, for an innovative supply chain platform connecting local producers with retailers and restaurants.



The initiative reaffirmed the value of applied learning and cross-sector collaboration between academia and business, further strengthening its position as a key pillar of the AmCham agenda.

Hackathon 2.0 In Numbers



AmCham Step Ahead Program

Launched in November 2025, Step Ahead is a mentoring program – a natural continuation of the AmCham Hackathon, designed to strengthen and extend established academia - business partnerships through structured mentoring.

The pilot edition was a 5-month program connecting students with professionals from leading AmCham companies for learning, mentorship, and collaboration. It was powered by IBM, Kyndryl, and MSD – instrumental to the launch.

The program provides hands-on business exposure, mentoring, skills development, and access to professional networks, while offering companies access to emerging talent, fresh perspectives, enhanced employer branding, and meaningful social impact.

We will watch closely how the Step Ahead Program can continue its grow with more companies and logical sequel of the Hackathon.



Wide-Ranging and Results-Driven Advocacy



AmCham Bulgaria's advocacy efforts in 2025 spanned multiple sectors, generated extensive engagement with public institutions, and further strengthened collaboration with members committed to advancing the Chamber's agenda and contributing to Bulgaria's economic development. From Defense, Digitalization, and Healthcare to Energy, Education, Innovation, Rule of Law, and Food & Agriculture, our advocacy agenda delivered tangible results across a broad range of interconnected themes and policy areas. These strategic topics were addressed through position papers, recommendations, institutional outreach, and proposals aimed at improving the regulatory and business environment. Throughout 2025, AmCham worked with two successive governments: a caretaker government and a regular government. Against this backdrop, the overarching priority remained the protection and enhancement of Bulgaria's investment climate.

Investment Climate



Among the key investment climate initiatives and policy topics addressed by AmCham in 2025 were:

- Waste Electronic and Electric Equipment Fees Campaign (Jun - Nov) against drastic, simultaneous, ill-communicated increase that led to creation of an oligopoly with local companies - sole and joint positions to MoEW, PM, CPC; meeting with MoEW w/ AHK, BSCC, FBCCI, BIA.
- Deposit Return System - a strategic goal for the responsible industry (FMCG, retailers) to respond to the EU regulation that should be in force in 2028.
- Investment Screening Law Mechanism - framing the AmCham role.
- EU Anti-Corruption Directive - together with Transparency International Bulgaria.
- Competition Protection Act - together with Food Drink Bulgaria, Modern Trade Association.
- Industrial Cooperation Framework - in Defense.
- Sectoral advocacy: Energy, Mining, Tobacco, Brewery, Defense.

The Ministry of Economy is a key stakeholder in the overall initiatives of related to the investment climate improvement and in promoting Bulgaria as a top strategic investment destination globally but especially to our U.S. partners. The meeting with Minister Petar Dilov outlined the areas in which both parties should invest resources and efforts.

U.S. Relations

AmCham Bulgaria's 30th Anniversary celebration served as a catalyst for new ideas, stronger partnerships, and expanded cooperation with key stakeholders in the United States.
On May 21st, 2025, Congressman Joe Wilson welcomed the AmCham Bulgaria delegation Ivan Mihaylov, Daniel Kiryakov, and Ivo Konstantinov in his office at the Capitol Hill in Washington, D.C. (Lead photo). Cong. Wilson is the Founder and current Co-Chair of the Congressional Bulgaria Caucus, and he has consistently championed democratic values, transatlantic cooperation, and strong bilateral partnerships between the United States and Bulgaria.

Budget 2025 and Euro Adoption

The proposed 2025 State Budget received particular attention in March, which stipulates a major expropriation of value from mining, banking, and brewery sectors to fill the budget deficit emerged from increased spending in public infrastructure and ill governance. Despite the efforts, some of these sectors had to make a compromise with the state and declare good will.



In July, Bulgaria received final approval to join the Eurozone, marking the country's last major step toward full European integration following its Schengen accession in 2024. As a result of the expertise contributed by our members and the persistence of our advocacy efforts, approximately 90% of our recommendations were ultimately reflected in the final decisions adopted by the government and Parliament.

Connectivity

In 2025, AmCham launched a focused advocacy initiative supporting the restoration of a direct air connection between Bulgaria and the United States. Ivan Mihaylov attended several high-profile discussions, incl. A strategic meeting the Miroslav Borsos, Minister of Tourism with that regard.



Advocacy as a Trade Mark

In 2025, AmCham Bulgaria pursued a threefold agenda. It built on the strong momentum generated by our 30th anniversary, continued our business-as-usual activities, and advanced a robust and diverse advocacy portfolio.



Discussing the needed overvaul of the Labor Law, Labor market issues, demography were centerfold in the discussion with Borislav Gutsanov, Minister of Labor and Social Policy in 2025.

While “business as usual” may sound both broad and highly specific, it accurately reflects the wide range of topics and initiatives that define every AmCham’s work. However, not all advocacy efforts were focused on driving positive change. In 2025 alone, we witnessed a growing need to respond to legislative initiatives that undermine the principles of a market economy, the rule of law, and competitiveness. Too often, populism prevailed over common sense and sound reasoning.
At the end of the day, this is what AmCham is here for: to defend its members’ interests and support their operations in a democratic, innovative economy that is able to thrive.

The U.S. - Bulgaria Commercial Bridge

The AmCham Bulgaria Office in America Builds Ties and Supports Mutual Growth



Since 2022 our office in the United States serves U.S. businesses that aim to expand their operations in Bulgaria and vice-versa. With its growing network of trusted business organizations and partners, it helps Bulgarian companies to soft-land on the American market. It also motivates U.S. companies to scale and internationalize in Europe via Bulgaria and the region.

Services

► General market intelligence in most industries, both in the U.S. and Bulgaria/Europe.
► Identifying decision makers in various executive positions. Contact lists / databases on both sides of the Atlantic.
► Initial market information and buisness intelligence on the foreign market – suggested companies and people to reach out to, set-up itineraries for in-person visits, trade shows / Expo representation
► Advise on U.S. visa options (no assistance with the process itself).
► Incorporation services, bank account setup in the U.S. - remotely and in-person, accounting, tax, payroll. Market entry business development and client acquisition – a one-stop shop for establishing your business in the U.S. (for European AmCham members and partners) and in Europe (for North American companies) - full business development suite from set-up through distribution and sales channels and logistics chains on a monthly retainer basis.
► Liaison with the network of Bulgarian and other European communities in the U.S.
► Business to Government services in Bulgaria and SEE for American clients. Advise on strategic partnerships on business to government in the US, always with a licensed compliant local US partner.
► Congressional liaison and general Federal and State government advise to Bulgarian and AmChams in Europe members.
► Trade show representation – remote cost-effective exhibiting, booth setup, trade show meetings, agenda and follow-ups.
► Trade shows – State and country specific as well as industry specific.
► Assistance in capital raising and structured finance with U.S. Federal financial lenders – DFC, Exim Bank, IFC, USTDA (for SMEs)
► Technology transfer, assistance with EU grants to Universities, University to business and University to Government liaison for educational research institutions on both sides of the Atlantic.

The Director



Ivo Konstantinov Ivo Konstantinov is Director of the AmCham Bulgaria Office in Washington D.C. since its establishment.
He was appointed by the AmCham Board to develop the commercial relationships between Bulgaria and the U.S., to promote
Bulgaria as a strategic partner in sectors such as energy, rare earth, digital, healthcare, defense, infrastructure, growing trade and investment, etc.
Prior to that, Ivo Konstantinov was Trade Attaché of the Bulgarian Embassy in Washington D.C. (2015 - 2022). During his tenure, he held the rank of Counsellor in his capacity as Head of the Economic Section there.

In Memoriam:



Valentin Georgiev Laid the Groundwork for Modern Business Associations in Bulgaria and Established a Model for Bulgarian American Economic Diplomacy

Sad news always catch people unprepared. The echo of the 30th Anniversary had barely gone away, and preparations for the celebrations of the 250th Anniversary of the Declaration of Independence were underway, when we were all saddened on March 30th to find out about the passing of Valentin Georgiev – the long standing AmCham Bulgaria Executive Director.
This was the untimely loss of a distinguished scholar with proven experience in several national institutions and public organizations, including the Parliament and the Constitutional Court.

Valyo's Legacy

There are numerous of initiatives and projects who were Valyo's idea or were implemented during his tenure in AmCham Bulgaria. To name a few: the launch of REMI - the Real Estate Market Index - in partnership with the Ministry of Economy, that became a key indicator of the development of the real estate market; a several years long initiative on business opportunities arising from Bulgaria's NATO membership; the start of the Thanksgiving Charity Dinner that began raising funds for educational programs for disadvantaged youth; the U.S.- Bulgaria Double Taxation Avoidance Agreement signing with the instrumental role of AmCham; the first U.S. Roadshow was made that was followed by two other large scale delegations in the next years; the efficiency improvement project of the Commercial Register; the start of many AmCham White Papers began under his leadership. His legacy includes the laying of the fundament of rule of law as part of the advocacy efforts of the Chamber.

> *"Valentin Georgiev had a dynamic, meaningful, and results-driven career of a cosmopolitan and a champion of Bulgaria's democratic and market-oriented development. His passion and attitude made him an iconic figure in Bulgarian American economic relations. He established the model of a modern business association, whose primary role involves continuous community efforts to improve the investment climate and rule of law," said Ivan Mihaylov, in the Chamber's condolences letter to Valyo's family and friends.*

MEMBERSHIP DIRECTORY

BY INDUSTRY

as of July 2026

Agriculture, Food, Beverage & Tobacco

British American Tobacco Bulgaria
Cargill Bulgaria EOOD
Coca-Cola Europacific Partners Services Bulgaria EOOD
Coca-Cola HBC Bulgaria EAD
Corteva Agriscience Bulgaria EOOD
Devin AD
GIFTA
Grapes &C DBA G&B Importers Barley, LL
Imperial Brands Bulgaria EOOD
Jacobs Douwe Egberts BG EOOD
Japan Tobacco International Bulgaria
Kamenitza AD
Kaufland Bulgaria EOOD & Co. KD
Mars Incorporated Bulgaria EOOD
Mondelez Europe Services GMBH - Bulgaria Branch
Nasekomo AD
PANDA - IP Ltd.
Philip Morris Bulgaria EOOD
Phytopharma JSC
Prestige 96 AD
Sunfoods Bulgaria EOOD - Development Licensee of McDonald's in Bulgaria
The Coca-Cola Company Bulgaria

Automotive

Auto Bavaria Ltd.
Ayvens Bulgaria (ALD Automotive EOOD)
BMW Bulgaria EOOD
Bulavto AD
Eldrive Charging EAD
Moto-Pfohe EOOD
Porsche BG EOOD
Silver Star Motors JSC
Visteon Electronics Bulgaria EOOD

Communication Services

All Channels Communication EOOD
APRA Porter Novelli Balkans Communication Group
BG Radio
Cook Communications EOOD
Economedia AD
Forbes Bulgaria
Investor BG AD
Janev & Janev Ltd.
M3 Communications Group, Inc. Hill+Knowlton Strategies Partner
Net Info EAD
NOBLE GRAPHICS OOD
Sportal.bg JSC
The Walt Disney Company Bulgaria EOOD
V+O Communication Bulgaria

Consultancy, Audit and Legal Services

ABC Innovations Ltd.
A-LIGN BG
Apis Europe JSC
Aretera PA
Baker Tilly Bulgaria
BDO Bulgaria OOD
Bojinov & Bojinov Ltd. Patent, Trademark & Law Offices
Bouzeva & Partners Law Firm
BOYANOV & Co.
Braykov Legal Office
CMS Cameron McKenna LLP/Bulgaria Branch - Duncan Weston
Delchev & Partners Law Firm
Deloitte Bulgaria EOOD
Dimitrov, Petrov & Co.
Djingov, Gouginski, Kyutchukov & Velichkov
Dobrev & Lyutskanov Law Firm
Ernst & Young Bulgaria EOOD
Fama Consulting OOD
Go Group Consultancy Ltd.
Green Step Forward EOOD
Helios Power Jsc
Kambourov & Partners Attorneys at Law
Kinstellar s.r.o., advokátní kancelář – Branch Sofia / Lukáš Ševčík
KPMG Audit OOD
Penev LLP
Penkov, Markov & Partners
Penkova & Partners Law Firm
PwC Bulgaria
Rud Pedersen Public Affairs Bulgaria EOOD
TMF Services EOOD
Tsvetkova, Bebov & Partners (Member of Eversheds Sutherland)
Consumer Goods
Emag International OOD
Fantastico Group
Panda Cooperation / Office 1
Procter & Gamble Bulgaria EOOD
Refan Bulgaria EOOD
Videolux EOOD

Defense

Arsenal JSC
Axon Public Safety Bulgaria EOOD
Electron Progress EAD
Global Sat Ltd.
International Armored Group
Kongsberg Defence and Aerospace AS
Lockheed Martin International S.A.
Miltech Ltd.
TBS Ltd.

Energy and Mineral Resources

AES Bulgaria
Asarel-Medet AD
BCI JSC
Bulgaria Alpha EAD
ContourGlobal Maritsa East 3 AD
CWP Global
DPM Metals
EE Bulgaria EOOD
EKO Bulgaria EAD
EL KONTROL EOOD
EnergoService AD
Enery Services EAD
EVN Bulgaria EAD
Geotechmin OOD
Greenvolt Power Bulgaria EOOD
Niket EOOD
Overgas Inc. AD
Rezolv Energy SA
Schneider Electric Bulgaria EOOD
Shell Bulgaria EAD
Tintyava Exploration AD
Westinghouse Electric Sweden AB – Branch Bulgaria

Financial Services and Insurance

ARS Bulgaria EOOD
BNP Paribas S.A. - Sofia Branch
Bulstrad Life Vienna Insurance Group
Citibank Europe Plc, Bulgaria Branch
Colonnade Insurance SA - Branch Bulgaria
EasyPay AD
Expat Capital
Generali Insurance AD
I&G Insurance Brokers OOD
ING Bank N.V. - Sofia Branch
Leto Investment AD
Man Group UK Limited - Bulgaria Branch
Marsh LLC
Mastercard Europe SA
MetLife Europe Ltd. - Bulgaria Branch
Netins Insurance Brokers Ltd.
PayNovus AD
Paysafe Bulgaria EOOD
Postbank
Smart Factoring EOOD
TBI Bank EAD
Total Ins - Insurance Broker EOOD
UniCredit Bulbank AD
UniCredit Leasing EAD
United Bulgarian Bank AD
Visa Europe

Foundations and Associations

America for Bulgaria Foundation
BCause

Healthcare

AbbVie EOOD
Alta Pharmaceuticals
Amgen Bulgaria EOOD
Astellas Pharma EOOD
AstraZeneca Bulgaria EOOD
August Research, an Everest Clinical Research Company
Bayer Bulgaria EOOD
Bulmar ML Ltd.
Diamed Ltd.
Eli Lilly and Company
EMED Group Ltd.
Esseterre Bulgaria EOOD
Haelan EAD
Intermedica Group EOOD
IQVIA Bulgaria
Johnson & Johnson Bulgaria EOOD
LabCorp UK Holdings, Ltd. - Bulgaria Branch
Medtronic Bulgaria EOOD
Merck Bulgaria EAD
Merck Sharp & Dohme Bulgaria EOOD
MHAT St. Pantaleimon - Pleven
Novartis Bulgaria EOOD
Pfizer Luxembourg SARL Bulgaria Branch
PharmaLex Bulgaria AD
PPD Bulgaria EOOD
Roche Bulgaria EOOD
RSR EOOD
Santis Medical Solutions EOOD
Siemens Healthcare EOOD
Sofmedica Bulgaria EOOD
Takeda Bulgaria EOOD
Top Hospital Service EAD
Viatris EOOD

Human Resources and Education

Adecco Bulgaria Ltd.
AIMS Human Capital
American College of Sofia
American University in Bulgaria (AUBG)
Anglo-American School of Sofia
HR Consulting Partners OOD
HRS Services Ltd.
Jobs.bg EOOD
JobTiger Ltd.
Manpower Bulgaria OOD
Pedersen & Partners EOOD

People and Places EOOD
The Headhunter Karriera LLC

ICT

A1 Bulgaria EAD
Abrites EOOD
Accenture Bulgaria EOOD
Acronis Bulgaria EOOD
ADD Bulgaria OOD
AISolutions EOOD
Akkodis Bulgaria EOOD
ALSO Bulgaria EOOD
Astea Solutions AD
Atos Bulgaria EOOD
Atos IT Solutions and Services EOOD
Avenga EAD
Ballistic Cell Ltd.
Cisco Systems Bulgaria EOOD
DELL Technologies Bulgaria
DIGITALL Nature Bulgaria EOOD
DXC Bulgaria EOOD
eLando AD
EnduroSat AD
Enterprise Communications Group OOD
EPAM Systems Bulgaria EOOD
ESRI Bulgaria Ltd.
Facebook Ireland Limited
FADATA EOOD
Fibrant EOOD
Fortinet
FTS Bulgaria OOD
GlobalFoundries Bulgaria EAD
Google Bulgaria EOOD
HEWLETT PACKARD ENTERPRISE operated by Selectium
HEWLETT-PACKARD GLOBAL DELIVERY BULGARIA CENTER EOOD
HP Inc Bulgaria EOOD
IBM Bulgaria EOOD
Ingram Micro EOOD
Intelligent Systems Bulgaria EOOD
InterConsult Bulgaria Ltd.
Iron Mountain Bulgaria EOOD
ITA Engineering Ltd.
Kontrax JSC
Kyndryl Bulgaria Ltd.
Lead Vision Ltd.
Lirex BG Ltd.
Microsoft Bulgaria EOOD
Mnemonica JSC
NDB Ltd.
Nemetschek Bulgaria
Neterra Telecommunications
NEXO
Nuvolo Technologies Bulgaria EOOD
OPENINTEGRA AD
Oracle East Central Europe Limited - Branch Bulgaria
Paraflow Communications Ltd.
PIM PRIMA AD
Power Partner Solutions Ltd.
Progress Software EAD
RingCentral Bulgaria EOOD
SAP Bulgaria EOOD
Scale Focus AD
Sirma Group Holding JSC
SiteGround Hosting EOOD
Smartcom - Bulgaria AD
Smule Bulgaria EOOD
Software Product Group AD
StorPool Storage JSC
Sutherland Global Services Bulgaria EOOD
Syscom Engineering AD
TechnoLogica EAD
Telelink Business Services EAD
Telelink Infra Services EAD
Telus Digital Bulgaria
Theoremus AD
TICK42 EAD
Vivacom Bulgaria EAD
Wiser Technology Solutions EOOD
Yettel Bulgaria EAD

Logistics and Transportation

DHL Express Bulgaria Ltd.
DSV Road EOOD
Europort Ltd.
Flix Bulgaria EOOD
HAVI Logistics Ltd.
Interlogistics Holding Limited Sofia Ltd.
Orbico Bulgaria EOOD
Orbit EOOD
SOF Connect AD
Taxi Volt AD
World Courier Bulgaria Ltd.
World Transport Overseas Bulgaria Ltd.

Manifacturing and Trade

Agria AD
Alcomet AD
AMBYX Ltd.
Apolo Ltd.
Arexim Engineering EAD
ATN Europe

Curtis / Balkan Ltd.
Eltrak Bulgaria Ltd.
Geotrading AD
Healthy Bars LLC
Herti AD
Honeywell EOOD
Industrial Holding Bulgaria AD
KAI Group
KYASHIF EOOD
Megatron EAD
Metalik AD
Milara International LTD
OSKAR-EL EOOD
Sensata Technologies Bulgaria EOOD
Siemens EOOD
SILO Global LLC
SKF Bearings Bulgaria
Solvay Sodi AD
Techceramic-M AD
Titan Zlatna Panega Cement AD
VET-TRADE LTD.
VSK Kentavar - IZ Dinamika EOOD
Walltopia AD
Woodward Bulgaria EOOD
Zekalabs Ltd.
Zobele Bulgaria EOOD

Real Estate, Construction and Engineering

AG Capital AD
AP Capital JSC
AT Engineering 2000 Ltd.
BGNova AD
Business Park Sofia EOOD
COLLIERS International Bulgaria EOOD
FairPlay International AD
Forton AD
Future Projects EOOD
Garitage Investment Management EOOD
Geostroy AD
Glavbolgarstroy Holding AD
Glorient Investment BG OOD
HARMONY GROUP EOOD
Iris Partners RE/ Bulgaria Sotheby's International Realty
Landmark Property Management AD
Lindner Immobilien Management EOOD
Lion's Head Management
MBL EOOD
MD Capital
M-Sintez EOOD
Raiffeisen Property Management GmbH
Sofia Airport Center EAD
Tavistock Group Bulgaria EOOD
Trakia Economic Zone
Unique Estates AD
VERO Bulgaria EOOD

Services

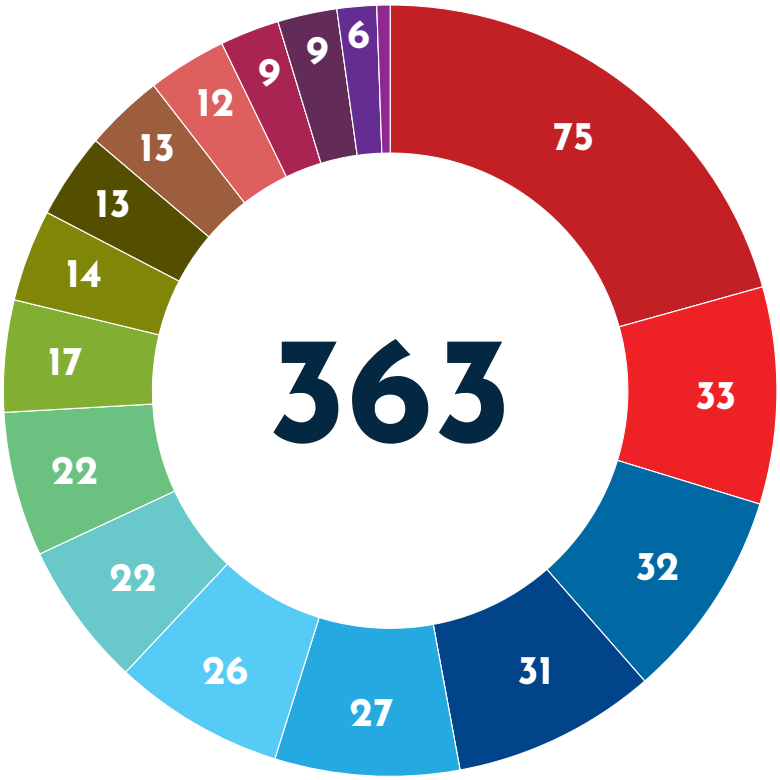
Alpi Investment Ltd.
Congress Engineering AD
Digitoll Smart Infrastructure AD
EcoPack Bulgaria AD
EcoSafe Ltd.
Edenred Bulgaria AD
Ekotoi - Service Ltd.
Energoremont-Kozloduy Ltd.
Fest Team EOOD
Force Delta Ltd.
Formula F EOOD
Interlang Ltd.
Nova Translate EOOD
Nu Boyana Film
PLUXEE BULGARIA EOOD
Sectron Ltd.
The Edge Research and Business Development Ltd.

Travel and Tourism

Central Park Hotel Sofia
Corporate Travel Bulgaria Ltd.
Grand Hotel Millennium Sofia OOD
Grand Hotel Sofia
Hilton Sofia
InterContinental Sofia
Kempinski Hotel Grand Arena Bansko
Novotel Sofia
Premier Tours Ltd.
Sense Hotel Sofia
Sofia Balkan Palace
Sofia Marriott Hotel
Urban Stay Ltd.

AmCham Members Industry Snapshot

as of July 2026



- ICT **75**
- Healthcare **33**
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AMCHAM MEMBERSHIP DIRECTORY

PATRON MEMBERS

As of July 2026

AES Bulgaria

Mr. Ivan Tzankov
Managing Director

32A, Cherni Vrah Blvd., Aries Office Building, Fl. 2
1407 Sofia
Bulgaria

AES is the largest investor in the energy sector in Bulgaria. The company owns and operates the newest and most advanced thermal power plant in South Eastern Europe, AES' TPP in Galabovo, and is the majority owner and operator of the largest wind farm in the country, "Saint Nikola" near the town of Kavarna.

www.aes.bg

ARS Bulgaria EOOD

Mr. Hristo Borissov
CEO

48, Sitnyakovo Blvd., Fl. 6, Office 609,
1505 Sofia
Bulgaria

ARS Bulgaria is a leading provider of corporate risk management, insurance brokerage and human resource solutions. ARS Bulgaria is an exclusive Aon correspondent which allows us to adapt global know-how and solutions on the Bulgarian market, while delivering outstanding service quality through innovation and access to the global insurance market.

www.arsbulgaria.com

Asarel-Medet JSC

Eng. Delcho Nikolov
Chairperson of the Management Board

Asarel Sqr.
4500 Panagurishte
Bulgaria

Asarel-Medet Mining and Processing Complex is the first, largest and leading Bulgarian mining company for open pit mining and processing of copper and other types of ores. Asarel-Medet JSC is a joint-stock company with a core activity open pit mining and processing of copper and other types of ores, biochemical leaching of copper and the engineering and trade activities associated with it. The company performs research, engineering implementation, design engineering, environmental and other services.

www.asarel.com

Cisco Systems Bulgaria

Mr. Borislav Dimitrov
General Manager

Business Park Sofia, Building 11B, Fl. 4
1766 Sofia
Bulgaria

Cisco (NASDAQ: CSCO) is the worldwide leader in networking that transforms how people connect, communicate and collaborate. Cisco offers the industry's broadest range of hardware and software products used to form information networks or give people access to those networks – Data Center, Mobility, Network Systems, Security, TelePresence, Unified Communications, Industry Solutions. Opened an office in Sofia, Bulgaria in 1999.

www.cisco.com

Coca-Cola Bulgaria

8, Racho Petkov Kazandzhiata Str., Fl. 6
1766 Sofia
Bulgaria

Coca-Cola Bulgaria is the local subsidiary of The Coca-Cola Company and as owner of the brands is responsible for marketing and execution strategies of the existing portfolio and R&D of innovative offerings. In addition to the Coca-Cola brand, together with Fanta, Sprite and Schweppes, the portfolio includes some of the world's most valuable beverage brands in many other categories. The company is constantly transforming its portfolio, from reducing calories to introducing new products.

www.coca-cola.bg

ContourGlobal Maritsa East 3 AD

Mr. Vassil Shtonov
Executive Director

Serdika Offices, 48, Sitnyakovo Blvd., Fl. 9
1505 Sofia
Bulgaria

ContourGlobal Maritsa East 3 manages and operates 908 MW lignite-fired power plant in Bulgaria, close to Stara Zagora, providing 10% of annual energy production in Bulgaria. Our "Beyond Power" program for social investments is designed to promote the well-being of the local community. ContourGlobal is an international owner and operator of contracted wholesale power generation businesses with approximately 6.3 GW in operation in 20 countries on 4 continents.

DPM Metals

Mr. Iliya Garkov, PhD
Executive Vice President and Chief Operating Officer

pr@dpmmetals.com
26, Bacho Kiro Str., Fl. 3
1000 Sofia
Bulgaria

+359 2 930 15 00, 0728 68226

DPM Metals is a Canadian-based international gold mining company operating in Bulgaria, Ecuador, and Serbia. Our purpose is to unlock resources and generate value to thrive and grow together. We are committed to responsible mining while focusing on health and safety, sustainability, and stakeholder dialogue. Our core values guide the way we do business and are the strategic pillars for ESG, innovation, and community prosperity.

www.dpmmetals.com

Geotechmin OOD

Prof. DSc. Eng. Tzolo Voutov
President

9, Lyulin Planina Str.
1606 Sofia
Bulgaria

Geotechmin OOD is one of Bulgaria's leading privately owned companies, with more than 35 years of proven experience. The company is committed to sustainable and responsible business development, generating long-term value for the national economy and society. As the parent company of the GEOTECHMIN Group, Geotechmin coordinates and oversees the activities of more than 20 subsidiaries operating across diverse sectors, including mining, construction, trade, energy and climate solutions, and specialized services.

HPE operated by Selectium

Mrs. Marya Kosanova
Country Manager

1 Business Park Sofia Str, Building 8, Mladost 4,
1766 Sofia
Bulgaria

HPE (Hewlett Packard Enterprise), a global edge-to-cloud company focused on accelerating data-driven outcomes, operates in Bulgaria through its Master Area Partner model, managed locally by HPE, operated by Selectium. Since November 1, 2018, Selectium has handled HPE's sales, marketing, and service activities in Bulgaria, ensuring that HPE's advanced cloud, compute, AI, and storage solutions are available to Bulgarian businesses.

www.selectium.com

Lockheed Martin

Mr. Costas Papadopoulos
Executive Director South East Europe

334, Leof. Syngrou,
Kallithea, 176 73 Athens,
Greece

Headquartered in Bethesda, Maryland, Lockheed Martin is a worldwide global security, aerospace and information technology company that is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. Lockheed Martin's operating units are organized into four broad business areas: Aeronautics, Missiles and Fire Control, Rotary & Mission Systems, and Space.

www.lockheedmartin.com

Merck Sharp & Dohme Bulgaria

Mrs. Milena Kostova
Managing Director Bulgaria, North Macedonia, Kosovo

EXPO 2000, 55, Nikola Vaptzarov Blvd., Fl.1, East Wing,
Sections B1&B2
1407 Sofia, Bulgaria

At MSD, known as Merck & Co., Inc., Rahway, NJ, USA in the United States and Canada, we are unified around our purpose: We use the power of leading-edge science to save and improve lives around the world. For more than a century, we've been at the forefront of research, bringing forward medicines, vaccines and innovative health solutions for the world's most challenging diseases.

www.merck.com

Progress Software EAD

Mr. Simeon Stoychev
VP, IT Operations

54B, Tsarigradsko Shosse Blvd.
1784 Sofia
Bulgaria

Progress Software provides the context and control organizations need to reliably extract value from AI—context drawn from an organization's data, content and workflows, and control over the security, governance and cost of their AI initiatives. Hundreds of thousands of businesses, powering the work of tens of millions of professionals worldwide, realize value from trusted, enterprise-ready AI with Progress' help every day.

www.progress.com

UniCredit Bulbank

Mrs. Tsvetanka Mintcheva
CEO

7, Sveta Nedelia Sqr.
1000 Sofia
Bulgaria

UniCredit is a pan-European Commercial Bank with a unique service offering in Italy, Germany, Central and Eastern Europe. Our purpose is to empower communities to progress, delivering the best-in-class for all stakeholders, unlocking the potential of our clients and our people across Europe. UniCredit is organized in four core regions and three product factories, Corporate, Individual Solutions and Group Payment Solutions. Digitalization and our commitment to ESG principles are key enablers for our service.

www.unicreditbulbank.bg

35 YEARS

GEOTECHMIN



SMALL STEPS. BIG TRACES.

www.geotechmin.com

AMCHAM MEMBERSHIP DIRECTORY

AS OF JULY 2026

A1 Bulgaria EAD

Mr. Alexander Dimitrov, CEO

1 Kukush Str.
1309 Sofia, Bulgaria

www.a1.bgbg

A1 is the largest telecom and system integrator in Bulgaria.
With its 4,000 employees the company delivers mobile and fixed services, high speed broadband internet, digital and satellite TV, own sport channels under MAX Sport brand, financial services, cloud, and IoT solutions to nearly 5 million customers.
The company is part of A1 Group – a leading provider of digital services and integrated business solutions in Central and Eastern Europe with approximately 30 million customers.

AbbVie EOOD

Mr. Pavel Kolev, General Manager Bulgaria

48, Sitnyakovo Blvd., Serdika Offices, Fl. 7
1505 Sofia, Bulgaria

www.abbvie.bg

AbbVie is a global, research-based biopharmaceutical company formed in 2013 following separation from Abbott Laboratories. The company's mission is to develop and market advanced therapies that address some of the world's most complex and serious diseases. AbbVie employs more than 50,000 people worldwide and markets medicines in more than 170 countries. For further information on the company and its people, portfolio and commitments, please visit www.abbvie.bg.

ABC Innovations Ltd.

Mr. Borislav Slavchov, CEO

34 Dospat Str., App. 7,
1000 Sofia, Bulgaria

www.abc-innovations.com

Consultancy organization aiming to support collaboration, technology transfer, R&D activities, joint projects between US and Bulgarian companies, universities, NGO's, researchers, entrepreneurs.
The company main services:
- EU funding consultancy hub – full services in the area of EU projects development and management.
- American-Bulgarian Center for innovation and technology transfer – consultancy for development, transfer and implementation of know-how, applied research and innovations.

Abrites

Mr. Dimitar Nikolov, CFO/GM

147, Cherni Vrah Blvd.
1407 Sofia, Bulgaria

www.abrites.com

Abrites is a Bulgarian IT company, founded in 2005, specialising in the development of comprehensive software and hardware solutions for the automotive industry. Abrites offers an ecosystem of hardware and software that allows a wide range of vehicle-related activities. The passion for excellence, customer success, agility, creativity, and innovation are part of company's identity. They are key factors for the widespread success of the Abrites products in over 110 countries on 6 continents.

Accenture Bulgaria EOOD

Mrs. Tsvetomira Hristova – Country Managing Director

3B Nikolay Haitov Str.
1113 Sofia, Bulgaria

www.accenture.combg-en

Accenture is a global professional services company, that combines unmatched experience and specialized skills across more than 40 industries. Our 780K+ people deliver on the promise of technology and human ingenuity every day. In Bulgaria, we have 1500 employees working across three main units Data & AI; Technology; Industry & Processes. We embrace the power of change to create value and shared success for our clients, people, shareholders, partners, and communities.

Acronis Bulgaria

Mr. Plamen Toshev, Managing Director

59 G.M.Dimitrov, NV Tower
1700 Sofia, Bulgaria

www.acronis.combg-bg

Acronis is a global cyber protection company that provides natively integrated cybersecurity, data protection, and endpoint management for managed service providers, small and medium businesses, and enterprise IT departments.
A Swiss company founded in Singapore in 2003, Acronis has 15 offices worldwide and employees in 50+ countries. Acronis Cyber Protect is available in 26 languages in 150 countries and is used by over 21,000 service providers to protect over 750,000 businesses. Learn more at www.acronis.com.

ADD BULGARIA OOD

Mr. Stefan Malinowski, Vice President of Business Development

141 V, Vasil Aprilov Blvd.,
4003 Plovdiv, Bulgaria

www.add-bg.com

ADD Bulgaria is a pioneer in Bulgaria in the large-scale deployment of intelligent solutions for smart grids and smart cities. Our mission is to accelerate the energy transition by modernizing and digitalizing energy networks, metering systems, street lighting, and other critical infrastructure. We focus on delivering integrated solutions that provide real-time visibility, operational control, and measurable efficiency improvements for utilities and municipalities.

Adecco Bulgaria Ltd.

Mrs. Nadezhda Vasileva, Country Head

Advance Business Center 2, Fl. 8 2 Samara Str.,
1715 Sofia, Bulgaria

www.adeccobulgaria.com

Adecco Bulgaria, part of The Adecco Group, is a leading workforce services company, offering 360 HR solutions. The services offered fall into the broad categories of temporary staffing, permanent placement, outsourcing, consulting, outplacement , training and development. Adecco Bulgaria has national coverage and branches in the cities of Sofia, Plovdiv, Varna and Shumen. We are proud to have experienced team, global know-how and local expertise to provide our clients with the best personalized HR services and consultations.

AG CAPITAL AD

Mr. Hristo Iliev, Founder and Chairman of the Board

4, Kniaz Alexander I Str., Fl. 4,
1000 Sofia, Bulgaria

www.agcapital.bg

AG Capital is a leading commercial and residential real estate investment group with AUM over EUR 800 million. Currently it develops projects in Bulgaria, Romania and Poland. With its 30 years' experience in the real estate industry, the group has created long-lasting partnerships with international institutional investors, private equity funds and real estate investment companies such as Old Mutual, IFC, EBRD, Apollo Global Management and MITISKA Reim.

Agria AD

Mr. Zachary Kusheff, Chairman of the Board of Directors

Asenovgradsko Shosse Str.,
4009 Plovdiv, Bulgaria

www.agria-zenithcropsciences.com

There are a few companies with history and traditions in the field of crop protection and AGRIA is one of them. Established in 1932 AGRIA has steadily passed through the historical, economic and social periods of the country. The free economy gave a strong impetus and in the late 90s AGRIA quickly gained positions in the international market, becoming a recognizable name. Today AGRIA has over 500 products in more than 70 countries, including the USA, EU, China

AIMS Human Capital
Mr Vladimir Petrov, Manager

111 Bulgaria Blvd. Fl. 6
1404 Sofia, Bulgaria

www.aims.bg

AIMS Human Capital is part of AIMS International – a global consultancy represented in 45 countries. For 30 years already AIMS Bulgaria supports leading organizations by applying a holistic approach and providing 4 main areas of consulting services: Executive Search and Selection, Talent Management & Strategic HR Consultancy, Leadership Development and Coaching, Flexible staffing and payroll solutions. AIMS Bulgaria represents Dale Carnegie Training – the recognized global leader in creating leadership excellence.

AISolutions EOOD
Mr. Aleksandar Nikolov, General Manager

Business Park Sofia, Building 3B, Fl. 4,
1766 Sofia, Bulgaria

www.aisolutions.bg

AISolutions Ltd. is an IT company headquartered in Sofia, focused on digital transformation, automation, and AI technologies. The company provides IT consulting services and technological solutions that help businesses optimize their processes, improve efficiency, and accelerate innovation. AI Solutions positions itself as a partner in digital transformation, supporting banks, financial institutions, and other corporate clients with modern technology solutions.

Akkodis Bulgaria EOOD
Mr. Stayko Shivarov, VP Global Delivery Center Bulgaria

2 Samara Str., Advanced Business Center II,
1715 Sofia, Bulgaria

www.akkodis.com

Akkodis is a global digital engineering consulting company that enables companies to advance in their digital transformation. With deep expertise across AI, data, cloud, edge and software engineering, we combine technology and talent to deliver end-to-end solutions, from strategy and consulting to talent development and implementation.
We have over 20 years of experience in Bulgaria delivering cutting-edge solutions in the IT, Software, Cloud, and Digital fields.

Alcomet AD
Mr. Fikret Ince, Chairman of the Supervisory Board

2nd Industrial zone
9700 Shumen, Bulgaria

www.alcomet.eu

Alcomet AD is a Bulgarian leader in the production of flat-rolled and extruded aluminium products, with over 40 years of experience in the field of non-ferrous metallurgy. The plant incorporates the entire downstream production cycle from billet- and coil-casting through extrusion and cold-rolling to prefabricated components on a single manufacturing site in Shumen, Bulgaria. Alcomet has a strong presence in the European and US market, serving the Building and Construction, Automotive, Transportation and Packaging sectors.

A-LIGN Ltd.
Mrs. Roussina Bakalova, General Manager

245 Slivnistsa Blvd.,
1202 Sofia, Bulgaria

www.a-lign.com

A-LIGN is a technology-enabled security and compliance partner trusted by more than 4,000 global organizations to mitigate cybersecurity risks.
A-LIGN uniquely delivers a single-provider approach as a:
Licensed SOC1 and SOC 2 Auditor
Accredited ISO 27001, ISO 27701, and ISO 22301 Certification Body
HITRUST CSF Assessor Firm
Accredited FedRAMP 3PAO
Candidate CMMC C3PAO
PCI Qualified Security Assessor Company

All Channels Communication
Mr. Alexander Dourchev, CEO

188 B Slivnitsa Blvd.
1202 Sofia, Bulgaria

www.all-channels.com

All Channels Communication Group unites All Channels | Advertising, All Channels | Activation, All Channels | Interaction and All Channels | PR, a Fleishman-Hillard Associate. The Group is a leader at the integrated communication services market, offering expert solutions in the fields of Corporate & Product Communication, Crisis Communication, Digital Communication, Event&BTL Services. ACCG works for the image of AVON, Raiffeisen Bank, Zaharni Zavodi, Bella Bulgaria, Tishman International, Ficosota Syntez, Tech Park Sofia, the Representation of the EC and Representation of the EP in Bulgaria, Philips, Eko Bulgaria, Discovery Networks, Mtel, BASF, LG, AstraZeneka, UNICEF;

Alpi Investment OOD
Mr. Alexander Dreischuh, CEO

164, Georgi Rakovski Str., Fl. 5, App. 11,
1000 Sofia, Bulgaria

www.alpi-investment.com

Alpi Investment OOD is a dynamic brand-builder, a leading seller on Amazon, the world's largest e-commerce marketplace. Our company specialises in offering high-quality natural products, primarily in the Grocery category. With a commitment to customer satisfaction and value for money, we have grown our brand presence, achieving over 1.2 million in Western Europe alone. Our strategic use of Amazon's advanced features and our focus on innovation have positioned us among the top sellers in all major European markets.

ALSO Bulgaria
Ms. Ralitza Kilian, CCO

64, Christopher Columbus Blvd, Sofia Airport Center A2
1592 Sofia, Bulgaria

www.also.bg

ALSO Holding is Europe's largest technology provider for the ICT industry, currently active in 31 European countries. The ALSO ecosystem comprises a total potential of more than 135,000 resellers, to whom we offer hardware, software and IT services from more than 800 vendors in over 1,570 product categories. In the spirit of the circular economy, the company provides all services from provision to remanufacturing from a single source.

Alta Pharmaceuticals
Mr. Bayan Dotchev, Managing Director

578 Slivnitsa Blvd.,
1331 Sofia, Bulgaria

www.altaph.eu

Alta Pharmaceuticals is licensed distributor since 2007. It is one of the leading wholesalers of pharmaceutical products, medical devices, food supplements and cosmetics on the wholesale hospital and retail market in Bulgaria. The company is certificated with ISO 9001:2015,ISO 27001:2013 and TAPA FSR Level A. In addition to services related to classic distribution, company also offers all services related to 3PL (pre-distribution) for human and veternary medicines and GMP repacking. Alta Pharmaceuticals is a member of IFPW.

AMBYX
Mr. Yanko Zaykov, Managing Director

268 Ring Road,
Industrial Park Markovo,
4108 Plovdiv, Bulgaria

www.ambyx.eu

AMBYX produces stainless steel process equipment and provides pressure vessels, equipment, installations, and components to the food, brewing, dairy, pharmaceutical, and cosmetics industries.We perform complex technological orders that require design thinking, design vision, and quality welding process. We help our clients to develop their ideas for pieces of equipment by providing them with the knowledge, skills, talent, and professional passion of our specialists.

America for Bulgaria Foundation

Mrs. Nancy Schiller, President and CEO

6 Malyovitsa St.
1000 Sofia, Bulgaria

www.us4bg.org/

The America for Bulgaria Foundation (ABF) is an independent, nonpartisan, nonpolitical American grant-making organization. We began work in 2009, but our connection to Bulgaria dates to the democratic changes of 1989. ABF is the successor to the Bulgarian-American Enterprise Fund, which helped create thousands of jobs from 1992 to 2008 by supporting Bulgarian entrepreneurs and small/medium-sized enterprises. Building on this legacy, ABF works with Bulgarians to support the private sector and related democratic institutions.

American College of Sofia

Ms. Emily Sargent Beasley, President

Campus Address: Floyd Black Lane, Mladost 2
Mailing address: P.O. Box 873
1000 Sofia, Bulgaria

www.acs.bg

ACS integrates the values and best practices of American pedagogy with the rich educational traditions of Bulgaria and Europe. We seek to develop critical thinking, lifelong intellectual curiosity, leadership, and collaboration among multi-talented students of various social, cultural, economic, and geographic backgrounds.

American University in Bulgaria (AUBG)

Dr. J.D. Mininger, President

1 Georgi Izmirliev Sq.
2700 Blagoevgrad, Bulgaria

www.aubg.edu

AUBG is a premier university in Central and Eastern Europe offering outstanding American-style education recognized in both the U.S. and the EU. The university offers 15 BA programs and an Executive MBA program. With its hands-on programs, students and faculty from 50+ countries, world-class campus, and 30 student clubs, AUBG empowers young people to become the leaders of tomorrow. The dual diploma guarantees great employment prospects proven by the #1 spot in career success according to the National Ranking System.

Amgen Bulgaria EOOD

Ms. Alina Culcea, Country Manager

Viridian Offices, 63 Kazbek, str. Fl. 5
1680 Sofia, Bulgaria

www.amgen.bg

Amgen is a global biotechnology company that discovers, develops and delivers innovative medicines to treat some of the world's toughest diseases. Leveraging advanced science and human data, Amgen reaches millions of patients worldwide across oncology, cardiovascular, inflammation and rare diseases. With over 45 years of innovation, Amgen is committed to improving lives through cutting-edge research and responsible practices.

Anglo-American School of Sofia

Dr.Tim Fries Director

1 Siyanie Street, Pancharevo Area
1137 Sofia, Bulgaria

www.aas-sofia.org

The Anglo-American School of Sofia is the international school of choice in Bulgaria offering PreK to Grade 12 instruction to students from 50+ nationalities. Our mission is to engage, support and prepare each student for today and tomorrow. AAS is an IB World School, accredited by CIS and NEASC. Our graduates are accepted to top universities around the world. We provide a well-rounded, rigorous program that reaches beyond academics, celebrating the arts and athletics.

AP Capital JSC
Mr. Petar Dudolenski, CEO

53 Nikola Vaptsarov Blvd., 3rd Fl.,
1407 Sofia, Bulgaria

www.apcapital.bg

AP Capital is a privately-owned investment and asset management firm specializing in private equity and real estate. We collaborate with exceptional leaders and harness our cross-sector expertise to unlock the full potential of ventures that deliver tangible value. Our commitment lies in fostering long-term growth and making meaningful contributions across industries.

Apis Europe JSC
Irina Radoeva, CEO

7A, Graf Ignatiev Str.
1000 Sofia, Bulgaria

www.apis.bg

For 27 years APIS Europe JSC has beena proven leader on the Bulgarian marketin the field of development and sales of legal information systems. Presently, APIS serves the needs of more than 50,000 end-users from the private and public sector. Using the experience gained through the years, the companystepped on the international market by developing EuroCases – multilingual online service containing a rich collection of national legislation and court decisions with relevance to EU law.

Apolo Ltd.
Mrs. Veska Tzvetanova, CEO & Co-Owner

29 B Nikola Vaptzarov Str., apt. 19-20
1407 Sofia, Bulgaria

www.apolo-bg.com

APOLO Ltd. is the only East European company with two licenses from W.L. Gore & Associates - for manufacture of hunting, fishing and outdoor clothing with own brand and specialized police and military apparels with the high-tech GORE-TEXÂ® and WINDSTOPERÂ® materials. Top-quality and functional equipment suggested both in the rich gamma of RealtreeÂ® and AdvantageÂ® camouflage patterns, and solid colors and exported nearly in all Europe. Within Bulgaria, the company has a wide distribution network of about 50 shops.

APRA Balkans Communication Group
Mr. Tomislav Tsolov, General Manager

111, Georgi S. Rakovski Str.
Sofia 1000, Bulgaria

www.apraagency.com

APRA Balkans Communication Group is a private agency, founded in 1994. In 2002 it became an affiliate partner of Porter Novelli and later started the expansion of the Group in Albania, Kosovo, North Macedonia, Serbia, Bosnia&Herzegovina and Montenegro. The agency has extensive experience in reputation management, consultancy, and developing strategies and programs for complex issues affecting a wide range of audiences. Its clients include some of the world's leading corporations, institutions, and government agencies.

Aretera PA
Mrs. Romena Butanska, Country Director for Bulgaria

56, Osogovo Str.,
1000 Sofia, Bulgaria

www.areterapa.com

Aretera is a leading independent public affairs and strategic communications advisory firm operating across Central & Eastern Europe, South East Europe, Tűrkiye & South Caucasus, Central Asia and MENA. The agency advises a wide range of leading multi-national corporations, providing counsel on all aspects of public policy, public affairs and reputation management. Aretera works to the highest international standards of transparency and compliance, partnering with global and local client teams, lawyers and global agencies.

Arexim Engineering
Kiril Asenov, CEO

Industrial Zone North
4700 Smolyan, Bulgaria

www.areximengineering.bg

Arexim Engineering EAD is 100% private owned Bulgarian company. From the first idea for plastic design and development, trough moulds and manufacturing to the final parts serial production and delivery to more than 24 countries worldwide. Based on modern machines and advanced technology, using state of the art production facilities, Arexim Engineering EAD is a reliable partner with 24 years experience in high precision plastic parts and moulds production, able to create new added value within supply chain of its customers.

Arsenal JSC
Mr. Dian Yordanov, Director, North America and Israel

100 Rozova Dolina Str.,
6100 Kzanlak, Bulgaria

www.arsenal-bg.com

Founded in 1878 as the principal armaments workshop of the newly re-established Bulgarian state, Arsenal JSCo has grown into one of Europe's largest vertically integrated defense manufacturers. Today, the company employs roughly 10,000 highly skilled personnel at a 10 sq. km industrial complex in Kazanlak, supplemented by satellite facilities for precision machining, energetics, and R&D. Arsenal's product portfolio spans the full lifecycle of small- and medium-caliber infantry weapons.

Astea Solutions
Mr. Kalin Georgiev, Chief Product Officer and Co-Chief Operations

8-10 Korab Planina Street,
1407 Sofia, Bulgaria

www.asteasolutions.com

Founded 18 years ago, Astea is a leading provider of technology consulting and custom software development services for US clients ranging from venture-funded startups to Fortune 500 companies. Our clients operate in financial services, healthcare, media, and education, among other industries. Typically providing our clients with turnkey solutions, we are particularly adept at tackling complex problems often involving data science and high-performance algorithms.

Astellas Pharma EOOD
Svetoslav Tsenov, General Manager

59, G. M. Dimitrov Blvd.,
NV Tower, Fl. 7,
1700 Sofia, Bulgaria

www.astellas.combg

Astellas is a pharmaceutical company committed to turning innovative science into value for patients Changing tomorrow is the ethos that guides everything we do Astellas invests in new medicines, technologies and therapeutic areas, and builds partnerships and networks with others who share our vision to improve the future of medicine. Astellas is working at the forefront of healthcare change and the values of patient focus, taking ownership, results oriented openness and integrity are the foundation of our corporate culture

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AstraZeneca Bulgaria EOOD
Mrs. Gergana Pencheva, Procurator

51 Cherni vrah Blvd.,
105 Sofia, Bulgaria

www.astrazeneca.bg

AstraZeneca is a global, innovative biopharmaceutical company that works on the discovery, development, and marketing of innovative medicines to treat diseases in five therapeutic areas: oncology; cardiovascular, metabolic, and renal diseases; respiratory diseases; vaccines and immunotherapies; and rare diseases. The company has been present in Bulgaria for more than 50 years and is among the fastest-growing innovative companies in the industry.

AT Engineering 2000 Ltd.
Ms. Tsveta Doneva, Managing Director

37, Pozitano Str.
1303 Sofia, Bulgaria

www.ati2000.com

AT ENGINEERING 2000 is a building company seated in Sofia, Bulgaria. Established in 1991, now it is one of the leading building companies. Clients: Ministry of Finance; National Customs Agency; IMMOBUL; IMMOCONSULT GmbH–AUSTRIA; SAP Labs Bulgaria; Moto Pfohe; EuraTec; Doverie Briko; Balkan News Corporation; Ring SV; STILMET; Bulgarian American Enterprise Fund; National Railway Infrastructure Company; K-I Logistics Ltd.; Allianz Bulgaria Holding; Raiffeisen Property Management; Medica AD; KP-Imobilen Ltd; State Commission on Information Security,IP Bulgaria 2005 Ltd; Mobiltel EAD; Burgas Plaza AD,Tengelmann Real Estate International Bulgaria KD,BILLA Nedvishimosti EOOD, Sofia Frans Auto Properties EOOD, Ministry of Defence, Sofia Airport AD, Sofia Municipality, etc.

ATN Europe
Mr. Milko Todorov, General Manager

456B, Okolovrasten Pat,
1588 Sofia, Bulgaria

www.atncorp.com

ATN Europe is the Bulgarian subsidiary of ATN Corp. (USA) ATN is an international company with over 25 years of experience as one of the world's leading manufacturers of digital optics for hunting enthusiasts.

Atos Bulgaria EOOD
Mr. Hristo Hristov, CEO

2, Donka Ushlinova Street, Garitage Park, Building 1, Fl. 3,
1766 Sofia, Bulgaria

www.eviden.com

Atos Bulgaria is part of Atos group - a global IT leader dedicated to AI-powered, secure, end-to-end digital services for all industries, with c. 54,000 employees and annual revenue of c. €7.2 billion, operating in 54 countries. Atos helps modernize core IT systems, accelerate cloud and data transformation, strengthen cybersecurity, and deliver secure digital workplace environments to support its clients, its employees and society. Atos Group is listed on Euronext Paris.

Atos IT Solutions and Services EOOD
Carmen-Ligia Ardelean, General Manager

2 Knyaginya Maria Louisa Blvd, TZUM, Fl. 5,
1000 Sofia, Bulgaria

www.atos.net/bgbulgaria

Atos is a global leader in digital transformation with c. 95,000 employees and annual revenue of c. € 11 billion. European number one in cybersecurity, cloud and high-performance computing, the Group provides tailored end-to-end solutions for all industries in 69 countries. A pioneer in decarbonization services and products, Atos is committed to a secure and decarbonized digital for its clients. Atos is a SE (Societas Europaea), and listed on Euronext Paris.

Auto Bavaria Ltd.
Mr. Stoyan Jelev, Owner and General Manager

5, Business Park Sofia Str.
1766 Sofia, Bulgaria

www.bmw-autobavaria.bg

Auto Bavaria is the authorized dealer of BMW and MINI in Bulgaria based in Sofia. The company is also official representative of BMW Motorrad. Auto Bavaria offers expertise in full range of services: new, used vehicle sales, original parts and accessories sales, financial and insurance solutions, vehicle servicing.

Avenga EAD

Mr. Stanislav Ovcharov, Executive member of the Board of Directors

36, Dragan Tsankov Blvd. World Trade Center, Block B, Fl. 5,
1057 Sofia, Bulgaria

www.avenga.com

Musala Soft, part of Qinshift/Avenga, is Software Engineering company (6500 employees) providing end-to-end solutions to enterprise clients for 20+ years. Our offering includes rapid and cost-efficient development, UX and UI design, reliable managed services, and innovative product development. We support the digital transformation journey of our clients – multinational enterprises in the Telecom, Media, Technology, BFSI & Emerging sectors, including IBM, SAP, Commerzbank, Generali, VW, BMW, A1.

Axon Public Safety Bulgaria

Mr. Bobby Driscoll, Deputy General Counsel

13B Tintyava Str., 6th Fl.,
1113 Sofia, Bulgaria

www.axon.com

Axon is a global public safety technology company serving global customers, including police, military, border, and other public safety agencies. Our ecosystem includes TASER energy devices, body-worn cameras, digital evidence management, productivity software, VR training solutions, Dedrone counter-drone technology, and Fusus real-time crime center capabilities - helping agencies improve accountability, coordination, and outcomes. Our mission is to protect life and build safer communities.

Ayvens Bulgaria (ALD Automotive EOOD)

Mrs. Margarita Panchenko, CEO

Business Park Sofia,
Building 11B, 4th Fl.,
1766 Sofia, Bulgaria

www.ayvens.comen-bg

Ayvens is a leading global sustainable mobility company providing full-service leasing, fleet management, mobility solutions, and flexible subscriptions to corporates, SMEs, and individuals. Formed from the merger of ALD Automotive and LeasePlan, it operates in 42 countries with a fleet of 3.4 million vehicles, including the world's largest multi-brand EV fleet.

Baker Tilly Bulgaria

Mrs. Galina Lokmadjieva, Partner, Assurance Services, Financial Services

104, Akad. Ivan Geshov Blvd., Entr. A, Fl. 7, Office 12
1612 Sofia, Bulgaria

www.bakertillyklitou.bg

Baker Tilly South East Europe is a leading firm of auditors, accountants and business advisors operating under a unified structure directed by a single, central management team, with offices in: Cyprus, Bulgaria, Greece, Romania, Moldova.20 directors and more than 300 professionals work every day to help more than 6.000 businesses operating both nationally and internationally. Baker Tilly SEE is an independent member of the Baker Tilly International network, the 8th largest accounting and business advisory network in the world.

Ballistic Cell Ltd.

Yulian Petkov, General Executive

Hadji Dimiter Complex, Vasil Kanchev 26, 7th Fl.
Sofia, Bulgaria

www.ballisticcell.com

Ballistic Cell is a company specialized in consultancy and cutting-edge software solutions. We are a representative of GMC Software Technology for Bulgaria and N. Macedonia. Our primary emphasis is on the optimization of frequent customers or business to business communication either in a multilevel communication. We have developed several different concepts which fully optimize the creating, composing and management of transactional documents, as well as turn them into powerful marketing tools.

Bayer Bulgaria EOOD

Mr. Nikolay Mateev, Country Manager Pharmaceuticals Division and General Manager, Bayer Bulgaria

115M Tsarigradsko shosse Blvd, Building D, Ground Fl.
1784 Sofia, Bulgaria

www.bayer.bg

Bayer is a global enterprise with core competencies in the life science fields of healthcare and agriculture. We design our products and services to help tackle some of the world's biggest challenges, and to serve the most essential human needs of health and nutrition. Our mission is "Health for All, Hunger for None".
Bayer Bulgaria was established in 1995 and is mainly marketing and commercial organization for pharmaceutical, consumer health, crop protection products and seeds.

BCause

Mrs. Elitsa Barakova, Executive Director

65, Vitosha Blvd.
1000 Sofia, Bulgaria

www.bcause.bg

BCause is an expert organization, working for the development of modern philanthropy and effective non-profit sector. We are a part of the global network of CAF. We have expertise with providing services both to companies and non-profit organizations in Bulgaria. A brief list of our competences includes analysis and design of tailored community involvement programs; development of new forms of social investment such as corporate grantmaking and cause-related marketing, as well as monitoring and evaluation of programs' impact

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BCI JSC

Mr. Nedko Mladenov, CEO

49, Gorski patnik Str.
1421 Sofia, Bulgaria

www.bci-energy.com

BCI JSC is an innovative Bulgarian company, specialized in investments in the field of renewable energy, mainly in photovoltaic power plants.
BCI JSC has the necessary resources as well as a qualified team of professionals with significant experience in this field. BCI reliably implements full project development at every stage – from acquiring all necessary permits and licenses, through the construction phase up until commissioning.

BDO BULGARIA OOD

Mrs. Renny Iordanova, Managing Partner

38, Oborishte Str.
1504 Sofia, Bulgaria

www.bdoafa.bg

Since 1991 AFA, now BDO AFA, has been recognized as the biggest Bulgarian-owned consulting firm in assurance, accounting&payroll, taxation, corporate finance, M&A.
We provide flexible solutions to employee leasing and BPO. To help you meet all your business needs, we're also your advisor in challenging projects involving restructuring and transfer pricing. We're unique because of our team of over 100 specialists, combining the many years of experience of leading experts with the innovative attitude of our younger colleagues.

BG Radio

Mr. Nikolay Ianchovichin, CEO

6B, Riccardo Vaccarini Str.
1612 Sofia, Bulgaria

www.bgradio.net

BG Radio is the only station in Bulgaria dedicated exclusively to 100% Bulgarian pop and rock music. Since its launch on March 3, 2001, it has featured classic hits and new releases, reaching listeners in 24 cities. The station plays a key role in promoting Bulgarian music and culture. BG Radio is part of RADIOPLAY MEDIA, the largest radio network in Bulgaria, which also includes Radio ENERGY, Radio 1, Radio 1 Rock, CITY Radio & TV, Radio Veronika, Radio NOVA, Avtoradio and Radio NOVA NEWS.

BGNOVA AD

Mr. Vesselin Gospodinov, General Manager

7, Prof. Arch. Hrabar Popov Str.
1700 Sofia, Bulgaria

www.bgnova.bg

BGNOVA AD is a construction company established in 2016 by Bulgarian experts with extensive international experience.
Our main aim is to combine successfully the best European and Bulgarian practices.
The company specializes in civil engineering, focusing on 4 main areas: road construction, road maintenance, urban infrastructure and industrial infrastructure.
Our partners are some of the most renowned manufacturers and suppliers, such as John Deer, Benninghoven and Wirthgen, Vogel and others.

BMW Bulgaria EOOD

Mr. Alexander Milanov, General Manager

55, Nikola Vaptsarov Blvd. EXPO 2000
1407 Sofia, Bulgaria

www.bmw.bg

BMW Bulgaria is representing the leading provider of premium automobiles and motorcycles (BMW, MINI and Motorrad) and premium financial and mobility services. It has been active for more than 15 years in Bulgaria, promoting the corporate standards for sustainability and efficient resource management, transparency and customer orientation. The products developed and offered by the BMW Group are strongly focused on innovative technologies, efficient drive systems, digitalisation, connectivity and autonomous driving.

BNP Paribas S.A. - Sofia Branch

Mrs. Lenka Nedbalova, General Manager

Business Park Sofia, Building 14, Fl. 1, Mladost 4 District,
1766 Sofia, Bulgaria

www.bnpparibas.bg

BNP Paribas has been presented in Bulgaria since 1994. Today, BNP Paribas S.A. – Sofia Branch, part of BNP Paribas Group, provides services to corporate clients, offering a full range of products and services in corporate and investment banking, as well as customized financial solutions. BNP Paribas Group is also represented in Bulgaria by the insurance company BNP Paribas Cardif.

Bojinov & Bojinov

Mr. Bojidar Bojinov, Manager

38, Alabin Str.
1000 Sofia, Bulgaria

www.ptmbojinov.com

Bojinov & Bojinov is a Bulgarian law firm specializing in intellectual and industrial property and commercial law. Built on a three-generation tradition and over 30 years of IP experience, the firm advises international and local clients on trademarks, designs, patents, copyright, trade secret, enforcement, and disputes. It combines deep legal expertise with a strong commercial focus and cross-border capability, delivering practical and strategic solutions tailored to each client's business needs.

Bouzeva & Partners

Mrs. Tania Bouzeva, Managing Partner

17A, Tsar Osvoboditel Blvd.,
1504 Sofia, Bulgaria

www.bouzevapartners.com

Bouzeva & Partners has established itself as a leading name in the legal profession, providing legal advice to many foreign and national investors for over 20 years. Our main client base includes large-scale corporations whose Bulgarian projects/investments we often attend completely, being specifically focused on investment and corporate governance, mergers and acquisitions, real estate, public procurement, energy, competition, litigation, employment, banking and finance, and data protection.

BOYANOV & Co.

BOYANOV & Co.
Mr. Borislav Boyanov, Managing Partner

82 Patriarch Evtimii Blvd.
1463 Sofia, Bulgaria

www.boyanov.com

Founded in 1990, BOYANOV & Co. has established itself as a market leader, trusted by over 4,800 corporate and institutional clients and recognized for its key role in many of Bulgaria's most landmark transactions. With deep expertise across industries and legal sectors, the firm delivers tailored solutions, and actively shapes the legal landscape in Southeast Europe through initiatives like SEE Legal, the Three Seas Legal Alliance, and the Balkan Legal Forum.

BRAYKOV
LEGAL OFFICE

Braykov Legal Office
Mrs. Bonnie Dinchiiska, Managing Partner

24, Stefan Karadzha st., Fl. 1, App. 3
1000 Sofia, Bulgaria

www.braykov.com

BRAYKOV LEGAL OFFICE is a leading boutique firm in Bulgarian corporate and commercial law, advising international investors since 1990. Our team provides strategic counsel in M&A, employment, IP, real estate, commercial litigation and arbitration. We support clients in Renewable Energy, IT, Banking and Finance, Tobacco, Media and Entertainment, Healthcare, Pharmaceuticals and Aviation. Many client relationships span over 20 years. We work in English, French, German, Portuguese and Russian.

BAT
BULGARIA

British American Tobacco Bulgaria
Mrs. Mila Marechkova-Pironkova, General Manager

115 I-M, Tsarigradsko Shosse, build. D, Fl. 5
Sofia, Bulgaria

www.bat.com

British American Tobacco Bulgaria is a representative of the multinational tobacco company British American Tobacco Plc. with brands, sold in more than 200 markets. Part of its portfolio are some of the world's most famous international brands, in traditional and New Category segments. In 2024 BAT in Bulgaria became the first multi-category company on the market with presence in traditional category and full portfolio of innovative alternative products.

Bulgaria | Sotheby's
INTERNATIONAL REALTY

Bulgaria Sotheby's International Realty
Mr. Hristo Angelkov, Managing Partner

29A. Moskovska Str.,
1000 Sofia, Bulgaria

www.sothebys-realty.bg/

Bulgaria Sotheby's International Realty is a leading luxury real estate company, combining local expertise with the global reach of more than 26,000 property advisors across 1,100 offices in 86 countries and territories. Its Sofia-based team delivers bespoke real estate services, exceptional international exposure, strategic marketing, and trusted guidance at every stage of the property journey, connecting distinctive properties with discerning buyers in Bulgaria and worldwide.

БУЛМАР®

Bulmar ML
Mrs. Mariela Gachevska, General Manager

32 Pirin Str.,
1618 Sofia, Bulgaria

www.bulmarml.bg

BULMAR ML is a company with over 20 years of presence on the Bulgarian market, specializing in the distribution of medical devices, medical equipment and medicinal products. The company has reliable partners in the domestic and foreign markets and significant experience in the medical industry. As an official distributor of a number of leading European and international companies, BULMAR ML provides high-quality specialized products and services to the Bulgarian health system.

Bulstrad Life Vienna Insurance Group

Mr. Angel Videnov, CEO & Chairman of the Managing Board

6, Sveta Sofia Str.
1301 Sofia, Bulgaria

www.bulstradlife.bg

Bulstrad Life Vienna Insurance Group is a leader in life and health insurance in Bulgaria. Since 1994 the company has been offering its clients insurance products, services and solutions that provide financial protection, security and support in the long term, protecting what matters. Bulstrad Life is a member of Vienna Insurance Group. Learn more on www.bulstradlife.bg

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Business Park Sofia EOOD

Mr. Tomasz Radvanski CEO

Business Park Sofia, Bld. 4, Fl. 7
1766 Sofia, Bulgaria

www.businesspark-sofia.com/en/

Business Park Sofia is one of the largest office campuses in Central and Eastern Europe and a leading business destination in Sofia. Home to more than 150 companies, it comprises 14 Class A office buildings with over 210,000 sqm of office space. Every day, it welcomes more than 16,000 employees and visitors, offering a diverse mix of retail, dining, healthcare, sports, and lifestyle amenities.

Cargill Bulgaria

Mrs. Katerina Ruseva, Managing Director

71 Todor Kableshkov Blvd., Cargill Tower
1404 Sofia, Bulgaria

www.cargill.bg

Cargill brings food, agricultural, financial and industrial products to people who need them all around We bring food, agricultural, financial and industrial products to people who need them all around the world.
You learn a few things during 155 years in business. Today, we apply that expertise to serve customers and communities in 70 countries/regions. We have 155,000 employees working every day to nourish the world in a safe, responsible, sustainable way. Find out more about our global operations.

Central Park Hotel Sofia

Ms. Petya Angelova, Cluster General Manager

106, Vitosha Blvd.,
1463 Sofia, Bulgaria

www.centralparkhotel.bg

The luxurious 4-star Rosslyn Central Park Hotel Sofia is located in the most attractive part of the city center, the same heart of the capital, on Vitosha Boulevard. It combines modern design and a cozy atmosphere, comfort and elegance with Bulgarian hospitality and impeccable service, satisfying the needs not only of business travelers, but also tourists who came to feel the magnetism of our beautiful capital.

Citibank Europe Plc, Bulgaria Branch

Ms. Stanislava Taneva, Citi Country Officer for Bulgaria
and Head of Corporate Banking for Central and Eastern Europe

48, Sitnyakovo Blvd, Serdika Offices, 10 Fl.
1505 Sofia, Bulgaria

www.citi.combulgaria/homepage/

Citi is a preeminent banking partner for institutions with cross-border needs and does business in more than 180 countries and jurisdictions. In Bulgaria, Citi is a full-fledged corporate and investment bank, offering a broad range of financial services and products to top tier local and multinational corporates, financial institutions, institutional investors and government. Our products include loan products, cash management, trade services, FX, derivative products, corporate finance, syndications and advisory services.

CMS Sofia

Mr. Kostadin Sirleshtov, Managing Partner, Sofia

14, Tsar Osvoboditel Blvd., Fl. 1
1000 Sofia, Bulgaria

www.cms.law

CMS Sofia was established in 2005 and is the largest international law firm in Bulgaria. It is part of CMS, a top ten global law firm with over 70 offices in more than 40 countries. In Bulgaria, we retain the services of over 45 qualified Bulgarian and international lawyers with experience in all fields of law across a variety of business sectors. Working with us you will benefit from our practical experience in representation before all Bulgarian authorities and our commercial insight into the local market.

Coca-Cola Europacific Partners Services Bulgaria EOOD

Ms Tamsin Hoborough, Vice President, Integrated Shared Services

Garitage Park, 2 Donka Ushlinova Str.
Office Building 4
1766 Sofia, Bulgaria

www.ccep.com

CCEP is a leading consumer goods company with a team of 42,000 serving customers in 31 countries, making, moving, and selling some of the world's most loved drinks. While we don't manufacture, distribute, or sell in Bulgaria, our 1400-strong Integrated Shared Services Team in Sofia and Varna is crucial. They support CCEP in Finance, Commercial Operations, People & Culture, and Business Process & Technology, sharing capabilities, services, and resources to enhance efficiency, effectiveness, and overall business experience.

Coca-Cola HBC Bulgaria EAD

Mr. Yavor Stefanov, Country General Manager

8, Racho Petkov Kazandzhiata Str.
1766 Sofia, Bulgaria

www.bg.coca-colahellenic.com

Coca-Cola HBC Bulgaria is part of Coca-Cola HBC, a growth-focused consumer packaged goods company and strategic bottling partner of The Coca-Cola Company. With a vision to be the leading 24/7 beverage partner, Coca-Cola HBC serves 760 million consumers across 29 countries with drinks for every occasion.
In Bulgaria, Coca-Cola HBC is the country's largest producer of non-alcoholic beverages and one of the leading investors in the local economy, employing more than 1,000 people.

COLLIERS International Bulgaria

Mrs. Iglika Yordanova, Managing Director Bulgaria

European Trade Center, 115K Tsarigradsko Shausse, Building B, Fl. 7
1784 Sofia, Bulgaria

www.colliers.comen-bg

Colliers (NASDAQ, TSX: CIGI) is a leading global diversified professional services company, specializing in commercial real estate services, engineering consultancy and investment management. With operations in 70 countries, our 22,000 enterprising professionals provide exceptional service and expert advice to clients. For nearly 30 years, our experienced leadership – with substantial inside ownership – has consistently delivered approximately 20% compound annual investment returns for shareholders.

Colonnade Insurance S.A. - Bulgaria Branch

Mr. Venislav Yotov, General Manager

FairPlay Business Center,
51B Cherni vrah Blvd., Entrance B, Fl. 2,
1407 Sofia, Bulgaria

www.colonnade.bgen/

Colonnade Insurance S.A. (Colonnade) is a Luxembourg based non-life insurance company fully owned by Fairfax and established for a strategic expansion of the Fairfax insurance business in Central and Eastern Europe. Our licenses are extended to Freedom of Services for all EU member states.
Colonnade is well capitalised with a strong solvency ratio and has the support of leading global reinsurers. The company offers products for consumer and corporate clients and has an A- financial strength rating (A.M.Best).

Congress Engineering
Kristian Gedov, General Manager

INTERPRED WTC-Sofia
1040 Sofia, Bulgaria

www.congresseng.com

Congress Engineering is a leader in the complete conference solutions in Bulgaria. The company specializes more than 20 years in renting and selling professional conference equipment for live and virtual events, setting up and equipping conference halls, stage designing and furnishing as well as interpreters for consecutive/simultaneous translation. Congress Engineering is an official representative and distributor for Bulgaria of a variety of European companies which offers unbeatable prices and high quality of service.

Cook Communications EOOD
Mrs. Miroslava Kostadinova, Bulgaria Country Manager

85 Alexandar Malinov Blvd., Office 4
1715 Sofia, Bulgaria

www.cook-comm.com

Cook Communications is a full-service communications agency with offices in the Czech Republic, Romania, Poland, and Bulgaria. We provide companies, investors, organizations, and families with strategic communications advice, Public Relations services, marketing and business development support, representation, and advocacy. Our sector experience: aerospace, arts & culture, banking, capital markets, defence, energy, engineering, financial services, fintech, healthcare, investor relations, IT.

Corporate Travel Bulgaria Ltd.
Mr. Thomas Stoitschew, Managing Director

7, Lyulyakova gradina Str.,
Fl. 1, Office 1,
1113 Sofia, Bulgaria

www.ctravel.bg

Corporate Travel Bulgaria is a professional travel management company in Sofia, Bulgaria, with corporate travel as its core business. Trusted by a wide range of companies, we provide comprehensive solutions including air tickets, accommodation, ground transportation, meetings and events, travel technology, and detailed reporting. We are committed to delivering consistently high service standards and reliable support, ensuring our clients receive efficient, high-quality service. Our Leisure Department offers tailored holiday services as an added value.

Corteva Agriscience Bulgaria
Mr. Chavdar Dochev, General Manager

Business Park Sofia, Bldg. 1A, Fl. 1
1766 Sofia, Bulgaria

www.corteva.com

Corteva Agriscience provides farmers around the world with the most complete input portfolio in the industry to enable them to maximize yield and profitability - including some of the most recognized brand in agriculture: Pioneer Â® seeds, as well as award-winning Crop Protection products. The company is working throughout the food system as it fulfills its promise to enrich the lives of those who produce and those who consume, ensuring progress for generations to come.

Curtis/Balkan Ltd.
Mr. Ruslan Papazyan, Managing Director

156 Tsar Boris III Blvd.
1618 Sofia, Bulgaria

www.curtisinstruments.com

Parker Curtis/Balkan Inc., part of Parker Hannifin specializes in the manufacture of industrial electronics for material handling, electronic forklifts, golf carts, and wheelchairs.

Cushman & Wakefield | Forton

Mrs. Stanimira Pashova, CEO

Megapark, 115G Tsarigradsko Shosse Blvd., Fl. 9,
1784 Sofia , Bulgaria

www.cwforton.com

Cushman and Wakefield | Forton is a commercial real estate advisory firm in Bulgaria, an Alliance Partner of Cushman & Wakefield and a subsidiary of Realto Group. We guide investors and occupiers end-to-end with leasing (office, industrial, retail), capital markets; debt/structured finance, project management, valuation & advisory, ESG & BREEAM certification, and residential services - built on the belief that Better never settles.

CWP Global

Mr. Dimitar Enchev, Cofounder and CEO Europe

51, James Bourchier Blvd., Fl. 16,
1407 Sofia, Bulgaria

www.cwp.global

Found in 2006, CWP became the most successful developer in Southeast Europe, executing the largest onshore wind farms in Romania (600 MW) and Serbia (158 MW). Over the years, CWP has delivered 1525 MW of operational renewable capacity and has secured financing for around 3 billion euros.CWP restarted full-scale development in 2019 in SEE with the goal to deliver a large, diversified portfolio of RES projects, accounting to >2000 MW today in Bulgaria, Serbia, Romania, and Ukraine.

Delchev & Partners Law Firm

Mr. Emil Delchev, Managing Partner

8, Tsar Kaloyan Str., Fl. 2
1000 Sofia, Bulgaria

www.delchev-lawfirm.com

Delchev & Partners is a prime, full service, Bulgarian law firm. Delchev & Partners provides comprehensive legal and tax services and solutions to multinational corporations operating in Bulgaria, closely held foreign and Bulgarian businesses, local entrepreneurs, exempt organizations and individuals.

Dell Technologies Bulgaria

Mrs. Nelly Ilieva, Country Manager

Office X Business Garden - Building 2
51, Cherni Vrah Blvd., Office 405, 409, 410
1407 Sofia, Bulgaria

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www.delltechnologies.com

Dell Technologies is a unique family of businesses that provides the essential infrastructure for organizations to build their digital future, transform IT and protect their most important asset, information. The company provides customers with the industry's broadest and most innovative technology and services portfolio spanning from edge to core to cloud. Dell Technologies, Inc. is a holding company, which engages in the provision of information technology hardware, software and service solutions through its subsidiaries.

Deloitte Bulgaria EOOD

Mrs. Sylvia Peneva, Country Managing Partner

Sofia Tower (Mall of Sofia), 103, Al. Stamboliyski Blvd,
1303 Sofia, Bulgaria

www.deloitte.con

Deloitte in Bulgaria is one of the leading organizations in the country, which provides professional services in the field of audit, tax and legal services, risk management services, consulting and financial advisory services. Our over 300 professionals help our clients awaken their full potential by identifying opportunities, where others donÂ´t. Deloitte is reshaping both the business and technology landscape. We are delivering end-to-end improvement programs, turning disruption into opportunity.

Devin JSC

Mr. Pepo Tonov, CEO

13 B, Tintiava Str., Entr. A, Fl. 5 / Doverie,
1113 Sofia, Bulgaria

www.devin-bg.com

DEVIN is the leader of the mineral and spring water market in Bulgaria since 1992. The sources and the bottling facility are based in the ecologically clean and pure region of Devin, in the heart of the Rhodope mountains. DEVIN has 580+ employees and is also the distribution partner for Red Bull and Granini. In 2017 DEVIN became part of the Belgian Spadel Group. As a responsible company DEVIN invests in the economic, social and cultural development of society and in 2022 become the first B Corp certified company in Bulgaria

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DHL Express Bulgaria Ltd.

Mr. Rumen Ivanov, Managing Director

5 Maria Atanasova Str.
1540 Sofia, Bulgaria

www.dhl.combg-bghome.html

DHL is the leading brand in the logistics industry. Our divisions offer a comprehensive range of parcel, express, freight transport and supply chain management services as well as e-commerce logistics solutions in more than 220 countries and territories. DHL is part of DHL Group, with revenues of more than EUR 81 bn (2023). DHL Group aims to lead the way towards sustainability and achieve zero-emissions logistics by 2050.

Diamed Ltd.

Mr. Mario Tanev, Manager

4, Hristo Tsenov Str.
1407 Sofia, Bulgaria

www.diamed.bg

Diamed Ltd. is founded in 1996 and is the official representative and distributor in Bulgaria of Becton Dickinson International, a medical technology company headquartered in the United States. The main business activities of Diamed Ltd. are sales of various diagnostic products, medical supplies and devices to university and district hospitals,private medical centers and industrial enterprises laboratories. The company has 15 employees.

DIGITALL Nature Bulgaria EOOD

Mr. Yordan Ginev, Group Chief Operating Officer and Managing Director

Business Park Sofia,
Building 15, Entr. A, Fl. 5,
1766 Sofia, Bulgaria

www.digitall.com

DIGITALL is a European provider of digital solutions and services with 25 years of experience in the global market. The company offers a comprehensive range of innovative solutions and services that support core business processes in critical areas such as AI Services & Solutions, CRM & Workplace, Cyber Security, Data Services, Software Engineering, and Cloud & Managed Services. With a dedicated team of 1000 experts operating from 16 locations across 8 countries, DIGITALL maintains a global presence.

Digitoll Smart Infrastructure AD

Mr. Kiril Georgiev, CEO

96, Georgi Rakovski Str., Fl.1,
1000 Sofia, Bulgaria

www.digitoll.bg

Digitoll Smart Infrastructure AD, operating in Bulgaria under the brand Digitoll since June 2019 as one of the two licensed National Service Providers (in terms of road taxes and toll services) on the local market. Digitoll Smart Infrastructure offers to both Business partners and end-Customers e-vignettes, route passes, also collecting and declaring toll charges on behalf of the road authority in Bulgaria – Road Infrastructure Agency as per a contract.

Dimitrov, Petrov & Co. (DPC)
Mr. Bogdan Petrov, Managing Partner

109-115 Todor Alexandrov Blvd., Fl. 3 and 7
1303 Sofia, Bulgaria

www.dpc.bg

Dimitrov, Petrov & Co. (DPC) is a full-range business law firm boasting over 25 years of top-notch legal services and broad international recognition. The firm brings together a growing team of established professionals who have gained a reputation of business-savvy legal advisors in industry sectors that shape the modern economy. DPC's clients range from rising start-ups to major domestic and global corporations. DPC and its team members are highly praised by the most reputable global legal guides.

Djingov, Gouginski, Kyutchukov & Velichkov
Mrs. Zdravka Ugrinova, Managing Partner
Mr. Nikolai Gouginski, Managing Partner

10 Tsar Osvoboditel Blvd., Fl. 3
1000 Sofia, Bulgaria

www.dgkv.com

Djingov, Gouginski, Kyutchukov 's team of 60+ highly qualified lawyers is a staple on the Bulgarian legal market offering a full-range of legal services to foreign investors since 1994. We counseled on many of the pioneer and landmark transactions in Bulgaria and have earned excellent reputation with clients and reputable legal editions who list us as top-tier. Our ever growing client portfolio of over 6500 major multinational corporations consists mainly of US and West EU investors.

Dobrev & Lyutskanov Law Firm
Mr. Roumen Lyutskanov, Partner

25, Han Krum Str.
1000 Sofia, Bulgaria

www.legaldl.com

Established in 1989, Dobrev & Lyutskanov Law Firm is one of the leading Bulgarian law firms. We assist our clients in achieving their business objectives successfully. The firm's client base has a strong commercial focus and includes leading domestic and international companies in various economic sectors, such as IT, machine building, banking, energy, HR and trade. We provide services in the field of commercial and civil law: investment, finance, taxation, property, competition, IP, contracts, litigation, mediation and ADR.

DSV Road EOOD
Mrs. Ani Milenova Dzhambazova-Kracheva, Managing Director

16 Nedelcho Bonchev Str., Industrialna zona Gara Iskar
1592 Sofia, Bulgaria

www.dsv.com/bg

DSV Road Ltd. is part of DSV A/S, a Danish transport and logistics company providing global transport services by road, air, sea, and rail. DSV is listed on NASDAQ Copenhagen and is part of the C25 index as one of the most actively traded shares. The Road Division is a leading European road freight operator with distribution networks in North America and Africa. In April 2025, DSV and Schenker joined forces, forming a world-leading player in transport and logistics.

DXC
Mr. Viktor Dimitrov, Managing Director, DXC Bulgaria

Business Park Sofia, Building 15
1715 Sofia, Bulgaria

www.dxc.com

DXC Technology is a leading enterprise technology and innovation partner delivering software, services, and solutions to global enterprises and public sector organizations - helping them harness AI to drive outcomes at a time of exponential change with speed. With deep expertise in Managed Infrastructure Services, Application Modernization, AI enablement, and Industry-Specific Software Solutions, DXC modernizes, secures, and operates some of the world's most complex technology estates.

EasyPay JSC

Ms. Gergana Sarbova, Managing Director Bulgaria

16, Ivan Vazov Str.,
1000 Sofia, Bulgaria

www.easypay.bg

EasyPay was established in 2004, known as the largest network for cash payments in Bulgaria with over 3800+ cash registers throughout the country. The group includes the companies ePay.bg, ePayGo, InfoNotary, DataMax.
EasyPay provides its customers the opportunity to make their payments easily, conveniently and securely in one place.
The company is licensed by the Bulgarian National Bank.

Eco Safe

Mrs. Stanislava Evtimova, CEO

58 Bulgaria Blvd., Entr. C, Fl.6, Office 23,
1680 Sofia, Bulgaria

www.ecosafebg.com

EcoSafe Ltd. is a company specialized in the field of waste management, operator of the only private facility (incinerator) for the disposal of hazardous, hospital, confiscated and other waste on the territory of Bulgaria. The company has proven experience on the market as a contractor for state and private enterprises such as the Customs Agency, the State Reserve, the Military Medical Academy, the American Embassy, the Sofia Municipality, and many others.

Economedia AD

Mrs. Galya Prokopieva, Executive Director

20, Ivan Vazov Str.
1000 Sofia, Bulgaria

www.economedia.bg

Economedia is the biggest business media publisher and an important online media publisher in Bulgaria. Through all its channels Economedia reaches about 1.8 million people every month. It provides quality information, news, analysis, stories and tool for analysis and browsing through the information. Economedia consists of the following brands – Dnevnik.bg, Capital.bg, Bacchus.bg, Karieri.bg, Odit.info, Regal.

EcoPack Bulgaria AD

Mr. Alexander Urmanov, CEO

60, Tsarigradsko Shausse Blvd., Fl. 1,
1750 Sofia, Bulgaria

www.ecopack.bg

ECOPACK Bulgaria is a Recovery Organization (RO) registered under the Trade Act and the Waste Management Act. ECOPACK is the first licensed RO in Bulgaria and a market leader. It doesn't distribute profit and manages the separate collection, recycling and recovery of packaging waste of its clients – over 1200 multinational and Bulgarian companies. ECOPACK has been certified under EN ISO 9001:2008 and EN ISO 14001:2005 and is a member of the European packaging recovery organization PRO EUROPE. The Organization operates nationwide in 88 municipalities, placed 18 130 colored containers, covering 2.54 mln. inhabitants, 18 sorting lines and works with 23 recyclers.

Edenred Bulgaria

Mr. Medhi Benbouguerra, CEO

Capital Fort, 90 Tsarigradsko Shousse Blvd.
1784 Sofia, Bulgaria

www.edenred.bg

Edenred is the world leader in prepaid corporate services. Edenred operates in 45 countries, with 10M employees, nearly 1 million corporate clients, more than 2M partner merchants and 60M users.
In Bulgaria Edenred offers the following products:
Digital Food voucher – a social benefit issued under Ordinance No.7
Food Voucher – a social benefit issued under Ordinance No.11
Gift Voucher – cashless option to provide an additional bonus
Gift Card – prepaid gift card, accepted in all MasterCard® network

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EE Bulgaria EOOD

Mr. Vesselin Georgieff, Country Manager Bulgaria

Business Park Varna, Building B8, Fl. 4, Office 402.1
9002 Varna, Bulgaria

www.europeanenergy.com

European Energy was founded by Knud Erik Andersen and Mikael D. Pedersen in 2004. European Energy is a Danish company that started with the first onshore wind projects in Germany. In 2024, we were screening for projects in more than 25 countries and we have actual development activities in 23 countries. European EnergyÂ´s mission is to grow into a global force that champions the green transition, develop green energy solutions and encourage the world to join the movement to a fossil free society.

EKO Bulgaria EAD

Mr. Andreas Triantopoulos, Executive Director

Litex Tower, 3 Lachezar Stanchev Str., Fl. 9,
1756 Sofia, Bulgaria

www.eko.bg

EKO Bulgaria EAD entered the Bulgarian market in 2002. The company is part of HELLENIQ ENERGY Group, one of the leading energy groups in Southeast Europe. The successful development of EKO Bulgaria is a result of following its main mission – to offer a variety of products with guaranteed quality and the best possible service. The company has a continuously expanding network of – currently – 97 petrol stations, operated on the territory of the Republic of Bulgaria, where more than 1,000 people serve its customers.

Ekotoi - Service Ltd.

Mr. Philip Tsvetkov, General Manager

15 Bansko Shausse Str.,
1331 Sofia, Bulgaria

www.ekotoi.bg

EKOTOI, with over 20 years in Bulgaria, is part of the TOI TOI & DIXI Group, a leader in mobile sanitation, operating in 30 countries. Specializing in the rental and service of mobile toilets, sanitary and office containers, mobile fencing, and more, EKOTOI offers complete solutions across various settings including construction sites and events. The company provides excellent service from six national bases, backed by the global expertise of the TOI TOI ; DIXI Group.

EL KONTROL EOOD

Mr. Stanimir Hristov, CEO

17A St. Patriarch Evtimiy Blvd.
6000 Stara Zagora, Bulgaria

www.elkontrol.com

EL KONTROL is an engineering and manufacturing company with over 25 years of experience in executing turnkey EPC projects. We build energy infrastructure facilities and provide comprehensive solutions covering the entire project lifecycle - from initial concept design to construction, commissioning and support. Our core expertise also includes integration of smart automation systems and industrial drives, production of electrical panels.
Our mission is to deliver integrated solutions for the power and industrial sectors.

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eLando AD

Mr. Stanimir Boychev, CEO

9 Shipchenski Prohod Boulevard, Fl. 1,
1111 Sofia, Bulgaria

www.elando.com

eLando is a software development company focused on digital transformation for the financial and insurance sectors. We design and build custom InsurTech and FinTech solutions that modernize legacy systems, streamline operations, and improve customer experience. Our teams deliver secure, scalable platforms and work as long term technology partners to clients across Europe and the UK.

Eldrive Charging EAD
Mr. Dimo Kolchev, CEO

11-13 Yunak Str., Fl.4
1612 Sofia, Bulgaria

www.eldrive.eu

Eldrive is a leading charging station operator in Bulgaria, Romania and Lithuania, with more than 1450 charging points installed. We make electric vehicle charging easy: our smart platform manages the whole charging process and infrastructure, delivering smooth experience for drivers and businesses.
Our goal is clear from the beginning: to create a sustainable environment by making EV charging easy and bringing electric mobility to people's daily lives.

Electron Progress EAD
Mr. Krassimir Pingelov, CEO

Electron Business Center, 7 Kukush Str.,
1345 Sofia, Bulgaria

www.eprogress.bg

Electron Progress EAD is a leading integration company in the Bulgarian military industry. Established in 1976 as an institute for Special Electronics, in 2004 it was fully privatized. The company is a strategic partner of the Bulgaria Ministry of Defence. The company is officially certified in accordance with the ISO 9001:2015; NATO AQUAP 2110 Quality Assurance standard and ISO 27001:2013.

Eli Lilly and Company
Ms. Anamaria Simion, General Manager

Eli Lilly (Suisse) S.A. Representative Office in Bulgaria
14 Filip Kutev Blvd., Gora Office, Fl. 3, Office 401,
1407 Sofia, Bulgaria

www.lilly.com

Lilly is a medicine company turning science into healing to improve lives around the world. For more than 150 years, we have developed innovative medicines that help millions of people, while advancing breakthroughs in diabetes, obesity, Alzheimer's disease, immune disorders, and cancer. With each step toward a healthier world, we're motivated by one thing: making life better for millions more people.

Eltrak Bulgaria Ltd.
Mr. Plamen Stoichev, General Manager

439, Evropa Blvd.
1331 Sofia, Bulgaria

www.eltrakbulgaria.com

Eltrak Bulgaria Ltd. is the authorized dealer of Caterpillar – the technology leader and the world's largest manufacturer of construction and mining equipment, diesel and natural gas engines, industrial gas turbines and lift trucks recognized all over the world as the most efficient and reliable ones. The company is also the authorized distributor of Perkins engines.

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eMAG International ltd.
Mr. Silviu Gugui, Country Manager

Europark Building, 40, Tsarigradsko Shosse, Fl.6
1750 Sofia, Bulgaria

www.emag.bg

Founded in Romania, eMAG is a leading online retailer with subsidiaries in Bulgaria and Hungary. For more than 20 years the company has been constantly investing in services that help customers save time and money. eMAG offers in Bulgaria more than 2,250,000 products in various categories - from its own stock and from over 5,400 sellers on Marketplace. eMAG is a shopping destination offering convenient shopping, delivery in more than 3,000 pick-up point locations, multiple payment methods and convenient mobile application.

EMED Group Ltd.

Mr. Alexandros Epifanis, General Director, PR

19 Lyuba Velichkova Str.,
1407 Sofia, Bulgaria

www.emedgroup.bg

We focus on breakthrough methods and products that could provide healthcare professionals and patients alternatives towards an improved treatment approach. Our specialties are blood transfusion, cell transplantation & hematology followed by microbiology. We represent some of the leading manufacturers globally and we work towards mutual growth alongside our customers through innovative solutions which will advance the healthcare system.

EnduroSat EAD

Mr. Raycho Raychev, CEO and Founder

99, Tsarigradsko Shose Blvd.
1113 Sofia, Bulgaria

www.endurosat.com

EnduroSat is a space infrastructure builder, streamlining space missions in LEO and beyond. The company manages every step – from mission design to launch and operations – serving over 400 customers globally and employing more than 300 space professionals across 7 locations worldwide.

Energoremont-Kozloduy Ltd.

Mr. Kamen Zhelev, Manager/ Owner

BIC Isot, 133 Tsarigradsko Shosse Blvd.
Fl. 6, Office 616 A
1784 Sofia, Bulgaria

www.erkozloduy.com

Energoremont-Kozloduy Ltd. (ERK) has more than 15 years of experience with construction and erection activities in the field of energy and industry. ERK is specialized in repairs of energy equipment and in the supply and production of metal structures. The company has a very rich experience of successful participation in planned repairs of the V and VI units of Kozloduy NPP. ERK has available modern equipment, machinery and production facilities, as well a large number of experienced personnel.

EnergoService AD

Mr. George Manchev, CEO

Yuzhen Park, Episkop Protogen Str., Block 43, Entrance B, Office 2
1408 Sofia, Bulgaria

www.energoservice.bg

In cooperation with Westinghouse Electric Company, Mirion Technologies, METROHM and HACH – world's leading providers of safe innovative nuclear technology and I&C solutions, Nuclear Plant Water analyzing systems, EnergoService provides Engineering and Maintenance Services in Nuclear Automation, Radiation monitoring & Protection and Decontamination.
EnergoService scope of work also extends to modernization and upgrade projects, as well as the supply of spare parts.

Enery Services EAD

Mr. Severin Vartigov, Country Manager

Perform Business Center, 2, Pozitano Square, Fl. 4,
1000 Sofia, Bulgaria

www.enery.energy

Enery is an independent power producer with 860 MW of installed capacity. The company generates 1095 GWh of clean energy annually and is developing a pipeline of nearly 10 GW across 10 countries in Central and Eastern Europe. In addition to developing, building, and operating renewable energy projects, Enery is a leader in optimizing revenue streams from utility-scale renewable and battery assets. The company provides 24/7 green electricity to industrial consumers and is a regional leader in Corporate Green PPAs.

Enterprise Communications Group Ltd.

Mr. Georgi Georgiev, General Manager

251G, Okolovrasten Pat
1766 Sofia, Bulgaria

www.enterprise-grp.com

Enterprise Communications Group Ltd. (founded in 2006 by Siemens Enterprise Communications Ltd.) is a leading integrator of the latest information and communication technologies. The majority of major government and business organizations in Bulgaria use these technologies to organize their transport networks aloud and data for the implementation of information systems and data centers to build centers for customer service and more.

EPAM Systems Bulgaria

Mr. Vladimir Natchev, Country Head

Infinity Tower B, 69, Bulgaria Blvd., Fl.11
Sofia, Bulgaria

www.epam.com

EPAM is a global leader in AI transformation engineering and integrated consulting, serving Forbes Global 2000 companies and ambitious startups. With 30+ years of expertise in custom software, product and platform engineering, EPAM empowers organizations to become AI-native enterprises, driving measurable value from innovation and digital investments.
Recognized by industry benchmarks as a leader in AI, EPAM makes the future real for clients, partners and employees.

Ernst & Young Bulgaria EOOD

Mr. Nikolay Garnev, Country Managing Partner - Bulgaria, N.Macedonia, Albania, Kosovo

Polygraphia Office Centre, 47A, Tsarigradsko Shausse Blvd., Fl. 4
1124 Sofia, Bulgaria

www.ey.com/bg_bg

EY is a global leader in assurance, tax, strategy and transaction services. With more than 700 office locations in over 150 countries, we combine local knowledge with global experience. Part of the Europe Central region, EY Bulgaria has been present locally since 1992 employing over 470 professionals across Assurance, Tax, Strategy & Transactions and Law, including teams in Albania, North Macedonia and Kosovo. Since 2024, we has expanded its offerings in sustainability services ranging from ESG strategies, reports and more

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Esri Bulgaria Ltd.

Ms. Miglena Kuzmanova, General Manager and Business Development Manager

35, Nikola Vaptsarov Blvd.
1407 Sofia, Bulgaria

www.esribulgaria.com

Esri Bulgaria is the market leader in geographic information systems (GIS), location intelligence, and mapping. The company is the official distributor for Bulgaria of Esri Inc., the world's GIS pioneer.
For more than 30 years Esri Bulgaria has supported organizations of all sizes with state-of-the-art, globally recognized GIS technologies. The company provides consulting, delivery of GIS software, development and implementation of application systems, system integration, training, technical support, etc.

Esseterre Bulgaria EOOD

Mr. Ivan Mitev, Director of Operations and Finance

Dvanadeseta Str.,
9300 Dobrich, Bulgaria

www.esseterre.bg

Esseterre is a farming and distilling operation with headquarters and a production centre in the agricultural heart of Bulgaria at Dobrich. Esseterre is now the largest distillery in Bulgaria and will continue to revitalise the essential oils industry through dÅ TERRA's Co-Impact SourcingÂ® approach, becoming a significant force for facilitating sustainable, diversified development in Bulgaria.

Europort Ltd.
Mr. Iavor Pantaleev, Chairman of the Board

56 Christopher Columbus Blvd.,
1592 Sofia, Bulgaria

www.eurosped.bg/en/europort-sea-transport/

The company was established in 2015, and is a part of the EUROSPED Group. Europort is located in Varna and Burgas ports and provides a full scope of transport and logistics services for FCL, LCL, customs operations, warehousing, and deliveries, together with side services for land and shipping lines.

Everest Clinical Research
Mrs. Gergana Kukundjieva, Executive Director

23A Dragan Tsankov Blvd, Fl. 2,
1113 Sofia, Bulgaria

www.everestclinical.com

Everest is a quality and data-driven Contract Research Organization (CRO) delivering comprehensive clinical trial support to pharmaceutical, biotech and medical device companies worldwide.
We are proud to provide full-service CRO support, including regulatory strategy, clinical operations, biometrics, IRT/RTSM, eCOA technology, pharmacovigilance, and medical writing services. With 700+ global employees, we have the talent and expertise to support your trial with agility and a sense of urgency.

Eversheds Sutherland Bulgaria (Tsvetkova, Bebov & Partners)
Mrs. Irina Tsvetkova, Managing Partner

9-11 Maria Louisa Blvd., Fl. 4,
1000 Sofia, Bulgaria

www.eversheds-sutherland.com/en/bulgaria

Eversheds Sutherland in Bulgaria is part of one of the world's largest legal practices providing legal services around the Globe with more than 3,000 lawyers in over 70 offices in more than 30 countries spread across 4 continents. Law firm, together with its predecessor legal practices, has been for more than 20 years on the Bulgarian legal market.

EVN Bulgaria EAD
Mr. Dominik Jarmer, Chairman of the Board of Directors and CEO

37, Hristo G. Danov Str.,
4000 Sofia, Bulgaria

www.evn.bg

EVN Bulgaria is a leading energy supplier serving Southeast Bulgaria with electricity, grid infrastructure, renewable energy production, and a full range of energy-related services. Our 2,300 colleagues care for 1.5m customers. EVN AG entered the market in 2005. Since that time, we have invested over 2b BGN directly in Bulgaria, mainly in the grid infrastructure and our heating business in Plovdiv: EVN Toplofikatsia company. EVN AG, a stock-listed company from Austria, is the 100% owner.

Expat Capital
Mr. Nikolay Vassilev, Managing Partner

96A, Georgi S. Rakovski Str.
1000 Sofia, Bulgaria

www.expat.bg

Expat Capital, with its licensed wholly-owned subsidiary Expat Asset Management, is the largest independent wealth management company in Bulgaria – with hundreds of clients from more than 35 countries, and investments in all asset classes in over 50 markets. Expat manages 18 funds: 3 mutual funds with global focus, 11 ETFs tracking the performance of major equity indices in the CEE region, 1 "short" fund, first global art fund, first ETF for investments in gold and the first mutual fund for natural resources in Bulgaria.

Fadata Group
Ms Liselotte Munk, CEO

M-Plaza Office Building, 32 Atanas Dukov Str., Fl. 8
1407 Sofia, Bulgaria

www.fadata.eu/

Fadata Group is a leading provider of software solutions for insurance companies. We help more than 60 insurers across the globe stay competitive in the digital economy by driving customer engagement, innovation and business value. Fadata Group is headquartered in Munich and has its main development centre located in Sofia. In 2019 opened our second office in Bulgaria, located in Burgas. We make the world a safer place by empowering insurance innovation.

FairPlay International
Mr. Mario Zahariev, CEO

51B, Cherni Vrah Blvd.
1407 Sofia, Bulgaria

www.fpi.bg

Established in 1993, FPI is one of Bulgaria's leading real estate investment companies. FPI operates across investment and development, project and facility management, residential complexes, logistics parks, tourism and agriculture. The company's portfolio includes 2 office buildings, 2 landmark hotels – Arena di Serdica and Crystal Palace – in Sofia, and 2 holiday properties: Santa Marina in Sozopol and St. Ivan Rilski in Bansko. FPI is currently developing a mixed-use project next to the Vasil Levski Monument in Sofia.

Fama Consulting OOD
Mrs. Diana Pazaitova, Managing Partner

99, Knyaz Boris I Str.
1000 Sofia, Bulgaria

www.famaconsulting.bg

FAMA CONSULTING offers services in the field of public affairs, parliamentary advocacy and government relations. It focuses on maximising clients' leverage while containing business risks stemming from political and regulatory environment. This is done via proprietary methodology and hands-on political and institutional landscape know-how. Client areas cover: financial services, Big Tech, pharma, transport, energy, oil and gas, food vouchers, waste collection, FMCGs, tobacco industry, metallurgy, etc.

FANTASTICO GROUP
Mr. Vladimir Nikolov, Operational President

14A, Momina Salza Str,
1434 Sofia, Bulgaria

www.fantastico.bg

FANTASTICO GROUP is a family-owned company and one of Bulgaria's leading retailers. Operating under the FANTASTICO brand, the company manages 47 modern supermarkets across Sofia, Bankya, Pernik, Elin Pelin, Kyustendil, and Botevgrad. FANTASTICO GROUP's diverse portfolio also includes SkyCity Mall, MegaXtreme Bowling, MyChoice Catering and Event Space, and the JoyStation event center. The company employs more than 3,500 professionals.

Fest Team EOOD
Mr. Stefan Elenkov, CEO

8E Acad. Petar Dinekov Str., Dragalevtsi,
1417 Sofia, Bulgaria

www.festteam.bg

Fest Team is the leading live music promoter in Bulgaria and the only company in the country and the Balkan region that can provide full 360 degrees solution for entertainment, sports, and culture events, including the following services:"¢Artist booking"¢Ticketing"¢Financial services and funding"¢Rental equipment"¢Strategic planning"¢Marketing"¢Loyal program with more than 60k members"¢Catering services and many more.

Fibrant EOOD
Mrs. Mariyka Mladenova, Owner

1-3, Orel Street,
1407 Sofia, Bulgaria

www.fibrant.bg

FIBRANT has a strong expertise in planning, implementing, and managing projects in the field of telecommunication and electrical infrastructure. FIBRANT provides services all over Europe and even beyond.

Flix Bulgaria EOOD
Mr. Peter Bankov, Managing Director

2, Ivan Abadjiev Str., ThisWay, Fl 4.,
1784 Sofia, Bulgaria

www.flix.com

Flix is a global travel-tech company changing the way millions of people are traveling by offering sustainable and affordable long-distance bus and train travel solutions in more than 40 countries. Flix, launched in 2013, established leading positions for long-distance bus travel in Europe, North America and Tűrkiye and is rapidly expanding to South America and India through its brands FlixBus, FlixTrain, Kamil Koš, and Greyhound.

Forbes Bulgaria (Bulgarian Business Media EOOD)
Mr. Iordan Mateev, Managing Director

23, Mizia Str., Fl.5
1124 Sofia, Bulgaria

www.forbesbulgaria.com

Bulgarian Business Media is a publisher of Forbes in Bulgaria under a license agreement with Forbes Media. The mission of Forbes Bulgaria is to promote the entrepreneurial spirit, good business practices, and philanthropy in the country through its platforms: monthly magazine, online edition, events, digital newsletter, and social networks.

Force Delta Ltd.
Mrs. Traianka Orfanidu, President

18-20, Ivan Shterev Str.
1574 Sofia, Bulgaria

; www.forcedelta.com

Force Delta is specialized in providing all kinds of security services on the whole territory of Bulgaria: delivery and installation of intrusion alarm systems; CCTV; physical security; VIP and Diplomatic security; collection of valuables; GPS control; Drink, drive, be safe. Amongst our clients are the embassies of Germany, France, Italy, Spain, Finland, Netherlands, Ireland, Greece, Austria, Belgium, Qatar, Algeria, Libya. Force Delta has more than 20 years of experience in guarding the sites of the US Embassy in Bulgaria.

Formula F EOOD
Mrs. Theodora Assenova, CEO

Panorama Complex, 3, Dr. P. Skorchev Str.,
Ent. B, Fl. 3,
9010 Varna, Bulgaria

www.123translate.me/

Formula F Ltd. offers the widest range of linguistic services in all European, Turkic, and other languages since 1999.Our exceptional Project Leads team and best-tested linguistic professionals provide operational excellence in managing multilingual projects in more than 30 languages simultaneously. Formula F serves international clients across all areas of economic activity by leveraging cost-effective, top-quality, and ethical solutions.

Fortinet

Mr. Vladimir Harizanov, Regional Account Manager

899, Kifer Road,
Sunnyvale, California 94086,
USA

www.fortinet.com

Founded more than 20 years ago in Sunnyvale, California, Fortinet continues to be a driving force in the evolution of cybersecurity and the convergence of networking and security. Securing people, devices, and data everywhere is our mission. To that end, our portfolio of over 50 enterprise-grade products is the largest integrated offering available, delivering proven cybersecurity everywhere you need it. More than 700,000 customers trust Fortinet solutions worldwide.

FTS Bulgaria

Mr. Stanimir Kostov, Managing Director FTS Group

Business Center Bellissimo, 102 Bulgaria Blvd., Building C, Office 58,
1680 Sofia, Bulgaria

www.fts-eu.com

FTS Group is a leading business software provider in Central and Eastern Europe, enabling large and mid-sized organizations. to scale faster through intelligent digital transformation. We create AI-powered ecosystems where data, automation, and advanced analytics optimize operations, support smarter decisions, and unlock measurable business value. Our certified experts leverage Microsoft Dynamics 365, Azure AI services, Deltek Maconomy, M-Files, and Power BI to deliver secure, scalable, and future-ready solutions.

Future Projects Ltd.

Mr. Milen Sokolov, Owner

103, James Bourchier Blvd., Fl. 4, Ap. 5,
1407 Sofia, Bulgaria

www.futureprojects.bg

Future Projects Ltd. is a company engaged in building and facility design, engineering, development, and project management. Our portfolio consists of residential, public, industrial and production buildings in over 10 countries around the world, such as Bulgaria, Nigeria, Russia, Latvia, and others.

Garitage Investment Management EOOD

Mr. Atanas Garov, Managing Partner

Garitage Park, 2 Donka Ushlinova Str., Office Bldg. 3
1766 Sofia, Bulgaria

www.garitagepark.com

Garitage Investment Management EOOD is a company specialized in investment management for own accounts and for third party investors, on project level. The company is experienced in investments in the real estate sector, agricultural/food production and education. The company's portfolio includes projects for managed residential communities and office parks, commercial areas, educational and sports centers. For its projects Garitage partners with some of the most established architectural studios in Bulgaria, and worldwide.

Generali Insurance AD

Mr. Nikolay Stanchev, CEO

68, Knyaz Aleksandar Dondukov Blvd.,
1504 Sofia, Bulgaria

www.generali.bg

Generali Insurance AD is a company with a registered office in the Republic of Bulgaria, Sofia, 68 Knyaz Alexander Dondukov Blvd., UIC , and holds a license to carry out insurance activities. Generali Insurance AD is part of the Generali Group, entered under No. 26 in the Register of Insurance Groups at the Institute for Insurance Supervision (IVASS) in Italy. Operates of the direct channels and brokers, with a total gross premium income of BGN 223 m in 2023.

Geostroy AD

Mr. Vladimir Vutov, Executive Director

106 Boyanski Vodopad Str., Manastirski Livadi – East
1404 Sofia, Bulgaria

www.geostroy.com

GEOSTROY AD is among the leading construction companies in Bulgaria. Being a worthy successor of GEOTECHMIN's proven experience and resources, the company has implemented a long list of successful large-scale projects. Geostroy has been successfully operating in the following spheres: industrial and civil construction; hydrotechnical construction; public utility infrastructure and environment protection; infrastructure projects; land surveyng servises.

Geotrading AD

Mrs. Rumiana Ivanova, Executive Director

Multifunctional Complex ProAuto, 459, Okolovrasten pat,
1588 Sofia, Bulgaria

www.geotrading.bg

Geotrading AD is the trading company part of GEOTECHMIN GROUP. Our business is focused on selling a wide range of products for the mining industry, mining equipment and spare parts; dealership for tyre manufacturers; sales and deliveries of fuels and chemical reagents; manufacturing, sales and deliveries of ProAuto lubricants. The company is the exclusive partner of Rolls-Royce's business unit Power Systems with its product and solution brand MTU for the mining industry.

GIFTA

dpet Nenko Nenkov, Member of the Board of Directors

12, General Kolev Str.
Varna, Bulgaria

www.bgagro.bg

GIFTA JSC is a Bulgarian company established back in the early 90ties and working today as a company group active in various business sectors – farming and grain trading, research, development and implementation of renewable energy projects – utilization of wind and solar energy, construction and real estate, tourism etc.

Glavbolgarstroy Holding AD

Mr. Emil Angelov, Deputy Chairman of the Management Board,
and CEO Glavbolgarstroy Holding

3-5, Damianitza Str.
1619 Sofia, Bulgaria

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www.gbs-bg.com/bg

Glavbolgarstroy Holding AD manages companies with a long history, considered to be preferred partners in the construction sector. We offer a full range of design and engineering services, related to the implementation of large-scale projects in the field of construction of buildings and facilities, industrial construction, transport infrastructure, construction of gas and oil-related sites. Proof of our success is the accomplishment of many significant projects in Bulgaria.

Global Sat Ltd.

Mr. Nikolay Kerin, CEO

2, Maria Louisa Blvd.,
1000 Sofia, Bulgaria

www.globalsat.tech

GLOBAL SAT is a leading supplier of cutting-edge integrated border surveillance solutions, specializing in the design, implementation, upgrade, and maintenance of advanced systems for border protection and law enforcement agencies. With a proven track record of successfully completed projects, our company is a trusted partner for border police, defense institutions, and governments around the world. We combine expertise in surveillance technologies with modern automation tools to offer the most reliable, efficient, and scalable solutions.

GlobalFoundries Bulgaria EAD

Mr. Dobromir Gaydazhiev, Executive Director

NV Tower, 59, G.M. Dimitrov Blvd., Fl. 4
1756 Sofia, Bulgaria

www.gf.com

GF is one of the world's leading semiconductor manufacturers and the only one with a truly global footprint.We are redefining innovation and semiconductor manufacturing by developing feature-rich process technology solutions that provide leadership performance in pervasive high-growth markets.

Glorient Investment BG OOD

Mr. Hristo Kusev, General Manager

Trade Center Europe, 7 Iskarsko Shousse Blvd.,
1528 Sofia, Bulgaria

www.glorient-bg.com

Glorient Investment BG Ltd was incorporated for the purpose of development of investment activities in the real estate field. Our company aims to be a leader in its sector offering our partners professional services and effectively organized processes. We specialize indevelopment of retail and logistic parks. Glorient Investment BG has successfully completed more than 20 projects. Clients of the Company are large and well-known retail chains such as PRAKTIKER, BILLA, BAUMAX, LILLY DROGERIE, MEDINA MED, INTER CARS,SLAM CLOTHING. Glorient Investment BG Ltd offers build-to-suit opportunities, long-term rents-out, partnership, plot sale.

Go Group Consultancy Ltd.

Mr. Vito Ofria, Managing Director

81, Bratya Buxton Blvd., Fl. 1, Office 3,
1618 Sofia, Bulgaria

www.gogroupconsultancy.eu/

GGC is a boutique advisory firm built on the pillars of deep technical expertise, nuanced contextual awareness, and a commitment to delivering exceptional value. In a business landscape that's constantly evolving, we don't just keep pace-we anticipate and embrace change.Our mission is to help our clients make informed, strategic decisions that consolidate their path to success. With a focus on these three areas: Tax, Finance, and Strategy, we assist clients from over 8 different countries.

Google Bulgaria EOOD

Mrs. Cezara Panait, Government Affairs and Public Policy Manager

10, Tsar Osvoboditel Blvd., Fl. 3
1000 Sofia, Bulgaria

www.google.bg

Google's mission is to organize the world's information and make it universally accessible and useful. Through products and platforms like Search, Maps, Gmail, Android, Google Play, Chrome and YouTube, Google plays a meaningful role in the daily lives of billions of people and has become one of the most widely-known companies in the world. Google is a subsidiary of Alphabet Inc.

Grand Hotel Millennium Sofia

Mrs. Adriana Angelova, Cluster Director of Business Development

Grand Hotel Millennium Sofia
89B, Vitosha Blvd.,
1463 Sofia, Bulgaria

www.ghms.bg

Grand Hotel Millennium Sofia embodies an elegant combination of gilded brilliance, innovation, and service. The striking 30-story hotel is in the heart of the city, next to the National Palace of Culture, and includes 400 spacious and gracefully furnished rooms, the spectacular Millennium Milestone Convention Centre with 14 fully equipped multifunctional event spaces, a light-filled Spa and Wellness Centre, and 10 restaurants and bars with distinct cuisine.

Grand Hotel Sofia

Mr. Nikolay Rusev, General Manager

1, Gurko Str.
1000 Sofia, Bulgaria

www.grandhotelsofia.bg

The hotel is situated in the heart of the capital, overlooking the City garden and within walking distance from the major tourist attractions. Each of the exceptionally spacious 105 rooms, as well as the 17 apartments, offers luxury, comfort, and style. The hotel convention center has 6 multifunctional conference halls with daylight and up to 200 attendees. Guests can enjoy a superb selection of wines and excellent Bulgarian and international cuisine in our Shades of Red Restaurant.

Grapes & Barley, LLC DBA G&B Importers

Ms. Tina McKendree, COO/Member

6802 Industrial Drive, Suite 106,
Beltsville, MD 20705,
USA

www.gandbimporters.com

We at G&B Importers are pioneering Bulgaria as a wine region in the U.S. market. We've created a portfolio of brands that can connect with consumers to tell the story of this up-and-coming wine region. As the largest importer of Bulgarian wine to the U.S., our brands and private/control label partnerships are sold through prominent national chains, like Total Wine & More, Albertsons, Ahold Delhaize, Costco, and Walmart. We are dedicated to introducing the wines of Bulgaria to American Consumers!

Green Step Forward EOOD

Mr. Boyan Rashev, Manager

60A, Nartsis Str.
1415 Sofia, Bulgaria

www.mindyourfuture.org

Sustainability advisory, Environmental services, Energy and resources analysis, Investment analysis, Trainings, Stakeholder management

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Greenvolt Power Bulgaria EOOD

Mr. Teodor Bobochikov, CEO

10, Stefan Karadzha Str.,
1000 Sofia, Bulgaria

www.greenvolt.com

Greenvolt Power Bulgaria is a renewable energy company that strives to build a Sustainable Future for Bulgaria. Committed to the Energy Transformation, we strategically deploy clean energy solutions, fostering economic growth through job creation and regional investments. Our unwavering commitment to excellence is demonstrated through strategic investments in state-of-the-art technologies, ensuring efficiency and reliability.

Haelan EAD

Mr. Luka Chichov, CEO

4-6, Racho Petkov Kazandzhiyata Str., Office 2,
1766 Sofia, Bulgaria

www.haelan.bg

Haelan operates a diverse healthcare portfolio in Bulgaria, spanning general health outpatient centers, specialized outpatient polyclinics, and hospitals. We bring together all your healthcare needs in one place to give you easy access to comprehensive medical care wherever you are.

Harmony Group

Mr. Nedelcho Kolev, President

Hill Tower Business Center, 76A, James Bourchier Blvd, Fl. 2
1000 Sofia, Bulgaria

www.harmonygroup.bg

Harmony Group is a construction and investment company with many years of experience in the construction of residential and holiday complexes. The philosophy of Harmony is based on: Customer care; Quality; Innovation; Design; Sustainability; Security; New standards. The management of the company combines its professional knowledge with a good sense of customer needs and an uncompromising attitude towards following the standards and quality in each of its dimensions.

HAVI Logistics Ltd.

Mr. Kostadin Margov, Country Manager Bulgaria & Serbia

Hemus Park, Building 4, Industrial Zone Chelopechene
1853

www.havi.com

HAVI is a global, privately owned company founded in 1974, specializing in integrated supply chain solutions for leading brands. The company provides end"'to"'end services including logistics, distribution, packaging, and supply chain management. Headquartered in Downers Grove, Illinois, HAVI operates across multiple markets worldwide, supporting customers with reliable, efficient, and scalable supply chain solutions.

Healthy Bars LLC

Mr. Mavitan Chiftchi, Chief Executive Officer & Co-Founder

Boulevard Rozhen 41,
1271 Sofia, Bulgaria

Healthy Bars LLC is a Bulgarian manufacturer specializing in the development and production of private label protein bars. Founded in 2015 and headquartered in Sofia, the company partners with clients across Europe and global markets. Its portfolio includes multi-layered, crunchy, vegan and high-protein bars in diverse flavors, developed using functional ingredients, advanced technology and strict European quality standards. With flexible production and focus on innovation, Healthy Bars delivers tailored solutions worldwide.

Helios Power Jsc

Mr. Ivan Ivanov, Chief Executive officer, Member of the Board

Legal adress: 96, G. S. Rakosvki Str., Fl.1, Sofia 1000, Bulgaria
Mailing address: 5, Oborishte Str, 6 Fl. Sofia 1504, Bulgaria

www.heliospower.bg

Helios Power JSC is Bulgarian company founded in 2000. It is an management and consultancy company, specialized in development of investment projects in the field of renewable energy (RES). Helios Power has integrated a number of SPV companies and each of them developed and is operating photovoltaic projects in Bulgaria of 31 MWp, as well as two hydroelectric plants. The company owns shares in companies and joint ventures, specialized in different activities: investment consultancy, energy, construction, leasing etc.

Herti AD

Mr. Zahari Zahariev, CEO

38, Antim I Str.
9700 Shumen, Bulgaria

www.herti.bg

Established back in 1993, Herti is now a leading European manufacturer of a wide range of aluminum screw caps for spirits, wine, mineral water, edible oils and pharmaceutical products. The company operates in more than 50 countries worldwide and has subsidiaries in the UK, France, Germany, South America, the USA and Romania.
For more than 30 years Herti has been building stable partnerships in developing new products and establishing brands in line with the company's slogan: "Your brand tomorrow is our business today" .

Hewlett Packard Global Delivery Bulgaria Center EOOD

Mr. Todor Jekov, Managing Director

1 Business Park Sofia Str, Building 8,Mladost 4,
1766 Sofia, Bulgaria

www.hpe.com/emea_europe/en/home.html

Hewlett Packard Enterprise Bulgaria advances the way people live and work. We bring together curious minds to create breakthrough technology solutions, helping our customers make their mark on the world.

Hilton Sofia

Mr. Stephen Reiter, General Manager

1 Bulgaria Blvd.
1421 Sofia, Bulgaria

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www.sofia.hilton.com

Hilton Sofia, located in the heart of the city and surrounded by the lush greenery of the South Park, features modern and nature-inspired rooms. Discover 13 multifunctional meeting spaces, the highlights of which are “Moussala” ballroom overlooking the park, and “Cherni Vrah” hall offering direct access to an open terrace. A unique Farm-to-Fork concept awaits you at OXBO restaurant and our destination bar Regale focuses on highly crafted mixology beverages.

Honeywell EOOD

Mr. Krassimir Stanchev, Regional Sales Manager RO/BU/HU/SB | Country Manager - Bulgaria

Sofia Airport Center, 64, Christofer Columbus Blvd., Logistic Building 1
1592 Sofia, Bulgaria

www.honeywell.com

Honeywell helps organizations solve the world’s most complex challenges in automation, the future of aviation and energy transition. As a trusted partner, we provide actionable solutions and innovation through our Aerospace Technologies, Building Automation, Process Automation and Technology (PA&T), and Industrial Automation business segments. Honeywell EOOD provides automation and control solutions for industrial and building automation with the related services.

HP Inc Bulgaria EOOD

Mr. Alexander Bekyarov, Managing Director

Business Park Sofia, Building 10
1766 Sofia, Bulgaria

www.hp.com

HP Inc. Bulgaria EOOD is a subsidiary of HP Inc., USA, a global leader in personal systems and printing. In Bulgaria, it offers PCs, software, services, and market-leading imaging solutions through its channel partners. Beyond technology and innovation, the company is dedicated to creating lasting social impact through employee-led volunteering, educational and talent development programs, diversity and inclusion initiatives, and partnerships that support local communities across the country.

HR Consulting Partners OOD

Ms. Yoana Yordanova, Managing Partner

22, Pozitano Str., Fl. 2, Office 1
1000 Sofia, Bulgaria

www.hrcp.bg

HR Consulting Partners is a human capital consulting company providing high quality services to companies. We optimize our clients’ time and efforts and support them in all aspects of their employee experience journey. Our scope of services includes: Design & improvement of people & culture processes, Recruitment & direct search, Employee & Leadership Development programs, Professional coaching, Outplacement/career transition services, Payroll & HR administration, Design & implementation of employee wellness initiatives.

HRS Bulgaria

Mr. Kiril Boradjiev, Managing Partner

Yunak street 11-13, Fl. 2
1612 Sofia, Bulgaria

www.hrs-bg.com

HRS Bulgaria is a premier recruitment agency, operating through seven offices across the country and abroad. With over 12 years of experience, we have established ourselves as one of the leaders in the Bulgarian labor market.
Our primary mission is to connect exceptional talent with outstanding businesses, fostering the growth and development of both. HRS offers its business partners a comprehensive portfolio of tailored solutions, meticulously crafted to meet the unique demands of their industries.

I&G Insurance Brokers EOOD

Mr Alessandro Garetto, International Desk Manager

Abacus Business Center, 118, Bulgaria Blvd. 118, Fl. 4
1618 Sofia, Bulgaria

www.iandgbrokers.com

I&G Insurance Brokers is one of the leading brokers on the Bulgarian market. Our role is to act as an insurance lawyer to protect the interest of the client. Our clients are ranging from individuals to large companies. We insurance our portfolio in the local market but also abroad if necessary. Our job is made by our people and for this reason we train continuously young people interested in this profession. Guaranteeing quality, speed in the service and professionalism is key of our success.

IBM Bulgaria

Mr Lubomir Tilev, Country General Manager and Technology Sales Leader

64, Christopher Columbus Blvd., Sofia Airport Center, Building A02
1592 Sofia, Bulgaria

www.ibm.combg-en

IBM is a global technology and innovation company headquartered in Armonk, NY. It is one of the largest technology and consulting employers in the world, with over 65 years of leadership in bringing innovation to the Bulgarian business. Today, IBM is much more than a "hardware, software, services" company. IBM integrates technology and expertise, providing infrastructure, software (including Red Hat) and consulting services for clients as they pursue the digital transformation of the world's mission-critical businesses.

Imperial Brands Bulgaria EOOD

Mr. Michael Mihaylov, Operations Manager

1 Atanas Dukov Str., Fl. 8,
1407 Sofia, Bulgaria

www.imperialbrandsplc.com

Imperial Brands Bulgaria is an international fast-moving consumer goods company with a strong track record of creating value for our shareholders. Our core business is built around a tobacco portfolio that offers consumers comprehensive brand choices. We are also creating new consumer experiences through our non-tobacco products. We have been present on the Bulgarian market for more than 20 years now. Our motivated and goal-oriented team is always focused on providing a high level of service to our clients and consumers.

Industrial Holding Bulgaria

Mrs. Daneta Zheleva, CEO

79, Maria Louisa Blvd., Fl. 3
1202 Sofia, Bulgaria

www.bulgariaholding.com

Industrial Holding Bulgaria /www.bulgariaholding.com one of the largest Bulgarian industrial groups. The investments are in sea transport, shipbuilding and repair, ship design, port activities, machine building and metal casting, project management. Main companies of IHB are: Bulyard Shipbuilding Industry;IHB Shipping with 4 cargo vessels of total 155,000 DWT; 3 ports-KRZ Port Bourgas, Odessos PBM-Varna and Bulport Logostics-Varna; IHB Shipdesign-Varna and ZMM Bulgaria Holding. IHB is listed on Bulgarian Stock Exchange.

ING Bank N.V. - Sofia Branch
Mrs. Marina Kobakova, Country Manager

69 Bulgaria Blvd, Bulgaria Mall, Office Tower B, Fl. 10
1404 Sofia, Bulgaria

www.ingwb.com/en/network/emea/bulgaria

ING Bank is a global financial institution of Dutch origin and among the first international banks with established presence in Bulgaria since 1994. For more than 30 years now, ING Bank Bulgaria provides a full range of products and services for its corporate and institutional clients. ING combines local market expertise with the capabilities of a global financial institution. Sustainability forms an integral part of ING's strategy by helping clients to transition towards a more sustainable business model.

Ingram Micro Bulgaria
Mrs. Aneliya Vitkova, Exective Director

4, Mihail Tenev Str.,Green Tower Building, Fl. 7
1784 Sofia, Bulgaria

www.careers.ingrammicro.comen/locations/emea/bulgaria/

Ingram Micro is a leading technology company for the global information technology ecosystem. With the ability to reach nearly 90% of the global population, we play a vital role in the worldwide IT sales channel, bringing products and services from technology manufacturers and cloud providers to a highly diversified base of business-to-business technology experts.

Intelligent Systems Bulgaria EOOD
Mr. Kalin Tsvetanov, Managing Director

51, Al. Malinov Blvd., Entr.2, Fl.8
1766 Sofia, Bulgaria

www.isystems-group.com

Intelligent Systems is an international consultancy company delivering business software solutions and related services to local and foreign organizations. Established in 2004, the company currently has offices in Albania, Belgium, Bulgaria, Romania, and Turkey. Our specialists have helped more than 500 companies in over 55 countries worldwide to digitally transform their businesses with Microsoft Dynamics 365 products.

InterConsult Bulgaria Ltd.
Mr. Stoyan Boev, Managing Director

7, Indzhe Voivoda Str.
1309 Sofia, Bulgaria

www.icb.bg

Since 1996 InterConsult Bulgaria (ICB) has been helping businesses in the USA, Scandinavia and Western Europe be more efficient and perform better through technology. Customers trust us as an innovation partner and a software delivery center. We take care of the entire software development lifecycle or consult throughout it. Get in touch for more information about our solutions for IoT, Industry 4.0, Cash Management, Digital Transformation, AI, ML, MR and 3D Simulation.

Interlogistics Holding Limited Sofia Ltd.
Mr. Boris Gurov, Corporate Affairs and Communications Director

Mladost 4, Business park Sofia 1,
Building 8, Fl. 6, Office 603,
1766 Sofia, Bulgaria

www.interlogistics.bg

We're the county's leading Tax Warehouse logistics provider, specializing in services related to the movement and storage of excise goods from all over the world. Our goal is to achieve the highest standards of service, sharing with our clients a mutual understanding of integrity, prosperity, and sustainability.

InterContinental Sofia is celebrated by the World Travel Awards as Bulgaria's Leading Hotel in 2025 for the seventh consecutive year, proudly holding one Michelin Key and earning a place in the prestigious Michelin Guide 2025 Hotel Selection. The five-star hotel stands as a symbol of luxury in Sofia's city center, offering panoramic views of the Alexander Nevsky Cathedral, Parliament Square, and Vitosha Mountain. InterContinental Sofia features 194 elegantly designed rooms and suites, including a prestigious Presidential Suite and an exclusive 460 sq m Presidential floor.



For events, the hotel boasts five modern conference rooms with natural daylight, including a stunning ballroom, accommodating up to 240 guests. ADOR Restaurant impresses with its signature dishes, extensive wine list, VIP room, and a terrace overlooking Parliament Square. Floret Lounge Bar serves European cuisine, curated wines by the glass, and vibrant cocktails, alongside a menu of premium canapés and sharing platters. Both venues can be privatized for corporate and private events.

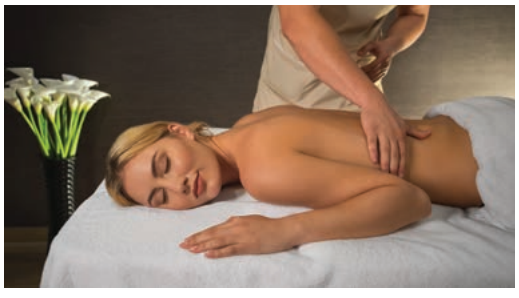








Guests seeking relaxation can visit the Hexaya Health and Wellness Center, which offers a 24/7 fitness facility, a range of massage treatments, stress-relief therapies, and a Zero-Gravity flotation experience.





Proudly holding a Green Key certification, InterContinental Sofia showcases its commitment to environmental sustainability. Combining prime location, exceptional amenities, and unparalleled 5-star service, the hotel is ideal for business and leisure stays, conferences, and special occasions.

Book your event at: meetings.icsofia@ihg.com

Interlang Ltd.
Mrs. Ani Alexandrova, Managing Director

88, Bulgaria Blvd., Fl.1, Office 8
1680 Sofia, Bulgaria

www.interlang.net

INTERLANG has a proven track-record and solid reputation on the Bulgarian and international translation services market. We provide a comprehensive linguistic package, including translation, localisation, interpreting, transcreation and legalisation. We specialise in the translation of all major languages INTO Bulgarian and VICE VERSA in different fields: law, finance, medicine and pharmacy, PR, information technologies, technical equipment, telecommunications, corporate and personal documents, public procurement.

InterContinental Sofia
Mr. Aboubakr Hennou, General Manager

4, Narodno Sabranie Sq.
1000 Sofia, Bulgaria

www.intercontinental.com/sofia

A luxury hotel in the heart of Bulgaria's capital, proposing stunning views of the Alexander Nevsky Cathedral, Parliament Square, and Vitosha Mountain. The hotel features 194 elegant rooms and suites, including a Presidential Suite. It offers 5 conference rooms for up to 240 delegates. ADOR Restaurant impresses with signature dishes, a special wine list, a VIP room, and a terrace. Floret Restaurant and Bar offers an enticing Asian menu. The Wellness Center boasts a 24/7 fitness center, massages, and a zero gravity flotation.

Intermedica Group EOOD
Mr. Tomislav Zanev, CEO

361 Tsarigradsko Shose, Fl. 3,
1582 Sofia, Bulgaria

www.intermedica.eu/

Intermedica Group is a healthcare improvement company operating from its headquarters in Sofia. We help hospitals, clinics, and physicians deliver better patient care while at the same time improving efficiency and optimizing costs. Over the last few years, Intermedica has become a preferred partner for leading medical manufacturers and more than 260 healthcare institutions. We aim to not only provide products and services but also be a platform for exchanging knowledge and best practices.

International Armored Group
Mr. Anton Stefov, Owner

112, Vasil Levski Blvd., Fl 4, Ap. 29,
1000 Sofia, Bulgaria

www.interarmored.com

International Armored Group is a quality conscious armored vehicle manufacturer with over 30 years of experience specializing in the fields of design, engineering, prototyping, and manufacturing of armored commercial and tactical vehicles, such as armored cars, SUVs, trucks, buses, ambulances, CITs, APCs and MRAPs, as well as, armored components and ballistic glass and framing systems. IAG provides a full vehicle armoring solution by taking a holistic approach in the design and engineering process, ensuring all potential weaknesses are eliminated. We have sales offices and manufacturing locations in the United States of America, Canada, United Kingdom, United Arab Emirates, Turkey, Bulgaria, Pakistan, Iraq and South Africa.

Investor Media Group
Victoria Mitkova, CEO

1, Brussels Blvd.,
1540 Sofia, Bulgaria

www.ibg.bg

Investor Media Group is a leading media company in Bulgaria. Its portfolio consists of first-class TV, radio, print and online media, including the national TV broadcaster Bulgaria ON AIR, the premium business channel Bloomberg TV Bulgaria, the business magazine Bloomberg Businessweek Bg, the financial information leader investor.bg, the leading news website dnes.bg, imoti.net, gol.bg and others. The online network of the media group consists of over 20 websites and it's the second largest in Bulgaria.

IQVIA Bulgaria

Mrs. Alexandra Bosco, General Manager

Sofia Tower (Mall of Sofia), 103, Al. Stamboliyski Blvd., Fl. 7
1303 Sofia, Bulgaria

www.iqvia.com

IQVIA is a leading global provider of advanced analytics, technology solutions and contract research services to the life sciences industry. Formed through the merger of IMS Health and Quintiles, IQVIA applies human data science to enable companies to reimagine and develop new approaches to clinical development and commercialization, speed innovation and accelerate improvements in healthcare outcomes. With approximately 85,000 employees, IQVIA conducts operations in more than 100 countries.

Iron Mountain Bulgaria

Mr. Ivan Ivanov, General Manager

Logistics Park East Ring, Building 5,
2110 Novi Han, Bulgaria

www.ironmountain.bg

Iron Mountain Inc. (NYSE: IRM) is an American enterprise information management services company founded in 1951 and headquartered in Boston, Massachusetts. Its records management, information destruction, and data backup and recovery services are supplied to more than 230,000 customers throughout North America, Europe, Latin America, Africa, and Asia. As of 2019 over 95% of Fortune 1000 companies use Iron Mountain's services to store and manage their information.

ITA Engineering Ltd

Mr. Emil Botusharov, General Manager

5, Panorama Sofia Str.
1766 Sofia, Bulgaria

www.itaengineering.com

ITA Engineering Ltd. is one of the leading companies in the field of engineering and system integration. We provide the highest quality and performance within the requested terms. Our company is a reliable partner, the trusted advisor. ITA exists in order to provide its customers with turnkey IT/Telecom expertise, where a selection of best of breed hardware and software products assure the delivery of a fully optimised, user-friendly and price competitive solutions as no compromise on quality and reliability is made.

Jacobs Douwe Egberts BG EOOD

Mr. Milko Demirev, Country Manager Bulgaria

1 Business Park Sofia Str.
Building 12, Entr. A, Fl. 3,
1766 Sofia, Bulgaria

www.jdepeets.com

JDE Peet's is a global leader in coffee and tea production with leading brands like Jacobs, Senseo, L'OR, Douwe Egberts, Tassimo, in over 100 countries around the world and more than 16,000 Associates. Our portfolio contains the number one Bulgarian brand in the grounded coffee segment, "Nova Brasilia" . The brand is produced in the Kostinbrod plant and has been a market leader for more than 30 years. Our belief is that it's amazing what can happen over a cup of coffee.

Janev & Janev

Mr. Todor Ianev, Managing Director

17, Todor Stoyanov Str.
1134 Sofia, Bulgaria

www.janev-janev.com

" Janev & Janev" Ltd is a leading strategic communication consultancy with over 30 years of experience, providing effective communication and public affairs solutions for clients across various sectors. We specialize in strategy development, crisis management, sustainability, and behavioral change. Janev & Janev is a member of Worldcom Public Relations Group, the largest independent network of communication agencies, with over 85 partners globally. We are also a co-founding member of the Bulgarian Association of PR Agencies.

Japan Tobacco International Bulgaria
Mr. Marton Pataki, Country Manager

4, Mihail Tenev Str., Fl. 14
1784 Sofia, Bulgaria

www.jti.com

JTI sells its products in over 130 markets with the goal of bringing exceptional tobacco and nicotine experiences to its adult consumers. JTI is the global owner of Winston and Camel - the second and third largest combustible brands in the world. It is also present in the Reduced-Risk Products category with its heated tobacco brand, Ploom, vaping brand, Logic, and Nordic Spirit nicotine pouches. Headquartered in Geneva, JTI employs over 46,000 people and was awarded Global Top Employer for the 12th consecutive year in 2026.

Jobs.bg EOOD
Mr. Plamen Voushev, CEO

26, Raiko Alexiev Str.
1113 Sofia, Bulgaria

www.jobs.bg

Jobs.bg is the primary source for career information in Bulgaria. Jobs.bg is used by over 90,000 Bulgarian and international companies and is one of the most visited websites in Bulgaria. Jobs.bg is a long-standing Superbrand and Business Superbrand. Driven by continuous technological innovation, the platform has established itself not only as a proven leader over the past 20 years, but also as a driving force in shaping the field of online recruitment.

JobTiger Ltd.
Mr. Svetlozar Petrov, Managing Director

1, Tulovo Str., Fl. 2
1000 Sofia, Bulgaria

www.jobtiger.bg

JobTiger is the first complex HR services company in Bulgaria. The company created the first job board in the country in 2000 and through the years, expanded its services to become a well-known HR agency with an innovative and efficient approach to the market. JobTiger is the biggest organizer of career events in the country: the largest career forum in Bulgaria – "National Career Days" and the first specialized professional career forums. HR Industry by JobTiger is a B2B event focused on presenting the newest HR products.

Johnson & Johnson Bulgaria EOOD
Mrs. Boryana Alexieva, GA&PEA Lead

Business Park Sofia, Build. 4, Fl. 1, Mladost IV distr.
1766 Sofia, Bulgaria

www.janssen.com/bulgaria/

Belonging to the Johnson & Johnson family, one of the world's most comprehensive healthcare organizations, J&J operates through more than 250 companies in 57 countries. Active across innovative medicines, medical devices, and consumer health, the Company pioneers solutions for unmet medical needs. With a strong focus on patient access and value"based healthcare, it partners with stakeholders to deliver sustainable, high"quality care.

Kambourov & Partners Attorneys at Law
Mr. Yavor Kambourov, Managing Partner

37A, Fridtjof Nansen St., Fl. 5
1142 Sofia, Bulgaria

www.kambourov.biz/

Kambourov & Partners is a leading independent Bulgarian law firm, founded in 1988, with over 37 years of experience. The firm advises domestic and international corporate and institutional clients on complex transactions and day-to-day legal matters across the full spectrum of business law, including corporate and M&A, dispute resolution, banking, finance, energy, employment, IP, TMT, real estate, competition, restructuring, insolvency, and tax. The firm is consistently top-ranked by leading international legal directories.

Tech Jobs
Tech News
Tech Events

tech.bg

jobs.bg

Tiles for every home

KAI

Mr. Nicola Giombini, CEO

5, Slavyanska Street, Fl. 3
1000 Sofia, Bulgaria

www.kai.bg

KAI Group boasts a rich history that began in the 1970s with two manufacturing units: Khan Asparuh in Isperih (KAI) and Khan Omurtag in Shumen (KOS). Since 2015, as an official member of Mohawk Industries - the world's leading tile manufacturer - KAI has become one of Europe's largest producers of ceramic tiles and porcelain surfaces. Production takes place in technologically advanced facilities, supported by highly specialized Italian technicians who ensure outstanding quality, reliability, and attention to detail.

Kamenitza AD

Mr. Vladan Matic, Executive Director and Director Sales and Customer Excellence

Business Center "Office A", 2, Ivan Abadzhiev Str., Fl.3,
1784 Sofia, Bulgaria

www.kamenitzacompany.bg

Kamenitza AD is one of the leading brewing companies in Bulgaria, part of Molson Coors. The company is a pioneer of the beer industry in the country with more than 140 years of brewing experience, history and traditions. It operates with a brewery in Haskovo and a microbrewery for hand-made beers in Plovdiv. Part of the rich company portfolio are the recognizable local brands Kamenitza, Astika, Burgasko, the beloved international brands Staropramen, Stella Artois, Beck's, Corona, Guinness and more.

Kaufland Bulgaria EOOD & Co. KD

Mr. Ivan Chernev, CEO

1A, Skopie Str.

www.kaufland.com

Description according to the Commerce Registry: Retail trade with consumer goods that are admitted to the public market, including industrial and food products, including pyrotechnics, management and participation in other enterprises that operate in the above-mentioned industries and related transactions, acquisition, disposal, taking and renting out, management and exploitation of real estate, as well as other real rights over real estate, as well as any other activity not prohibited by Bulgar

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Kempinski Hotel Grand Arena Bansko

Mr Rene Detzen, General Manager

96, Pirin Str.
2770 Bansko, Bulgaria

www.kempinski.com/bansko

Being the only ski-in and ski-out hotel in the town, the hotel is positioned opposite the Gondola lift station. It features 157 Alpine-style rooms and suites, including an exclusive Presidential Suite, a modern Kempinski The Spa, 4 conference rooms and dining rooms overlooking the Pirin Mountains. Awards in 2022: Bulgaria's Leading Lifestyle Hotel by World Travel Awards, Bulgaria's Best Hotel Spa by World Spa Awards, Bulgaria's Best Ski Hotel by World Ski Awards and Bulgaria's Best Hotel Restaurant by World Culinary Awards.

Kinstellar

Mrs. Diana Dimova, Managing Partner

69 Bulgaria Blvd., Infinity Tower, Fl. 14
1404 Sofia, Bulgaria

www.kinstellar.com

A leading independent law firm with offices in Austria, Bulgaria, Croatia, the Czech Republic, Hungary, Kazakhstan, Romania, Serbia, Slovakia, Turkey, Ukraine, and Uzbekistan. We are particularly well suited to handling complex mandates across multiple jurisdictions in a fully integrated manner.
The Sofia team is recognised for its strong expertise in advising clients on sophisticated M&A, corporate, commercial, employment, energy, tax, compliance, real estate, competition, regulatory, litigation, and finance matters.

Kongsberg Defence and Aerospace AS

Mr. Stoian Stoianov, Sales Manager

45, Kirkegårdsveien,
P.O. Box 1000. NO-3601
Norway

www.kongsberg.com/kda/

Kongsberg Defence & Aerospace (KDA) is Norway's premier supplier of defense and aerospace-related systems and solutions. The KDA portfolio comprises products and systems for command and control, information, data handling and surveillance, communications solutions, space technology, missiles, and remotely controlled systems. Kongsberg Defence & Aerospace is present in 16 countries and employs 3 879 people.

Kontrax JSC

Mr. Nikolay Jordanov, Managing Director

272, Botevgradsko shousse Blvd.
1839 Sofia, Bulgaria

www.kontrax.bg

KONTRAX is Bulgaria's leading ICT system integrator with 33 years of experience in data centers, networks, cybersecurity, and custom software. We deliver high-quality technology solutions centered on client needs, from infrastructure to unmanned aerial systems for defense, agriculture, and forestry. Trusted partner of Dell, Microsoft, Lenovo, CISCO, Fortinet, Avaya, and exclusive sales representative of US defense corporations General Dynamics and AXON, KONTRAX drives digital transformation and US-Bulgarian partnerships.

KPMG Bulgaria OOD

Mr. Kalin Hadjidimov, Managing Partner, Head of Tax & Legal

45/A Bulgaria Blvd.
1404 Sofia, Bulgaria

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www.kpmg.com/bg

KPMG in Bulgaria is a leading professional services firm with over 300 professionals in our offices in Sofia and Varna. Our Audit services are designed to comply with both group audit and local statutory audit requirements enhancing the reliability of financial information. Our Tax & Legal advisors offer services in Corporate and Indirect Tax, Transfer Pricing, Tax & Bookkeeping Outsourcing, and Business Law. Our Advisory practice provides informed perspectives in Deal Advisory and Consulting.

KYASHIF EOOD

Mrs. Sibel Kyashif, CSM & CMO

1, Yaldaram Str.,
6850 Dzhebel, Bulgaria

www.kyashif.com

KYASHIF is a leading European manufacturer of hydraulic cylinders. Behind the high-quality products stand over 45 years of experience and knowledge.
Production facilities are spread over a total area of 94 018 mÂ² - 3 completely independent plants for small and medium-sized cylinders and 4thplant for big-sized cylinders under construction.
Company driving factors are impeccable quality and satisfied customers achieved by highly efficient equipment, innovative technologies and motivated team.

Kyndryl Bulgaria Ltd.

Mrs. Diyana Yaneva, Managing Director

5A, Business Park Sofia, Fl. 2,
1718 Sofia, Bulgaria

www.kyndryl.com

Kyndryl is the heart of progress. We design, build, manage, and modernize the mission-critical technology systems that the world depends on every day. At Kyndryl, we believe progress starts by standing up for something with intention- being PRO something with your whole heart.
We stand up for progress by committing to helping our customers transform the vital systems at the heart of the digital economy and in turn help their customers live better lives.

Labcorp UK Holdings, Ltd. – Bulgaria Branch
Mr. Iliya Solakov, Finance Director

,
Bulgaria House, 49B, Bulgaria Blvd., Fl. 5
1404 Sofia, Bulgaria

www.labcorp.com

Labcorp is a leading global life sciences company that provides vital information to help doctors, hospitals, pharma companies, researchers and patients make clear and confident decisions. Through our unparalleled diagnostics and drug development capabilities, we provide insights and accelerate innovations to Improve health and Improve lives. With more than 67,000 employees worldwide, we serve clients in more than 100 countries. LabCorp has been consistently recognized by Fortune as part of the Most Admired Companies.

Landmark Property Management AD
Mr. Yuri Katanov, Executive Director

10 Prodan Tarakchiev Str.,
1540 Sofia, Bulgaria

www.landmark.bg

Landmark Property Management AD is a full-service provider in real estate investment, construction, property and facility management, and one of the largest PM and FM companies in Bulgaria. The company focuses on securing prime assets and supporting occupiers, allowing them to concentrate on their core business. With strong market knowledge and extensive experience, the team delivers practical, tailored solutions to meet clients' real estate needs.

Lead Vision Ltd.
Mr. Miroslav Petrov, CEO

22, Zlaten rog Str., Fl.10,
1407 Sofia, Bulgaria

www.leadvision.bg/en/

LEAD VISION is a pioneering company specializing in consulting, design, implementation, monitoring, and support of fully integrated ICT and security solutions. With a commitment to innovation and modern technologies, we provide cutting-edge solutions that enhance security, improve operational efficiency, and ensure compliance with global standards. Our expertise spans across various sectors, including government, corporate enterprises, financial institutions, and critical infrastructure.

Leto Investment AD
Mr. Nikolay Dikov, CEO

56, Khan Asparouh Str.,
1000 Sofia, Bulgaria

www.lapithus.eu

Investments in real estate, commercial representation, brokerage, acquisition of receivables from loans secured by real estate, and other forms of financing (factoring, forfeiting, and others).

Lindner Immobilien Management EOOD
Hans-Jörg Hassel, CEO

Sofia Park District, Block 16V, Office 1.3, Fl. 1
1766 Sofia, Bulgaria

www.lindner-im.com/en/

Lindner Immobilien Management EOOD is a wholly owned subsidiary of the Lindner Group, Germany. The company is in charge of the investment and construction control, project development and project management of the large scale investment projects of the Lindner Group in Bulgaria, such as Residential Park Sofia, Residential Park Lozen and Lozen Tech Park as well as of other Bulgarian and foreign investors.

Lion's Head Management AD

Mrs. Tanya Kosseva-Boshova, Managing Partner

47A, Tsarigradsko Shosse Blvd.
1124 Sofia, Bulgaria

www.lhinv.eu/

Lion's Head is a real estate investment and asset management platform focused on prime office and logistics properties in the CEE region.
It is a joint venture between AG Capital, a leading CEE real estate investment group, and South Africa–based Old Mutual.
Lion"˜s Head's 465,000 sqm portfolio includes:
Class A logistics parks in Sofia, Varna, Ruse, and one under development in Bucharest.
Class A office buildings - Megapark and Polygraphia Office Center in Sofia, Oregon Park in Bucharest

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LIREX

Mr. Manol Iliev, CEO

Mladost 1, Block 54A, Entr. A
1784 Sofia, Bulgaria

www.lirex.com

LIREX is a leading Bulgarian group of IT companies in the field of information and communication technologies and a recognized leader in the implementation of comprehensive IT solutions and professional services for organizations across corporate and public sectors, incl. work with classified information. LIREX has clearance for National Secret and NATO Secret.
The LIREX Group of companies provide core expertise in the areas of Cybersecurity, System Integration, Managed Services, Software Customized Solutions Development.

M3 Communications Group, Inc., Hill & Knowlton Exclusive Partner

Mr. Maxim Behar, Chief Executive

60, Bulgaria Blvd.
1680 Sofia, Bulgaria

www.m3bg.com

M3 Communications Group, Inc. is a leading PR company and a Hill & Knowlton Exclusive Partner with 30 years of experience. It has a vast portfolio of services in the fields of PR, digital marketing, crisis and event management, media analysis, video production, graphic design, etc. The company has successfully executed more than 9,200 projects for over 350 clients in Bulgaria and abroad. Its CEO Mr. Maxim Behar is an internationally recognized communications expert, opinion maker, lecturer, and an Amazon best selling author.

Man Group UK Limited - Bulgaria Branch

Mrs. Victoria Ivanova, General Manager

14, Tsar Osvoboditel Street, Fl. 5
1000 Sofia, Bulgaria

www.man.com

Man Group is an active investment management firm focused on delivering attractive performance and client portfolio solutions, deploying the latest technology across our business to help ensure we stay at the forefront of our evolving industry. Man Group's investment capabilities span the public and private markets, with a mix of long-only and alternative approaches across all major asset classes.

Manpower Bulgaria OOD

Mr. Plamen Makaveev, General Manager

City Palace Business Centre, Fl. 2, 24A Akademik Metodi Popov St.,
1113 Sofia, Bulgaria

www.manpower.bg

Manpower Bulgaria combines global trends with local expertise and 20+ years of market experience. A leader in innovative human capital management solutions, we are a full-service HR partner of companies from all business sectors, sizes, and regions in the country. Our portfolio includes Attraction and selection of people, International Recruitment, Temporary Staffing, Staff Administration (Payroll), Assessment and evaluation of human capital, HR research and business consulting, Career consulting, and outplacement.

Here. There. Everywhere.

Your PR & Digital Partner in Bulgaria



M3 Communications Group, Inc.

Partner of Hill&Knowlton | Burson

www.m3bg.com

Marsh EOOD

Mrs. Neli Kalcheva, Country Manager

90, Tsarigradsko Shosse, Capital Fort Center, Fl. 11
1784 Sofia, Bulgaria

www.marsh.com

Marsh McLennan is the world's leading professional services firm in the areas of risk, strategy and people. Our more than 85,000 colleagues advise clients in 130 countries. With annual revenue of over USD 23 bn, we help corporate and public sector leaders navigate an increasingly dynamic environment through four market-leading businesses - Marsh, Guy Carpenter, Mercer and Oliver Wyman. Together, we address the most complex challenges of our time.

Mastercard Europe SA

Mrs. Vanya Manova, Country Manager for Bulgaria and Macedonia

88, Knyaz Alexandar Dondukov Blvd.
1527 Sofia, Bulgaria

www.mastercard.com/bg/consumer/

Mastercard is a technology company and payments industry leader. For more than four decades, we have been a driving force at the heart of commerce, making the global economy safer, more efficient, more inclusive and more transparent for all. Consumers, merchants, business partners and governments in markets around the world have reaped the benefits of our innovative products and solutions. Our mission is to use our technology and expertise to make payments safe, simple and smart. Our vision – to create a world beyond cash.

MBL| Commercial Real Estate Solutions

Mr. Asen Lisev, General Manager

Business Garden Office X, Building 2, Fl. 5
51, Cherni Vrah Blvd.,
1407 Sofia, Bulgaria

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www.mbl.bg

MBL is a full-service real estate company providing solutions that meet the complex needs of companies and individuals. We take a client-centric perspective, emphasizing strong client relationships.
Our team has a solid experience in the real estate and finance fields. The professional acumen of our experts, enable our clients to create the most thorough picture of the local and international markets and make well-informed decisions.

MD Capital

Mr. Miroslav Toshkin, Owner

96, Georgi Rakovski Str.
1000 Sofia, Bulgaria

www.mdcapital.bg

MD CAPITAL is a real estate investment company specialized in the development and construction of high-end, innovative and energy efficient buildings. We take pride in being deeply client centric with a proven track record of satisfied customers, whilst striving to care for and protect the surrounding urban environment. We create beautiful and practical spaces to live and work in, which provide comfort and quality of life and are also clean, green, calm, and accessible.

Medtronic Bulgaria EOOD

Ms. Kremena Kalinova, Country Manager

Serdica Center Offices, 48 Sitnyakovo Blvd., Fl. 7,
1505 Sofia, Bulgaria

www.medtronic.com

In the past year, Medtronic therapies improved the lives of 72 million people. That's two people every second of every hour of every day - and counting.
Medtronic is a global healthcare technology leader that boldly attacks the most challenging health problems facing humanity by searching out and finding solutions. Our Mission - to alleviate pain, restore health, and extend life - unites a global team of 90,000+ passionate people. Powered by our diverse knowledge, insatiable curiosity, and desire to help all those who need it, we deliver innovative technologies that transform the lives of two people every second, every hour, every day. Expect more from us as we empower insight-driven care, experiences that put people first, and better outcomes for our world. In everything we do, we are engineering the extraordinary.

Mars Incorporated Bulgaria EOOD

Mr. Predrag Milincic, Market Director Balkan East

Sopharma Business Towers, Building B, 5, Lachezar Stanchev Str., Fl. 10
1756 Sofia, Bulgaria

www.mars.com

Based in McLean, Virginia, Mars has net sales of more than $30 billion and six business segments including Petcare, Chocolate, Wrigley, Food, Drinks and Symbioscience. Approximately 70,000 Associates worldwide are putting the Mars Principles in action every day to make a difference for people and the planet through their performance. Mars brands include: PEDIGREE®, WHISKAS®, SHEBA®, ROYAL CANIN®; M&M'S®, SNICKERS®, MARS®, TWIX®; ORBIT®, EXTRA®, SKITTLES®; BEN'S ORIGINAL®, DOLMIO®

Megatron EAD

Mr. Iftach Shacham, Managing Director

127, Iztochna tangenta Str.
1517 Sofia, Bulgaria

www.megatron.bg

MEGATRON EAD is the exclusive distributor within the territory of Republic of Bulgaria of worldwide leading producers – JOHN DEERE, KUHN, BOBCAT, DEVELON and co-operates with other leading European producers related to the covered market segments. The company's main business activity is marketing, distribution and service of Agricultural, Golf, Turf, Industrial, Construction and Forestry equipment.

Merck Bulgaria EAD

Mr. Kaloyan Iliev, Board Member and Procurator

48 Sitnyakovo Blvd., Serdika Offices, Fl. 6
1505 Sofia, Bulgaria

www.merckgroup.com

We are curious minds dedicated to human progress. Science is at the heart of everything we do. In Healthcare, we discover unique ways to treat the most challenging diseases. Our Life Science experts empower the scientific community. In Electronics, we develop science that sits inside technologies and changes the way we access and display information. Our belief in science and technology has driven our work since 1668, and will continue to inspire us to find more joyful and sustainable ways to live.

Meta Ireland Limited

Ms. Vitnija Saldava, Public Policy Manager CEE

4 Grand Canal Square
Dublin,
Ireland

Facebook and its platforms - WhatsApp, Instagram and Messenger are used by 3.1 billion people from all over the world every month, helping them to stay in touch with their family, friends and communities, learn about world events and share everything they care about. Facebook invests in the tools and resources to help businesses and today it's tools are being used by 180 million businesses every month.

Metalik AD

Mr. Dechko Kolev, Chairman of the Management Board

Promishlena Street Industrial Area,
6000 Stara Zagora, Bulgaria

www.metalik.bg/bg

METALIK AD specializes in engineering, production and installation of equipment for industrial projects. The company supplies equipment and takes part in the construction of projects in the sectors of energy, metallurgy, chemical industry. Our engineering and production teams have also extensive experience in the production of various steel structures – flue gas fans, burners, chimney support structures, mill bases, industrial fans and processing of parts and castings.

MetLife Europe d.a.c. - Bulgaria Branch

Mrs. Anita Kirilova, General Manager

51 B, Bulgaria Blvd. Fl. 6
1404 Sofia, Bulgaria

www.metlife.bg

MetLife, Inc. is a global leader in insurance, annuities, and employee benefits. Established in Bulgaria in 1999, MetLife operates through Agency, Employee Benefits, and Bancassurance. It holds a leading position in the Bulgarian life insurance market, offering a wide range of individual and group products. Offices are located in Sofia, Plovdiv, Varna, Burgas, Pazardzik, Pleven, Ruse , and Vratsa. Visit metlife.bg and metlife.com.

MHAT St. Pantaleimon - Pleven

Mrs. Eliza Georgieva, Owner

24, Trite Bora Str. ,
5800 Sofia, Bulgaria

www.svetipantaleimon.com/

MHAT St. Pantaleimon – Pleven Ltd. is a private medical facility established in 2008 as a Specialized Hospital for Active Treatment in Orthopaedics and Traumatology with a surgical sector. In 2010 it expanded its activity to Multi-Profile Hospital for Active Treatment St. Panteleimon – Pleven.
In 2015, MHAT St. Pantaleimon – Pleven Ltd. is nominated for a prize by Forbes Magazine in the category of client politics. Moreover, the hospital regularly takes place in donating health initiatives.

Microsoft Bulgaria

Mr. Kalin Dimchev, Country Manager Lead in MC Region, Country Manager Bulgaria

EXPO 2000, 55 Nikola Vaptsarov Blvd, Building 3, Fl. 7
1407 Sofia, Bulgaria

www.microsoft.combulgaria

Founded in 1975, Microsoft (Nasdaq “MSFT”) is a worldwide devices and services leader, which solutions help people and businesses realize their full potential. Microsoft’s commitment to Bulgaria is a long standing one, first opening its doors in the country in 1999. It has grown to Đ° full fletched Microsoft subsidiary and numbers more than 1250 innovative Bulgarian companies in the Microsoft Partner Network.

Milara International LTD

Mr. Radoslav Makaveev, Managing Director-Plovdiv

3, Georgi Tringov Str.,
4003 Plovdiv, Bulgaria

www.milarainternational.com

Milara International is a precision machining company and its expertise lies in the CNC milling and CNC turning. It has experience as an outsourcing supplier of complex mechanical parts and components for electronics, robotics, automotive, medical, optical, semi-conductor, and other industries.

MILTECH Ltd.

Mr. Iliya Marchev, Managing Director

1, Kukush Str.,
1309, Sofia, Bulgaria

www.miltech-bg.com

Miltech Ltd. is a Bulgarian company established in 1998. It is an exclusive partner for Bulgaria of the US Corporations Lockheed Martin and Harris that offers a wide range of products and services in the field of defense and civil communications. Miltech Ltd. is also partnering with many other companies such as API, Aviat Networks, HYTERA, KEYMILE, PANASONIC TOUGHBOOKS, EMS Satcom, PELI, McDowell Research, Ultralife Corporation, B&W International, Savi, Nortel, etc. that are leading manufacturers of communication and information equipment.

MNEMONICA
Mastering Security Delivering Protection

Mnemonica JSC
Mr. Vihren Slavchev, CEO

18 Todor Alexandrov Blvd., Fl. 2
1303 Sofia, Bulgaria

www.mnemonica.bg

Mnemonica is trusted adviser that can take care of all aspects of business, from information security to reliable data storage. We have an ecosystem of services, products and partners – world leaders in cybersecurity and information technologies. We offer complex solutions to every type of customers. Contact us for any of the following areas:
Cyber security and protection
Cloud technologies and virtualization
Data storage and processing
Managed services and IT outsourcing

Mondelēz International
SNACKING MADE RIGHT

Mondelez Europe Services GMBH - Bulgaria branch
Mrs Maria Lazarova, Managing Director

Mladost 4, 1 Business Park Sofia Str, Building 3, Fl. 4
1766 Sofia, Bulgaria

www.mondelezinternational.com

Mondelēz International (Nasdaq: MDLZ) empowers people to snack right in over 150 countries around the world. With 2024 net revenues of approximately USD 36.4 bn, MDLZ is leading the future of snacking with iconic global and local brands such as Oreo, Ritz, LU, Clif Bar, 7DAYS and baked snacks, as well as Cadbury Dairy Milk, Milka and Toblerone chocolate. Mondelēz International is a proud member of the Standard and Poor's 500, Nasdaq 100 and Dow Jones Sustainability Index.

MOTO-PFOHE

MOTO-PFOHE
Mr. Atanas Furnadshiev, Managing Director

Lyulin, 444, Slivnitsa Blvd.
1360 Sofia, Bulgaria

www.motopfohe.bg

MOTO-PFOHE is the official dealer of Ford, Volvo, Jaguar and Land Rover, with 30+ years of leadership in the automotive industry in Bulgaria. Today, with 19 branches in 16 cities and part of the Japanese Sumitomo Corporation, the company's portfolio provides a 360° service – trade in new and used cars, full service, own leasing and insurance services, short and long-term rentals.
MOTO-PFOHE is a worthy corporate citizen who actively cares for environment, ecology, culture, sports and historical wealth.

M SINTEZ ARCHITECTURE

M-Sintez Ltd.
Mr. Georgi Stoyanov, Manager

13, Midzhur Str.
1164 Sofia, Bulgaria

www.msintez.com

M-Sintez Ltd. is an independent architectural and engineering design company with over 20 years of experience. We deliver full-scope design services for residential, industrial, logistics, public and energy projects, including architecture, structures, MEP, urban planning, geodesy, 3D modeling, legalization and author's supervision. Our portfolio exceeds 1,000,000 m² of designed gross floor area in Bulgaria and abroad.

Nasekomo

Nasekomo AD
Mr. Xavier Marcenac, Executive Director

299, Saedinenie Str., Sahtyanitsa area,
1151 Lozen, Bulgaria

www.nasekomo.life/

Nasekomo develops an efficient and sustainable model converting agro-industrial by-products into insect biomass thus producing a high-quality protein alternative for petfood, aquaculture and other feed industries. We are a biotech company dedicated to addressing global agricultural challenges through innovative solutions, leveraging cutting-edge AI technologies, robotics, and digitalized solutions. By developing industrial technologies, Nasekomo enables insect bioconversion to become an economically efficient business model.

NDB Ltd.

Mrs. Nina Blagoeva, General Manager

9, Vladimir Vazov Blvd.
1510 Sofia, Bulgaria

www.ndb.bg

Long term and trusted Value-Added Distributor of IBM, VMware by Broadcom, Veeam, Object First and Advanced Partner of RedHat for Bulgaria with 30+ years' experience in IT. An Authorized Training Center of VMware by Broadcom, Veeam and Red Hat with local trainers.
Realized several flagship national database projects.
NDB Ltd. delivers the latest SW & HW solutions around data, AI, governance, automation, data resilience&security, sustainability and virtualization through its ecosystem of skilled partners.

Nemetschek Bulgaria

Mr. George Brashnarov, General Manager

11, Industrialna Str.
1202 Sofia, Bulgaria

www.nemetschek.bg

Nemetschek Bulgaria is a leading European software company boasting 25+ years of excellence and a broad expertise in the development, distribution and implementation of specialized business solutions in the field of BIM, the digitization of document flow and the management of teams and processes, which are used by millions of designers, architects, engineers and managers. Our business model is based on long-term projects, a proactive consulting approach and the provision of services from the entire product life cycle.

Net Info EAD

Mr. Alexander Varov, Executive Director

41 Christopher Columbus Blvd.
1592 Sofia, Bulgaria

www.netinfocompany.bg

Netinfo is the leading Bulgarian digital media company with more than 85% internet audience reach [Gemius]. Founded in 1998, today part of Nova Broadcasting Group, the company develops a huge ecosystem of digital products, including the biggest Bulgarian free email service ABV.bg, 4 news sites, female and sports portals, intent sites for personal finance, motherhood, pet owners, new cars and more. Netinfo is proficient in ad technologies and local benchmark for programmatic and data standards.

Neterra Telecommunications

Mr. Neven Dilkov, President

Kambanite Green Offices, Fl. 3
9 Vitoshki Kambani Str.
1766 Sofia, Bulgaria

www.neterra.net

With 30 years of history, Neterra is a global connectivity provider with 220+ PoPs worldwide. It is an authorized reseller of Starlink by SpaceX.
Named "Best CEE Connectivity Provider" for 2023, 2024, and 2025 at the Capacity Global Connectivity Awards, Neterra serves 9 of the world's 10 largest telecoms and 1,000+ enterprises. Its ecosystem includes Sofia Data Center (SDC), NetIX, Neterra.Cloud, NetFleet, Sofia and Thracia Teleports, and Neterra.TV.

Netins Insurance Brokers OOD

Mr. Georgi Popovyanski, CEO

12, Emil Bersinski, Fl. 5,
1408, Sofia, Bulgaria

www.netinsbrokers.com

Netins Insurance Brokers is one of the most dynamically developing insurance advisory companies on the Bulgarian market. We have become a symbol of reliable partnership and honesty.We work with dedication so that our clients can benefit from our expertise in offering outstanding customer service in providing insurance advisory and customer support in the fields of Social Benefits, Transport & Logistics, Bonds, Property, and Liability Insurance.


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IS BORING.
IT'S ALWAYS ON.
Designed for enterprises by
NETERRA
telecommunications

Niket EOOD

Mr. Nikolay Pankov, CEO

15, Trakiya Str., Fl. 5, Office 6
1504 Sofia, Bulgaria

www.niket-bg.com/en/

NIKET is a turn-key EPC company. We have more than 15 years of experience, successfully completing more than 150 PV and Hydro Power Plants small, medium and large size utility scale grid-connected, self-consumption and off-grid energy systems. NIKET provides a wide range of services in energy systems development, project investment activities in the renewable energy sources sector, construction and project development, storage battery systems, microgrid projects, and investments.

Noble Graphics

Mr. Ivo Aktanov, Managing Director

4, Chervena stena Street
1421 Sofia, Bulgaria

www.thisisnoble.eu

Noble Graphics is a Bulgarian ad agency established in 2001. Its area of expertise is the creation of communication strategies and graphic design. The agency spans the full spectrum of services in advertising communications. Noble's client portfolio boasts a number of international and national brands. Noble Graphics has been recognized at many international and local ad festivals.

Nova Translate EOOD

Mr. Yordan Ganev, CEO

32, Cherni Vrah Blvd., Fl. 3, Office 2,
1407 Sofia, Bulgaria

www.novatranslate.com

Translation and localization company. At Nova Translate, we believe that communication is the key to success. We are passionate about language and this passion is reflected by the thorough attention we give to every project. With more than 15 years of experience, 10,000+ completed projects and 250+ trusted clients, we have a team of experienced professionals and a global network of consultants.

Novartis Bulgaria EOOD

Dr. Andrija Tomovic, Country Public Affairs and Value & Access Head

Expo 2000 Office Park, 55, Nikola Vaptsarov Blvd., Building 4, Fl. 4,
1407 Sofia, Bulgaria

www.novartis.com/bg-bg

Novartis is a leading Swiss pharmaceutical company operating in Bulgaria with a 250-year legacy of innovation. More than 300 m people worldwide use our medicines. Our purpose is to reimagine medicine to improve and extend people's lives. Novartis operates in 140 countries with 77k employees, over 100 of them in Bulgaria, and offers innovative solutions across key therapeutic areas.
Novartis Bulgaria is certified as a Top Employer in 2026 for the fourth consecutive year.

Novotel Sofia

Mr. Todor Minev, General Manager

115N, Tsarigradsko Shosse Blvd.
1784 Sofia, Bulgaria

www.novotel.com/8468

NOVOTEL Sofia, part of Accor, the world's leading hotel operator and leader in Europe, present in 110 countries with nearly 5700 hotels. NOVOTEL Sofia has 178 modern rooms, 6 meeting rooms for up to 280 persons, a restaurant, bar and a gym. The hotel benefits from its strategic location in one of Sofia's fastest developing new business, on the city's main road Tsarigradsko Shosse Blvd at 6 km from the city center and only 5 km from Sofia Airport. The hotel is adjacent to The Mall, one of Sofia's biggest shopping centers.

NEXO

Mr. Antoni Trenchev, Director

146, Vitosha Blvd.
1463 Sofia, Bulgaria

www.nexo.io/

Nexo is the leading regulated financial institution for digital assets. The company's mission from day one has been to maximize by offering tax-efficient ""Instant Crypto Credit Lines, high-yield ""Earn Interest' products and a plethora of other financial services.
NDS EOOD is one of the outsourcing entities responsible for building the software infrastructure to support Nexo scaling.

Nu Boyana Film AD

Mr. Yariv Lerner, CEO

Cinema Center Boyana, 84, Kumata Str.,
1616 Sofia, Bulgaria

www.nuboyana.com

Nu Boyana is one of the leading film production studios in Europe, providing state-of-the-art facilities, the latest camera and lighting equipment and highly experienced crews.

Nuvolo Technologies Bulgaria EOOD

Mrs. Angelina Djadjeva, Regional Managing Director

Litex Tower, 3 Lachezar Stanchev Str., Fl.2,
1756 Sofia, Bulgaria

www.nuvolo.com

Nuvolo is the global leader in modern, cloud-based Connected Workplace solutions. We provide a single platform to manage all people, all physical locations, all assets, and all work – enabling data sharing across departments. Industries we serve include healthcare, life sciences, financial services, retail, government, higher education & enterprise. We're the largest and fastest-growing independent software vendor globally, built on the NOW platform. Nuvolo is headquartered in Boston, MA.

Openintegra AD

Mr. Vladimir Kostov, Chairman of the BoD and CEO

Interpred WTC Sofia, 36, Dragan Tsankov Blvd.,Office 810 B
1040 Sofia, Bulgaria

www.openintegra.com

As a systems integrator and mobile app development company, by using the power of data, digital twins, and AI, we deliver digital solutions to minimize risks, and create sustainable value, within your business and ecosystem. We understand the core challenges–including economic performance, carbon reduction, assets management, operational reliability, and optimizing availability–and we build solutions that operate as you want with the right digital transformation via IBM Maximo EAM, IBM Storage Protect, IBM IAM.

Oracle East Central Europe Limited - Branch Bulgaria

Mr. Stefanos Dionysopoulos, Country Leader Oracle Greece, Cluster Leader GCMB

55, Nikola Vaptzarov Blvd., EXPO 2000, Phase 4, Fl.7
1407 Sofia, Bulgaria

www.oracle.combgindex.html

Oracle is an American multinational computer technology corporation that for more than four decades has delivered innovation upon which entire industries have been built. Oracle has developed the world's first and only autonomous database. Oracle Cloud spans 40 interconnected geographic regions, offering the industry's broadest and deepest suite of cloud applications and more than 100 Oracle Cloud Infrastructure services.
Our mission is to help people see data in new ways, discover insights, unlock endless possibilities.

Orbico Bulgaria EOOD

Mr. Chavdar Dimitrov, General Manager

161, Iztochna tangenta Street
1592 Sofia, Bulgaria

www.orbico.bg

Orbico Bulgaria is member of the Orbico Group family – a leading company in the field of logistics and fast-moving consumer goods operating on 20 European markets and covering an area from the Baltic Sea to the Black Sea, where it cooperates with more than 170 suppliers and manufacturers managing over 500 global brands and servicing more than 80 000 customers. Orbico Bulgaria is one of the biggest distributor and logistic service providers in the market.

Orbit Ltd.

Mr. Zisis Kotsias, Managing Director

SOFIA AIRPORT AREA, 16, Prodan Tarakchiev Str.
1540 Sofia, Bulgaria

www.orbit.bg

Relocation, Forwarding, Air & Sea, Courier, Logistics service provider Quality Certified: ISO 9001-2008, FIDI FAIM, TAPA FSR. Member of: FIDI, IATA, FIATA, Unigroup UTS, BAR, IELA, ICEFAT, TAPA EMEA, NSBS, HBCB. Services: Relocation of Household Goods and Fine arts; Commercial Fairs & Exhibitions; Air Cargo Service of all commodities; Road Freight; Ocean Freight - groupage services and full containers; Heavy Haulage and abnormal loads; Warehousing and 3Plogistics; Inventory and Stock Management; Records storage; Customs Brokerage

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OSKAR-EL

Mr. Borislav Milev, General Manager

88, Evropeyski Pat Blvd.,
2228 Bozhurishte, Bulgaria

www.oskar-el.comen/index.html

OSKAR – EL Ltd. is an export oriented company with activities focused in the field of electrical power supply, automation, management and control of technological processes in the industrial, nuclear, electricity and water industry. OSKAR – EL Ltd. was registered in 2000. Over the years the company has developed in 4 main directions: Engineering, production of electrical panels and cabinets for the industry; electrical assembly and installation works on new and existing sites; automation.

Overgas Inc. AD

Mr. Georgi Donchev, Executive Director

1, Philip Kutev Str.,
1407 Sofia, Bulgaria

www.overgasinc.com

Established in 1992, Overgas Inc. AD is the natural gas trader within the Overgas Group, the largest Bulgarian private group in the natural gas sector. The Group's main activities cover the chain of research and development, supply, distribution and sale of natural gas at both the wholesale and retail levels.
Overgas Inc. AD has extensive experience in natural gas trading in Bulgaria and its neighbouring countries, having supplied over 31 billion cubic meters since 1997.

PANDA - IP Ltd.

Mr. Ivailo Pandov, President

33, Prof. Cvetan Lazarov Blvd., Office 10
Sofia, Bulgaria

www.panda-ip.com/en

Panda IP Ltd. is a company specializing in the supply of food and beverage products. The company delivers throughout the country and provides food and beverages to thousands of people. The company has accumulated considerable business experience and has entered into contracts for the supply of food products with governmental institutions and public sector enterprises. PANDA IP Ltd has been chosen as contractor and has successfully completed contracts with the US Department of State and the NATO Air Forces Southern Command.

Panda Cooperation/ Office 1

Mrs. Elka Kamenova-Tsankova, Chairperson

139, Tsarigradsko Shousse Blvd.,
1784 Sofia, Bulgaria

www.office1.bg

Panda Cooperation is the 25-year leader on the Bulgarian market in the branch of office supplies. Today, the company known as Office 1 has global rights to the brand portfolio and trades with over 120 000 products such as furniture, advertisement products, luxury goods, children's toys, hygiene, coffee, and many more. Panda Cooperation has the largest, most modern, and automated logistics center in the branch in Southeastern Europe, with a total area of 21 154 square meters.

Paraflow Communications Ltd.

Mr. Emil Georgakiev, Managing Director

79, Nikola Gabrovski Str.
1700 Sofia, Bulgaria

www.paraflow.bg

Paraflow Communications is a leading Bulgarian IT company with over 30 years of experience. The company is among the first system integrators on the information technology market in Bulgaria, an innovator in the implementation of technological concepts and a leader in digital transformation, the implementation of business applications and communication technologies. The Paraflow team has a number of implemented projects in the sectors of Finance, Education, Healthcare, Energy, Trade, Manufacturing, Public Sector.

PayNovus AD

Mrs. Daniela Ivanova - Nikolova, Managing Director

Perform Business Center, 2 Pozitano Square,Fl. 3,
1000 Sofia, Bulgaria

www.paynovus.com

Founded in 1998, PayNovus is an EU-regulated Electronic Money Institution (BNB Licence 73) with 25+ years of expertise and € 90M+ in assets.
A Principal Member of Visa, Mastercard, and authorised UnionPay issuer, it delivers a 360° payments proposition - direct acquiring, card issuing, and multi-currency accounts across the EEA.
With instant card issuance, dedicated merchant IDs, and compliance tailored for complex business models, PayNovus is the first Bulgarian company to join the Digital Euro Association (DEA).

Paysafe Bulgaria EOOD

Mr. Giacomo Austin, Vice President Product Compliance & Partnerships, General Manager Bulgaria

Capital Fort, B2, 90, Tsarigradsko Shose Blvd., Fl. 4,
1784 Sofia, Bulgaria

www.paysafe.com

Paysafe Limited is a leading payments platform with an extensive track record of serving merchants and consumers in the global entertainment sectors. Its core purpose is to enable businesses and consumers to connect and transact seamlessly through industry-leading capabilities in payment processing, digital wallet, and online cash solutions. Paysafe connects businesses and consumers across 260 payment types in over 40 currencies around the world.

Pedersen & Partners

Mrs. Irena Bushandrova, Country Manager

4, Varbitsa Str., Ground Floor
1504 Sofia, Bulgaria

www.pedersenandpartners.com

Pedersen & Partners is a leading global Executive Search & Leadership Consulting firm, focused on finding top talent for our clients across Europe, Asia, Africa, the Middle East and the Americas. Our team of Executive Search consultants comprises 50 nationalities across 56 offices around the world bringing our clients the best of both local and internationally sourced talent to make the right executive appointments in each market.

Penev LLP

Mr. Sergey Penev, Managing Partner

20, Aksakov Str.
1000 Sofia, Bulgaria

www.penev.eu/

Penev LLP is a top-ranking law firm with more than 30 years' experience. Penev LLP has become key partner of foreign investors in Bulgaria, with offices in Sofia, Plovdiv, and support based in London.We have built trusted relationships with international clients (mostly European, North American, Japanese), including global corporations, major investment, commercial banks, governmental institutions.We collaborate with leading European and US law firms to best satisfy our clients' demands.

Penkov, Markov & Partners

Mr. Vladimir Penkov, Chairman and Senior Partner

13B, Tintyava Str., Fl. 6
1113 Sofia, Bulgaria

www.penkov-markov.eu

Established in 1990 Penkov, Markov & Partners is one of the first law firms in Bulgaria. PM&P is a member of Lex Mundi, top ranked in Chambers and Legal 500, and the first law firm in Bulgaria certified under the ISO 9001:2000. Highly experienced in Corporate & Commercial Law, Real Estate, Litigation, Dispute Resolution, Labor and Social Security, Energy and Natural Resources, IP, Banking and Financial law, Tax law, etc. Specialized in ESG, GDPR, AML, CyberSecurity and Whistleblowing.

Penkova & Partners Law Firm

Mrs. Victoria Penkova-Tomova, Managing Partner

9, Hristo Belchev Str., Fl. 3
1000 Sofia, Bulgaria

www.law-dp.com/en/

Since its founding in 2000, Penkova & Partners Law Firm (formerly Dyulgerova & Penkova Law Firm) has been delivering expert and high-quality legal consultancy in the fields of Commercial and Corporate Law, Construction, Real estate, Employment, Procedural representation, Cybersecurity and Whistleblowing. Our dedicated team of legal professionals is known for providing the exceptional results, tailored to meet the diverse needs of our domestic and international clients across various industries.

People and Places Ltd.

Mrs. Vihra Naydenova, Senior Strategic Partner and People Development

48, Kademlia Str., Fl. 1,
1505 Sofia, Bulgaria

www.pnprecruiting.com

People and Places - Trusted Recruitment Partner in Bulgaria
People and Places is a leading Bulgarian recruitment agency specializing in IT, Finance, and Management. Founded by hiring experts, we excel in Talent Sourcing, Executive Search, and Talent Consulting.
We deliver end-to-end solutions - from talent pipeline development to full-cycle recruitment. Focused on quality and transparency, we connect top-tier professionals with businesses to ensure long-term strategic success.

Pfizer Luxembourg SARL Branch Bulgaria

Dr. Gabriel Dina, Country Lead

115M, Tsarigradsko Shosse Blvd., Building D, Fl. F
1784 Sofia, Bulgaria

www.pfizer.com

Pfizer is pioneering biopharmaceutical innovations that not only treat difficult diseases but can cure or prevent them. Every day, Pfizer is working to discover breakthroughs that change patients' lives and opening new worlds of medical possibilities. We're applying equal intelligence and passion to help ensure these treatments and therapies are accessible to all. Pfizer is amplifying the power of science and technology, daring more courageously and inquiring more deeply to make what was once unimaginable a reality.

PharmaLex Bulgaria
Mrs. Albena Eftenova, Managing Director

11-13, Yunak Str., Fl. 3
1612 Sofia, Bulgaria

www.pharmalex.com

PharmaLex Bulgaria is part of the global Cencora PharmaLex – leading provider of specialized services for the pharmaceutical, biotech and medical device industries – from early strategic planning activities and non-clinical requirements through clinical development, regulatory submission processes and post-approval / maintenance post-launch activities.

Philip Morris Bulgaria EOOD
Denys Strobykin, General Manager

M Plaza Business Center, 32, Atanas Dukov Blvd.
Sofia 1407, Bulgaria

www.pmi.com

Philip Morris Bulgaria is part of Philip Morris International, a leading international consumer goods company working to deliver a smoke-free future. In Bulgaria, the company employs over 220 people. For 10 consecutive years, Philip Morris Bulgaria has been certified as a Top Employer in recognition of its people development practices, working conditions, and employee care. The company also holds the EQUAL-SALARY certification, reaffirming its commitment to pay equity and inclusion.

Phytopharma JSC
Mrs. Mila Vacheva, CEO

123 Stara planina Str.,
5630 Oreshak, Troyan Municipality, Bulgaria

www.phytopharma.eu

Phytopharma JSC is a family-owned company with more than 25 years of history in manufacturing unique food supplements in softgel capsules. Currently, Phytopharma is present on more than 30 markets all over the world, including the EU and Asia countries. We also have a lot of key partnerships with big international companies like Aker Biomarine, Valentis, Arjuna Natural, KD Pharma, Gelita, Kaneka, etc.

Pluxee Bulgaria
Mr. Marius Popescu, Country Operating Director

Business Park Sofia, Bldg. 4, Fl. 5,
1766 Sofia, Bulgaria

www.pluxee.bg

We are Pluxee. As a leading international partner to companies in employee engagement, we create a world of opportunities to help employees enjoy what really matters in their lives. We are redefining the future of employee benefits and rewards businesses by delivering happy moments and exciting opportunities. We provide over 250 products, work with 500,000 clients, 1.7 million merchants, and 36 million consumers in 31 countries. We are the partner of choice for communities around the world.

Porsche BG EOOD
Mr. Mario De Martino, Managing Director

Business Park Sofia, Mladost 4, Building 5A , Fl. 3,
1766 Sofia, Bulgaria

www.porschebulgaria.bg

Porsche BG is a subsidiary of the Austrian holding company Porsche Salzburg, the largest and most successful automotive distributor in Europe. The Salzburg-based company was founded in 1947 and operates in 21 countries throughout Europe, as well as in Colombia, Chile, China, Malaysia, Singapore and Brunei. PHS is a 100 % subsidiary of Volkswagen AG since 2011. Porsche BG started operating as importer of VW passenger cars, light commercial vehicles and Audi in 2004.

Postbank

Mrs. Petia Dimitrova, CEO and Chairperson of the Management Board and Chairperson of the Board of the Association of Banks in Bulgaria

260, Okolovrasten Pat Str.
1766 Sofia, Bulgaria

www.postbank.bg

Postbank has 35 years presence as one of the leaders in Bulgaria´s banking sector. The bank is a decisive factor in innovation, in shaping the country´s banking trends and award-winning for innovation. Postbank occupies a strategic position in retail and wholesale banking. It is one of market leaders in credit and debit cards, mortgage and consumer loans, saving products, as well as regarding corporate tailored products. The bank has built one of the most developed modern digital banking channels.

Power Partner Solutions

Ms. Nadejda Myashkova, CEO

67, Louis Eyer St., A-12
1404 Sofia, Bulgaria

www.uppsgroup.com

Power Partner Solutions is a Bulgarian IT company, an SAP gold partner, founded in 2019 by SAP experts with over 16 years of experience across over 16 countries.
The company provides development, implementation and support of SAP-based software solutions and it also has an online academy for professional transformation - IT Metamorphosis that creates new SAP experts.
It operates with all industries, focusing on the latest and most innovative SAP products.

Bulgaria EOOD

Mr. Hristo Sabev, Country Head

Business Center Megapark, 115 G, Tsarigradsko Shosse Blvd., Fl. 1
1784 Sofia, Bulgaria

The ™clinical research business of Thermo Fisher Scientific, the world leader in serving science, is a strategic partner in clinical development and analytical services. Thermo Fisher's Mission is to enable customers to make the world healthier, cleaner and safer. The clinical research business applies cutting-edge technologies, therapeutic expertise and a commitment to quality to help customers, including pharmaceutical and biotechnology organizations, deliver life-changing therapies. For more info visit www..com

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Premier Tours Ltd.

Mrs. Maria Moskovska, Managing Director

Grawe Business Center, 1, Tsar Boris III Blvd., Fl. 10
1612 Sofia, Bulgaria

www.premiertours.bg

We are a travel management company specializing in business travel, meetings, and events. Established in 1998, we pride ourselves on utilizing cutting-edge technology and adhering to international standards, enhancing our clients' travel experience. We provide a comprehensive range of services, including air ticketing, hotel accommodation, logistics, event management, and holiday packages. With our expertise and know-how, we ensure seamless and efficient travel solutions for all our clients' needs.

Prestige-96 AD

Mrs. Darina Stoyanova, Executive Director

9, Shipchenski prohod Blvd., Fl. 2
1111 Sofia, Bulgaria

www.prestige96.bg

PRESTIGE is one of the biggest food producing companies in Bulgaria and the market leader in all the categories in which the company operates – biscuits, wafers and mini cakes with the brands Trayana, Mirage, Hyper, Troya, Spoko, Naya, Muesli, Prestige Paradise, Prestige Cookies and Prestige Wellness. Thanks to the high quality and excellent taste Prestige's branded products are currently sold in more than 40 countries all around the world.

Procter & Gamble Bulgaria EOOD

Mr. Andrey Avramov, Country Manager

Infinity Tower, Unit 14.1, 69, Bulgaria Blvd., Fl. 14,
1404 Sofia, Bulgaria

www.us.pg.com

P&G serves consumers around the world with one of the strongest portfolios of trusted, quality, leadership brands, including Always®, Ambi Pur®, Ariel®, Bounty®, Charmin®, Crest®, Dawn®, Downy®, Fairy®, Febreze®, Gain®, Gillette®, Head & Shoulders®, Lenor®, Olay®, Oral-B®, Pampers®, Pantene®, SK-II®, Tide®, Vicks®, and Whisper®. The P&G community includes operations in approximately 70 countries worldwide.
Please visit www.pg.com for the latest news and information about P&G and its brands.

Professional Information Management-Prima EAD

Mr. Nikolay Nikolov, CEO

40 Vaklinets Str., Vitosha District,
1415 Sofia, Bulgaria

www.pimprima.eu

Professional Information Management PRIMA EAD is an IT company specializing in key IT areas through its subsidiaries. These areas include IT Security, ICT training, BIG DATA, and IT solutions for harsh environments. We integrate technologies developed by top global security product developers (as a VAD) and customize them locally. Our dedicated team serves corporate accounts looking to outsource IT services. Our company comprises approximately 100 young professionals, with an average age of 34.

PwC Bulgaria

Mr. Bojidar Neytchev, Country Managing Partner, PwC Bulgaria; Advisory Leader, PwC SEE

9-11, Maria Louisa Blvd.
1000 Sofia, Bulgaria

www.pwc.bg

At PwC, we help clients build trust and reinvent so they can turn complexity into competitive advantage. We're a tech-forward, people-empowered network with more than 364,000 people in 136 countries and 137 territories. Across audit and assurance, tax and legal, deals and consulting, we help clients build, accelerate, and sustain momentum. Find out more at www.pwc.com.

Raiffeisen Property Management GmbH

Mrs. Adina Welsh, Executive Director

55 Nikola Vaptsarov Str., Expo 2000
1407 Sofia, Bulgaria

www.rphinternational.com

Raiffeisen Property Holding International is a real estate developer operating in Central and Eastern Europe. RPHI develop, manage and sell real estate in Austria and other CEE countries. The portfolio of the company, initially specialized in office buildings, now includes a wide range of residential real estate.

Refan Bulgaria Ltd.

Mr. Angel Popov, Owner

52, Karlovsko Shousse Str.
4199 Trud, Bulgaria

www.refan.com

REFAN Bulgaria was founded in 1991 and is a leading producer of perfumery and cosmetics. For almost 25 years the trademark REFAN has won recognition both on the Bulgarian and international markets as a symbol of quality, prestige and professionalism. REFAN product catalog includes a wide variety of items: over 250 perfume fragrances for men and women, more than 550 high-quality cosmetic products for face, body and hair, handmade glycerin soaps, magnificent boutique candles and home perfumes.

Rezolv Energy SA

Mrs. Gergana Sazlaykova, Country Manager, Bulgaria

11A, Aksakov Str., Fl. 4, Office 2,
1000 Sofia, Bulgaria

www.rezolv.energy/

Rezolv is a highly experienced independent power producer, providing renewable energy for industrial and commercial users across Central and Southeastern Europe. Rezolv was launched by Actis, a leading global investor in sustainable infrastructure, now part of General Atlantic, one of the world's largest growth equity firms. With a pipeline of more than 2GW in construction or late-stage development across Romania and Bulgaria, Rezolv is one of the largest clean power producers in the region.

RingCentral Bulgaria EOOD

Mr. Aleksandr Pakhomov, VP Engineering & GM Bulgaria

86, Tsarigradsko Shosse Blvd., fl 5 and 6,
1784 Sofia, Bulgaria

www.ringcentral.com

RingCentral is a leading provider of AI communications, contact center, revenue intelligence, video and hybrid event solutions. RingCentral empowers businesses with conversation intelligence and unlocks rich customer and employee interactions to provide insights and improved business outcomes. With decades of expertise in reliable cloud communications, RingCentral has earned the trust of hundreds of thousands of customers and millions of users worldwide.

Roche Bulgaria

Mr. Simon Duchateau, General Manager

2, Racho Petko Kazandzhiyata Str.
1766 Sofia, Bulgaria

www.roche.bg

Founded in 1896 in Basel, Switzerland, as one of the first industrial manufacturers of branded medicines, Roche has grown into the world's largest biotechnology company and the global leader in in-vitro diagnostics. The company pursues scientific excellence to discover and develop medicines and diagnostics for improving and saving the lives of people around the world. We are a pioneer in personalized healthcare and want to further transform how healthcare is delivered to have an even greater impact.

RSR EOOD

Mr. Racho Ribarov, General Manager

3, Victor Grigorovich Str., Fl.1, Ap.1,
1606 Sofia, Bulgaria

www.rsr-bg.com

RSR Ltd. is a licensed distributor of medical devices, nutritional products, and pharmaceuticals. It has been operating in the territory since the year 1999. We are a contract partner of the National Health Insurance Fund since 2000.RSR EOOD is a distributor of J&J/Biosense Webster/, Abbott Diabetes Care, Medtronic, 3M, Leica, etc. We have our companies in the surrounding countries: Romania, N.Macedonia, Serbia, Kosovo, Albania, Bosnia & Herzegovina, Croatia, and Montenegro.

Rud Pedersen Public Affairs Bulgaria EOOD

Mrs. Gergana Aneva, Managing Direcrtor

1, Lege Str. Fl. 2, Office 4,
1000 Sofia, Bulgaria

www.rudpedersen.com

The Rud Pedersen Group is Europe's fastest-growing partner-led and independently owned public affairs and strategic communications consultancy. With offices across 20+ European markets, we are today the leading European public affairs agency. By combining deep public affairs and political expertise with strategic communications, we help 300+ clients navigate political, regulatory, and market dynamics across technology, healthcare, defence, chemicals, environment, automotive, and major trade associations and industry groups.

Santis Medical Solutions

Mr. Dimitar Dimitrov, CEO

55 Nikola Vaptsarov Blvd., Expo 2000 Office Park, phase 1, Fl. 1
Sofia, Bulgaria

www.santis.bg

Santis Medical Solutions is a healthcare and MedTech distribution company based in Sofia, Bulgaria. The company connects leading international medical technology manufacturers with healthcare providers, delivering innovative medical devices, equipment, and digital care solutions. Santis also provides logistics, technical support, training, and project services aimed at improving clinical outcomes and patient care.

SAP Bulgaria EOOD

Mr. Radoslav Nikolov, General Manager

26, Srebarna Str.
1407 Sofia, Bulgaria

www.sap.com/bulgaria

SAP is the world leader in enterprise applications in terms of software and software-related service revenue. Based on market capitalization, we are the world's third largest independent software manufacturer. SAP helps the world run better and improves peoples' lives through our integrated strategy. We enable our customers to create positive economic, environmental and social impact on the world.

Scalefocus

Mr. Plamen Tsekov, Chairman of the Board of Directors

Infinity Tower, 69, Bulgaria Blvd., Bulgaria, Fl. 8,
1404 Sofia, Bulgaria

www.scalefocus.com

Scalefocus provides tailored software solutions and services that empower businesses to grow and meet the challenges of tomorrow. We are a worldwide organization with a global perspective and a proven track record in creating and accelerating innovations for companies in North America, Europe, and the Middle East.
Bringing together a world-class engineering team and industry expertise we help businesses navigate the technology maze in Healthcare, Fintech, Energy & Utilities, IT, Logistics, E-Commerce & Retail, and others.

Schneider Electric Bulgaria

Mr. Radoslav Koshkov, Field Service VP for South East Europe

Business Park Sofia, Bldg. 7B, Fl. 4
1766 Sofia, Bulgaria

www.se.com/bg/bg/

Schneider Electric is a global energy technology leader, driving efficiency and sustainability by electrifying, automating, and digitalizing industries, businesses, and homes. The portfolio includes intelligent devices, software-defined architectures, AI-powered systems, digital services, and expert advisory. With 160,000 employees and 1 million partners in over 100 countries, Schneider Electric is consistently ranked among the world's most sustainable companies.

Sectron

Mr. Georgi Videnov, Vice President

SECTRON/SOT Building, 52, Dr. G. M. Dimitrov Blvd.,
1125 Sofia, Bulgaria

www.sectron.com

SECTRON is a leading company with over 35 years of experience in delivering end-to-end security solutions, from design and implementation to ongoing support. The company provides innovative technologies tailored to professional requirements in intrusion and perimeter protection, CCTV, fire safety, access control, hotel security, communications, voice alarm and public address systems, structured cabling, home and building automation, banking and retail security, metal detectors, and baggage X-ray systems.

Sensata Technologies Bulgaria EOOD

Mr. Tommy Ver Elst, General Manager

7, Iskarsko Shosse, Build. 1,
Sofia, Bulgaria

www.sensata.com

Sensata Technologies is a leading industrial technology company that develops sensors, sensor-based solutions, including controllers and software, and other mission-critical products to create valuable business insights for customers and end users. For more than 100 years, Sensata has provided a wide range of customized, sensor-rich solutions that address complex engineering requirements to help customers solve difficult challenges in the automotive, heavy vehicle & off-road, industrial and aerospace industries.

Sense Hotel Sofia

Mrs. Magdalena Georgieva, General Manager

16, Tsar Osvoboditel Blvd.
1000 Sofia, Bulgaria

www.sensehotel.com

The 5-star Sense Hotel Sofia, a member of Design Hotels, is located on Tsar Osvoboditel Blvd. The upscale design hotel is balancing luxury and world-class service. The hotel has 71 rooms and suites –balanced, organic, and alluring. The hotel also has two conference rooms and an exclusive SPA area with an indoor stainless steel pool. Located on the highest 9th floor Rooftop bar and Gastro bar can be found – relaxing atmosphere, unique terrace, endless feeling of sky, along with premium spirits & wine and delicious Gastro Bar highlights.

Shell Bulgaria EAD

Mrs. Vanya Ivancheva, Country Chair

Serdika Office Building, 48, Sitnyakovo Blvd., Fl. 8,
1505 Sofia, Bulgaria

www.shell.bg

Shell is a global group of energy and petrochemical companies, employing 85,000 people across more than 70 countries. The company has a 35 years presence in the Bulgarian market and is among the most recognized and trusted brands in the sector, distinguished by its premium-quality products, customer-centric approach, and innovative loyalty program. Shell is also a preferred partner for businesses in Bulgaria, providing reliable solutions and tangible added value to its commercial clients. Through its active engagement, Shell contributes to important national conversations on energy transition, road safety, and diversity, equity and inclusion, helping shape a more sustainable and inclusive future for the country.

Siemens EOOD

Mrs. Dr. Ing. Boriana Manolova, CEO

2, Kukush Str.
1309 Sofia, Bulgaria

www.siemens.bg

Siemens EOOD is part of Siemens AG. The company is active around the globe, focusing on the areas of power generation and distribution, intelligent infrastructure for buildings and distributed energy systems, and automation and digitalization in the process and manufacturing industries. In Bulgaria Siemens has been present for over 145 years. Part of the company's structure are an Engineering Center of Excellence in the field of building technologies as well as 2 hubs – in Sofia and Varna.

Siemens Healthcare EOOD

Mr. Todor Vodenicharov, Healthcare Director

2, Kukush Str.
1309 Sofia, Bulgaria

www.siemens.bg/healthcare

Siemens Healthcare EOOD is the official representative of Siemens Healthineers in Bulgaria. Siemens Healthineers (formerly Siemens Healthcare) is the separately managed healthcare business of Siemens AG enabling healthcare providers to meet their current challenges. Siemens Healthineers is constantly innovating its portfolio in diagnostic and therapeutic imaging and in laboratory diagnostics and molecular medicine. It is also actively developing its digital health and enterprise services.

SILO Global LLC
Mr. Simeon Stoilov, Managing Director

17, Graf Ignatiev Str., Ap. 9
1000 Sofia, Bulgaria

www.silo-global.com

Transatlantic Consultant, importer and wholesaler of healthy foods to the USA with origin from Europe, US food brands owner.

Silver Star Motors JSC
Mr. Negovan Josifovic, CEO

52, Chelopeshko Shose Str.,
1839 Sofia, Bulgaria

www.silverstar.bg

Silver Star is the official representative of Mercedes-Benz and Daimler Truck. The company offers a full range of services for business and end customers in the automotive sector, including sales and after-sales service of new and used cars, vans, and buses, as well as sales of spare parts and accessories. The dealerships are located in Sofia, Plovdiv, Varna, Burgas, and Euro Stars in Ruse.

Sirma Business Consulting AD
Mr. Tsvetomir Doskov, Senior Vice President Financial Industry

135, Tsarigradsko Shosse Blvd.,
1784 Sofia, Bulgaria

www.sirmabc.com

Sirma Business Consulting (SirmaBC) is a joint venture between the biggest Bulgarian IT holding, Sirma (SGH), and a team of banking and finance professionals with international expertise. Bulgaria's leading Oracle FlexCube developer of customized business and IT banking solutions, and the related own products. Over 100 projects implemented worldwide. Certified for quality management, information security, and best practices standards. Member of BASCOM and Fintech Association.

SiteGround Hosting EOOD
Mrs. Milena Stefanova, Director

6, Olimpiyska Str., Fl. 7,
1766 Sofia, Bulgaria

www.siteground.com

SiteGround is one of the global web hosting leaders with a unique strategy for building innovative products and technologies powering our client websites and we currently power more than 2.9 Mln. domains worldwide. With a team of more than 500 highly-skilled professionals, unique company culture and long-term dedication and support for community causes and initiatives, SiteGround has been recognized as a preferred employer and a socially-responsible company.

SKF Bearings Bulgaria
Mr. Tomas Tomasevic, Managing Director

38, Hristo Botev Str.,
4330 Sopot, Bulgaria

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www.skf.com

SKF Bearings Bulgaria EAD /SKF BB/ is a company owned by SKF AB, Sweden. The company started its activity in Bulgaria in 2002. SKF BB manufactures bearings and bearing components in three factories located in the following cities in Bulgaria: Sopot, Karnare, and Kalofer. The company employs about 1,300. In 2022 SKF received an Investment class A certificate and now SKF is applying for a second certificate class A.

Smart Factoring

Ms. Antoniya Yordanova – CEO, YNV Financial Services

2 Pozitano Sq., Ground Floor
1000 Sofia, Bulgaria

www.smart-factoring.com

Smart Factoring is committed to revolutionizing the factoring industry through innovative digital solutions. By offering a full range of digitalized factoring services, including Xpress Factoring, developed to finance single invoices and focused on the needs of SMEs, our mission is to provide working capital solutions to support their stability, growth, and success in Bulgaria, with faster approvals, flexibility, and tailored solutions.

Smartcom - Bulgaria AD

Mr. Petar Statev, Chairman, Board of Directors

Business Park Sofia, Bldg. 2, Office 201
1766 Sofia, Bulgaria

www.smartcom.bg

With offices in Bulgaria, Croatia, Greece, Turkey, the UK and 35 years of stable growth, Smartcom has full solution capabilities at all layers of the modern network: optical transport, Internet protocol (IP) and telecom service core applications.
Our professional services span the whole solution life-cycle from design, through deployment, to support.
We also love making products such as an innovative, residential fixed-service CPE based on a carrier-grade open source OS.

Smule Bulgaria EOOD

Mr. Martin Venelinov, General Manager

Vertigo Business Tower, 109, Bulgaria Blvd.,
1404 Sofia, Bulgaria

www.smule.com

We believe that music is much more than just listening- it's about creating, sharing, discovering, participating, and connecting with people. In 2008, we set out to create apps that enabled anyone to create, discover, love and enjoy music. Today, 1.5 % of the world's population (that's 125 million people and counting) have used Smule's apps. And they are creating communities, meeting new like-minded friends, and having fun making music together on Smule.

SOF Connect EAD

Mr. Jesus Caballero Pinto, CEO

1, Christopher Columbus Blvd., Sofia Airport,
1540 Sofia, Bulgaria

www.sofia-airport.eu

SOF Connect is the operator of Vasil Levski Sofia Airport - the largest international airport in Bulgaria and with strategic role for the economic development of the country.
From 2021, SOF Connect is the concessionaire of Sofia's airport for period of 35 years. The global infrastructure fund Meridiam owns 100% of the capital of SOF Connect.
During the concession, the company will invest EUR 624 million for the development and modernization of the capital's airport and building Terminal 3.

Sofia Balkan Palace

Mrs. Athanasios Roustas, Corporate Director of Operation

5, Sveta Nedelya Sqer.
1000 Sofia, Bulgaria

With its prime location in the heart of Sofia, Sofia Balkan Palace is the ideal place to hold a meeting or organize a special event. With splendid and distinctive features, the hotel's exceptional conference and banqueting facilities can easily accommodate up to 1500 delegates at a time and up to 650 attendees for every type of event – from intimate business meetings to large-scale presentations and international conferences. A refined blend of opulence and contemporary chic are the characteristics of all 184 guest rooms and suites. Life is a collection of experiences... Let us be your guide!

Sofia Marriott Hotel

Mr. Luciano Scelza, General Manager

47 Moskovska Str.
1000 Sofia, Bulgaria

www.Marriott.com/SOFMC

Sofia Marriott Hotel will be the newest upscale hotel in Sofia, offering 232 guest rooms and 11 meeting rooms across two dedicated floors, including a ballroom for up to 450 delegates in theatre setup. The hotel will feature five restaurants and bars with international, Asian, and Italian concepts, as well as a rooftop restaurant and bar with a terrace on the 30th and 31st floors. Additionally, the hotel will include a 1,600 sq m spa and fitness center, featuring a very spacious and modern fitness area.

Sofmedica Bulgaria EOOD

Mrs. Petya Arsova, Commercial Manager

11 Gen. Shteryo Atanasov Str., Fl. 1,
1113 Sofia, Bulgaria

www.sofmedica.com

Distributor of medical devices and high technologies in the healthcare sector.

Software Product Group AD

Mr. Andrey Peshev, CEO

Business Park Sofia, Building 11B, Fl. 1,
1766 Sofia, Bulgaria

www.softwareproduct.group

The company was founded in 2017 in Sofia as a reliable development partner in providing engineering teams to tech companies and helping retain them for the long run. Our team of diverse IT experts can manage a wide range of projects in the IT industry such as Staff Augmentation, Custom Application Development, and Technology Consulting.

Solvay Sodi AD

Mr. Spiros Nomikos, CEO of Solvay Sodi, Country Manager for Solvay in Bulgaria

9160 Devnya, Industrial zone, Bulgaria

www.solvay.bg

SOLVAY SODI AD (Devnya) is one of the largest industrial enterprises in Bulgaria and the largest plant in Europe for the production of soda ash and bicarbonate. Solvay Sodi was privatized in 1997, with the Belgian scientific group Solvay (75%) and the Turkish group Sisecam (25%) as major shareholders. Since, the company has invested around € 800 million to expand its capacity while optimizing its operations through the implementation of innovative, environmentally-friendly and efficient technologies.

Sportal.bg JSC

Mr. Stilian Shishkov, CEO

3A, Nikolay Haitov Str., Office 1-5
1113 Sofia, Bulgaria

www.corp.sportal.bg

Sportal Media Group ranks among the largest internet media groups in Bulgaria, operating digital properties in categories such as sports (sportal.bg), news & politics (novini.bg), business (profit.bg), lifestyle (woman.bg), e-commerce and services, as well as social media channels with over 4 million fans. As of 2021 the company is part of the leading Swiss publisher Ringier AG, operating across 18 different markets with over 6,400 employees.

STEMO Ltd.

Mr. Georgi Tihov, CEO

51B, Cherni Vrah Blvd.
1407 Sofia, Bulgaria

www.stemo.bg

STEMO offers a broad portfolio of IT products, solutions and services helping customers to build and enhance the efficiency, productivity, security and reliability of their IT infrastructure. Their versatile professional experience and expertise allow successful implementation of complex projects covering the complete life-cycle of each information system: consultations, research, analysis, design, planning, implementation, training, operation, optimization, maintenance and upgrade.

StorPool Storage AD

Mr. Boyan Ivanov, CEO

Residential Complex Iztok,
14B, Charles Darwin Str., Ð•ntr. A, Fl. 7,
1113 Sofia, Bulgaria

www.storpool.com

StorPool Storage is a leading global distributed block storage provider. Recognized for its capabilities and expertise in building high-performance data storage solutions, StorPool is the best block storage solution when building public and private clouds.

Sunfoods Bulgaria EOOD - Development Licensee of McDonald's in Bulgaria

Mr. Ivan Lissikov, Managing Director

48 Tsvetan Lazarov Blvd, Druzba 2
1582 Sofia, Bulgaria

www.mcdonalds.bg

More than 25 years, we at McDonald's bring smiles to our guests in Bulgaria. Our philosophy is quality products, excellent service, pleasant atmosphere. Always and every day. We do not like the word compromise, we prefer to see the smiles on the faces of our guests.

Sutherland Bulgaria

Mr. Dimitar Galabov, Country Head Bulgaria

Balkan Business Center, 4, Mihail Tenev Str.
1784 Sofia, Bulgaria

www.sutherlandglobal.bg

Sutherland is an experience-led, digital transformation company. Since its inception in 2008 in Bulgaria, Sutherland has grown to over 1,500 employees spread across 2 sites in the cities of Sofia and Varna, and working from home. The team of professionals provides technical support and customer service in five different industries in 17 European languages.

Syscom Engineering AD

Mrs. Elena Elenkova, CEO

105A, Tsvetan Lazarov Blvd.,
1582 Sofia, Bulgaria

Syscom Engineering is a Bulgarian ICT company with 18 years of experience building technology environments for business and public organizations. We understand client's needs and constraints before designing systems across IT infrastructure, Networks and connectivity, Digitalization, Cybersecurity and safety solutions. By owning the entire process and staying engaged after implementation, we create reliable systems that work in real conditions and deliver lasting confidence.

Takeda Bulgaria EOOD

Mr. Todor Kesimov, Country Head

69, Bulgaria Blvd., Infinity Tower, Fl. 13,
1404 Sofia, Bulgaria

www.takeda.com/bg-bg/

Takeda is a patient-focused, innovation-driven global pharmaceutical company that builds on a distinguished 236-year history, aspiring to bring better health and a brighter future for people worldwide. Our research and developments efforts are focused on oncology, gastroenterology and central nervous system therapeutic areas. The network of Takeda spans over 70 countries and regions worldwide. The representative office of Takeda GmbH, Germany was found in Bulgaria in 2008.

Tavistock Group Bulgaria EOOD

Mr. Philip Pashov, Executive Director

13, Filip Kutev Str., Administrative Building 1, Fl. 2,
1407 Sofia, Bulgaria

www.tavistock.bg

Tavistock Group Bulgaria is a leading private investment company, established in 2004 by Philip Pashov-the first Bulgarian entrepreneur to list a company on the London Stock Exchange. Since 2009, it has been part of the global Tavistock Group, active in over 15 countries. In 2024, it launched a new brand identity and adopted the name Tavistock Group Bulgaria, marking a shift toward large-scale, sustainable urban projects, redefining real estate standards.

Taxi Volt AD

Mr. Ognyan Popov, Founder & CEO

Sofia Park, Block 16E, Office 2
1776 Sofia, Bulgaria

www.taxivolt.bg

The destination is important.But it is also important how you get there.Volt is the only premium taxi service in Sofia with pre-selected drivers, clean vehicles and focus on customer experience. Book Sofia Airport transfers, for business meetings, events and personal needs, for both small and large groups up to 60 passengers. Our fleet consists of BMW and Mercedes vehicles, as well as Mercedes minivans and minibuses. Available 24/7. Download the app and book your ride or contact

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tbi bank

Mr. Valentin Galabov, Chairman of the Board of Directors

52-54, Dimitar Hadzhikotsev Str.,
1421 Sofia, Bulgaria

www.tbibank.bg

tbi bank is a mobile-first challenger bank in Southeast Europe and a regional leader in alternative payment solutions, building an ecosystem by combining financing and shopping to address customers' needs end-to-end. It supports merchants in growing their business while offering consumers convenient, flexible financial products and services that simplify everyday life. The bank operates in Bulgaria, Romania, Greece, and Germany, partners with over 38,000 merchants, serves 2.7M clients, and issued over 1M loans in 2025.

TBS Ltd.

Mr. Kiril Galabov, General Manager

Lozenets District, 11D, Boris Rumenov Str.,
1407 Sofia, Bulgaria

www.tbs.bg

TBS provides innovative solutions in communications, telecommunications, security, defense, and space. The company conducts transactions and services related to communication, defense, and space products, engages in research and development, commercial representation, and brokerage, as well as import, export, and transfer of dual-use technologies, all in compliance with the required licenses and authorizations.

Techceramic-M

Dr. eng. Vasil Hristov, Chairman & CEO

1, Vodensko Shosse Str.
3100 Mezdra, Bulgaria

www.techceramic-m.com

Techceramic – M JSC is a developer, manufacturer, and worldwide supplier of ceramic components with a broad and ever-growing range of applications. Widely used in automotive casting, the mechanical, structural, petrochemical, electrical, electronics, and textile ceramic components have precise tolerances and deliver significant cost-cutting advantages over more mainstream materials. We specialize in custom-engineered technical solutions, collaborating with your team to develop high-performance components.

TechnoLogica EAD

Mr. Ognian Trajanov, CEO

Synergy Tower, 111 R, Tsarigradsko Shose Blvd.,
1784 Sofia, Bulgaria

www.technologica.com

TechnoLogica is a leading Bulgarian software company with comprehensive activities in the field of IT. The company's product portfolio includes software solutions for human resource management, cybersecurity, RPA, business processes modeling, monitoring, and analysis of high-resolution satellite imagery, DW&BI, GIS, 3D solutions, and customer-tailored software development. Partner of Oracle and Microsoft, Vantor, Dassault Systèmes, SolidWorks, Stratasys, Creaform, and Hexagon.

Telelink Business Services EAD

Mr. Ivan Zhitiyanov, CEO

2, Donka Ushlinova Str., Garitage Park, Bldg.1, Fl. 4
1766 Sofia, Bulgaria

www.tbs.tech

Since 2001, Telelink Business Services has grown from a Sofia telecom networker into a Balkan tech leader, simplifying complexity in IT infrastructure, cybersecurity, AI, software engineering, OT and GRC. Stock-listed since 2020, we now span 11 countries, 500+ experts and 300+ clients on four continents - fueled by acquisitions in Croatia and the UK. Beyond business, we're investing in Bulgaria's future through TBS Academy and t'each'one, nurturing tomorrow's tech talent.

Telelink Infra Services EAD

Mrs. Kostadina Temelkova, Executive Director

Business Park Sofia,
Building 5, entr. B, Fl. 4,
1766 Sofia, Bulgaria

www.telelinkinfra.com

Telelink Infra Services is a project-driven organization focused on complex, client-tailored technological solutions designed to meet the global demand for sustainable decarbonization, energy efficiency, critical infrastructure, telecom networks, and smart buildings.
Headquartered in Sofia, Bulgaria, Telelink Infra Services operates through local subsidiaries in the United Kingdom, Germany, the Republic of North Macedonia, and Albania. With a strong presence across telecom, enterprise, industrial, and public infrastructure sectors, we leverage our versatile expertise and foster talent within a diverse international team of over 800 employees.

TELUS Digital Bulgaria

Mrs. Kristina Ivanova, General Manager and Vice President Operations for Bulgaria

TELUS Tower, 1, Alabin Str.,
1000 Sofia, Bulgaria

www.telusdigital.com/locations/bulgaria

TELUS Digital Bulgaria, the largest employer in the CX (Customer Experience) industry in the country, crafts unique and enduring experiences for customers and employees, and creates future-focused digital transformations. Besides digital customer experience and digital solutions, the company blends advanced AI-powered tools and services with the human touch to create seamless customer experiences for the world's leading brands in fintech, high-tech, tourism, video, console, mobile games, and more.

THE EDGE

The Edge Research and Business Development Ltd.

Mrs. Milena Stoycheva, CEO and Co-Founder

54, Aleksander Dondukov Blvd.,
1000 Sofia, Bulgaria

www.theedge.solutions/

The Edge is a spin-off company of JA Bulgaria that aims to develop an ecosystem governed by principles of systemic innovation where businesses, universities, incubators, startups, and governmental organizations actively co-create on delivering socio-economic & environmental impact. It supports the development of innovative research projects while improving companies' competitiveness through an open and disruptive innovation paradigm, lean startup, and proven university-business collaboration model.

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the HeadHunter®

The Headhunter Karriera LLC

Mrs. Doruntina Jakupi, Group Recruitment Operations Director

14, Lachezar Stanchev Str.,
1113 Sofia, Bulgaria

www.theheadhunter.com

The Headhunter LLC (THH) is the leading recruitment and HR services company in the Balkan counties. More than 500 clients within the EU, Balkans, and the USA have chosen THH for customized solutions to their human resource needs. The THH's vast expertise has been brought to bear in developing individualized solutions in the areas of employee records, HR policy development, staff and management training, payroll management, and professional assessment.

The Walt Disney Company Bulgaria EOOD

The Walt Disney Company Bulgaria

Mrs. Irina Totova - Marinova, VP, General Manager Balkans

EXPO 2000, Building 4,
55, Nikola Vaptsarov Blvd., Fl.6,
1407 Sofia, Bulgaria

www.thewaltdisneycompany.com

The Walt Disney Company, together with its subsidiaries and affiliates, is a leading diversified international family entertainment and media enterprise that includes three core business segments: Disney Entertainment, ESPN, and Disney Experiences.
In Bulgaria, The Walt Disney Company operates several world-famous TV channels: Disney Channel, Disney Junior, Star Channel, Star Life, Star Crime, National Geographic, Nat Geo Wild, 24KITCHEN and BabyTV.

THEOREMUS

Theoremus Ltd.

Mr. Pavel Cholakov, CEO

22, San Stefano Str., Building 1, Block 4, Fl. 7, Office 7,
1504 Sofia, Bulgaria

www.theoremus.com

Theoremus is a data science company, focused on providing advanced analytics solutions for mobility and digital waste management. The company has experience designing and building complex, event-driven business systems for mobility and waste collection operations planning and management. Theoremus has worked on innovative projects that incorporate digital payments solutions like EMV Pay-as-you-go with best fare capping, 3rd party merchant gateways for mobile wallets, QR apps, and Top-up solutions

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top hospital service

Top Hospital Service

Mr. Ivaylo Batinkov, Executive Director

16A, Byalo Pole Str.
1618 Sofia, Bulgaria

www.ths.bg

Top Hospital Service is among the 10 biggest distributors of pharmaceutical products, medical equipment, and medical supplies. Since 2012, we have had ambitions to establish ourselves on the Bulgarian market as a major supplier and trusted partner for healthcare professionals. That is why we confidently and exclusively represent in Bulgaria established manufacturers, such as General Electric Healthcare, Anika Therapeutics, Waldemar Link, and many others.

TITAN
ZLATNA PANEGA

Building a better world together



TICK42 EAD

Mr. Leslie Spiro, CEO

31, Alexandar Malinov Blvd.,
1729 Sofia, Bulgaria

www.tick42.com

Product and professional services company with over 20 years of expertise, we deliver efficient technology solutions to many of the largest financial institutions and improve the lives of their employees, providing them with stability, flexibility, and ease of work. We deliver solutions that your technologists want to deploy.

Tintyava Exploration AD

Mr. Daniel Marinov, CEO

1, 6-ti Septemvri Street,
6570 Ivaylovgrad, Bulgaria

www.velocityminerals.com

Tintyava Exploration is a JV company with 70% ownership of Velocity Minerals and Gorubso Kurdjali AD (30%). Velocity is a Canadian mineral exploration and development company focused on Southeast Europe. The company advances projects in Bulgaria and Greece, including the Rozino Gold Project. With a disciplined strategy, Velocity targets high-quality deposits, responsible mining, and strong community relations, aiming to build a sustainable portfolio of producing assets in the region.

Titan Zlatna Panega

Mr. Behar Disha, General Manager

33E, Cherni Vrah Blvd., Fl. 2
1421 Sofia, Bulgaria

www.titan.bg

TITAN Zlatna Panega is a leading cement producer in Bulgaria and a member of the international TITAN Group since 2004. The company operates cement, concrete, and aggregates businesses, supporting the sustainable development of the construction sector. Driven by operational excellence, technological advancement, and resource efficiency, TITAN Zlatna Panega is committed to decarbonization, renewable energy, safety, and responsible business conduct.

TMF Services EOOD

Mrs. Zornica Stefanova Kalcheva, Country Head

2A, Saborna Str., Fl.4
1000 Sofia, Bulgaria

www.tmf-group.com

TMF Group is a leading global provider of high value business services to clients operating and investing globally. We focus on providing highly specialized and business-critical accounting, tax compliance, legal administrative and payroll/human resource administrative services that enable our clients to operate their business in different geographical locations. We operate in over 125 offices in over 83 jurisdictions across the globe. Our office in Bulgaria is operational since 1992 and employs currently more than 130 professionals with perfect local expertise and extensive experience in serving clients from wide variety of business areas.

Trakia Economic Zone

Mr. Plamen Panchev, Chairman of the Board of Directors

7, Assen Yordanov Str.
4000 Plovdiv, Bulgaria

www.tez.bg

Trakia Economic Zone is a true partner to foreign and domestic investors in the process of establishing a new or expanding their existing business. We offer from Build-to-Suit to Full-Service development plans that are relevant for all types of business activities such as manufacturing, logistics, trade and distribution. Our mission is to create a healthy environment for all companies within our zones and help their sustainable growth.

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top hospital service

- PHARMACEUTICAL PRODUCTS
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Total Ins - Insurance Broker EOOD

Mr. Iliya Stanoev, Managing Director

25A, Cherni Vrah Blvd., Fl. 4,
1421 Sofia, Bulgaria

www.totalins.eu

Total Ins - Insurance Broker (Total Ins) is the largest independent insurance broker in Bulgaria.Total Ins provides all range of insurance for corporative and individuals with a focus on special risk insurance.Total Ins is licensed to operate in Bulgaria and the EU.Since 2021 Total Ins has a representative office in the USA.

UniCredit Leasing EAD

Mr. Alexander Krustev, CEO

14, Gyueshevo Str., Fl. 1
1303 Sofia, Bulgaria

www.unicreditleasing.bg

UniCredit Leasing is consistently ranked as one of the leading leasing companies on the Bulgarian market.
The company is a member of the international UniCredit Group.
Operating across 50 markets worldwide, UniCredit Group supports its clients' businesses on both local and broader European scales. Leveraging strong international expertise and deep local market knowledge, UniCredit Leasing provides tailored leasing solutions for corporate clients, small and medium-sized enterprises, and individual customers.

Unique Estates I Christie's International Real Estate

Mrs. Vessela Ilieva, Executive Director

Office 1: 17, Patriarh Evtimiy Blvd., 1142 Sofia, Bulgaria
Office 2: 10, Oborishte Str., 1504 Sofia, Bulgaria

www.UES.bg

Unique Estates | Christie's International Real Estate, established in 2006, is the first company in the luxury real estate sector in Bulgaria, becoming a recognizable market leader. It is part of the Realto Group holding structure with 30+ years of experience in the real estate sector. As the exclusive affiliate of Christie's International Real Estate in Bulgaria, Unique Estates offers luxury homebuyers and sellers a number of unique benefits and combines local expertise with a globally recognized luxury brand.

United Bulgarian Bank

Mr. Christof De Mil, CEO of UBB, Chairman of the Management Board of UBB, Country Team Manager of KBC Group for Bulgaria

UBB Millennium Center, 89B, Vitosha Blvd.,
1463 Sofia, Bulgaria

www.ubb.bg

United Bulgarian Bank (UBB), part of Belgium-based KBC Group, is Bulgaria's largest bank by assets for 2025 and a leading financial services provider. Together with DZI, UBB Interlease, UBB Asset Management and UBB Pension Insurance, it offers an integrated bank-insurance ecosystem. UBB serves individuals and businesses through its branch network, UBB Mobile and UBB Online, with a focus on innovation, customer experience and sustainability. Fitch Ratings rates UBB 'A' with a Stable Outlook.

URBAN STAY LTD./ DOT Sofia

Mr. Panco Georgiev, Founder & Owner

DOT Sofia, 46, Bratya Miladinovi Str.,
1303 Sofia, Bulgaria

www.dotsofia.com

Short and Long-term Accommodation
10 designer apartments and a 360° Penthouse at the DOT Sofia Hotel
Venue Hire for business initiatives, events, and celebrations throughout the building
Culinary Experience at KOMAT Restaurant – fine cuisine based on Bulgarian culinary treasures
Representative Collection of Bulgarian Contemporary Art
DOT Sofia Art Collection and exhibitions in partnership with Sarieva/Gallery
Quiet, communicative, up-to-date location in the historical centre of Sofia

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V+O Communication Bulgaria

Mrs. Svetlana Savova, General Manager

98, Bulgaria Blvd., Entr. D, Fl.. 10, Office 19D
1680 Sofia, Bulgaria

www.vando.bg

V+O Communication is a leading strategic communications agency in Southeastern Europe with operations in Athens, Sofia, Belgrade, Bucharest, Tirana, Nicosia, Lagos, and Brussels. The office in Bulgaria was established in 2004. We are a team of talented and passionate professionals with concrete knowledge and accumulated experience. An agency of conversation starters, enablers and storytellers of an original and disruptive sort that clients need.A group of restless creative thinkers that constantly seek for trailblazing ideas that create new perspectives, change perceptions and generate growth.

VERO Bulgaria

Mr. Andre Vermeulen, General Manager

10, Graf Ignatiev Str.
6000 Stara Zagora, Bulgaria

www.vero.de/bg

VERO Bulgaria was established in 2008 in Bulgaria. The company has been developing in various directions–from material supply for industrial scaffold erection, to leasing farm machinery and equipment. Over the recent years, VERO Bulgaria has been developing digital solutions suitable for the small and medium businesses. The company is an inventor of utility models and patents in the field of occupational safety and health on special purpose sites. VERO Bulgaria has invested in digitalization of its own business activities .

VET-TRADE LTD.

Mrs. Zoya Koseva, Owner

166, Bulgaria Blvd.,
6000 Stara Zagora, Bulgaria

www.my-vet-trade.com

Import, marketing, and distribution of veterinary medical products and nutritional supplements on the Bulgarian market. We carefully select our partners and suppliers, focusing on a specific company and products. Zoetis, ICF DRN Nextmune Italy, Orion Animal Health, Aventix – Optixcare are our long-term partners, with their help we supply the Bulgarian market with high-quality products, not only innovative but also original, without analogs on the market.

Viatris EOOD

Mr. Yavor Kostov, General Manager

Serdika Offices, 48, Sitnyakovo Blvd., Fl. 7,
1505 Sofia, Bulgaria

www.viatris.com

Viatris, formed through the combination of Mylan and Upjohn, is a global healthcare company bridging the gap between generics and brands to address healthcare needs globally. Driven by a mission to help people live healthier at every stage of life, we supply high-quality medicines to 1 billion patients annually. Our diverse portfolio, unique supply chain, and scientific expertise enable us to meet the world's most enduring health challenges, ensuring access to vital treatments when and where needed.

Videolux Holding / Technopolis

Mr. Bojidar Kolev, Managing Partner

Mladost 4, 265, Okolovrasten pat Str., Hypermarket Technopolis
1766 Sofia, Bulgaria

Videolux Holding is a key investor in the Bulgarian market and operates:
Technopolis - a retail chain with 36 hypermarkets and is a market leader in consumer electronics and home appliances
Praktiker - the largest DIY hypermarket chain in Bulgaria with 17 stores
HOLIDAY PARK - a retail park chain that operates 7 locations across the country
Hotel Crowne Plaza Sofia by IHG - one of the leading hotels in Sofia

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VISA

Mr. Petar Krilchev, Country Manager, Visa Bulgaria

14, Tsar Osvoboditel Blvd., Fl. 5
1000 Sofia, Bulgaria

Visa is one of world leaders in digital payments, facilitating more than 215 billion payments transactions between consumers, merchants, financial institutions and government entities across more than 200 countries and territories each year. Its mission is to connect the world through the most innovative, convenient, reliable and secure payments network, enabling individuals, businesses and economies to thrive.

Visteon Electronics Bulgaria

Mr. Delyan Kostov, Director Systems Eng & Validation EMEA, Visteon Sofia Site Leader

Capital Fort, 90, Tsarigradsko Shousse Blvd.,
1784 Sofia, Bulgaria

www.visteon.com

Visteon Bulgaria is the leading product development center the company has in Europe with more than 20 years of history in the automotive industry. More than 700 engineers with experience in software, hardware and mechanics design, develop and test global and regional high-tech projects for the leaders in automotive. The product portfolio includes technologies for the next generation of electric vehicles, driver assistance products and systems, new generation displays and integrated solutions for the future connected car.

Vivacom Bulgaria

Mr. Asen Velikov, Member of the Management Board, CEO

115 I, Tsarigradsko Shosse Blvd.
1784 Sofia, Bulgaria

www.vivacom.bg

Vivacom has established itself on the Bulgarian market as a trusted supplier of a complete portfolio of telecom solutions for the needs of every household, business or institution. We offer mobile and fixed voice services, high-speed mobile and fixed broadband, interactive and satellite TV, as well as innovative solutions for IoT, smart cities, digital education and cloud services.
Vivacom is part of United Group - a leading telecommunications and media company in Southeast Europe.

VSK Kentavar - IZ Dinamika OOD

Mrs. Mariana Petcheian-Krasteva, General Manager

1, Shipka str.
5370 Dryanovo, Bulgaria

www.kentavar.com

VSK Kentavar is a 100% privately owned, family-run company operating a logistics center in Sofia, a tool manufacturing plant and a luxury boutique hotel in Dryanovo. The factory produces precision metalworking tools, systems and equipment for CNC machines (standard and custom). Certified to ISO 9001:2015, ISO 50001:2018, and AQAP 2110. Strategic manufacturing partner of KENNAMETAL, US - global supplier of tools and wear-resistant solutions. Modern, highly automated plant with € 40M invested.

Walltopia AD

Mr. Ivaylo Penchev, General Manager

Sofia Tech Park, 111 V, Tsarigradsko Shosse Blvd.,
1784 Sofia, Bulgaria

www.walltopia.com

Walltopia is the world's leading climbing wall manufacturer. Founded in 1998, the company has the largest production facility in the world and over 1 800 completed projects all over the globe. Since 2012 Walltopia expands its portfolio to the Amusement industry and currently manufactures interactive Fun Walls, the aerial attraction Rollglider, ropes courses, playground areas, artificial caves, theming solutions and adventure hubs that combine it all. With Head Office in Sofia, Walltopia employs 900+ professionals and also has offices in the USA, Canada, UK, Germany, China and UAE.

Westinghouse Electric Sweden AB – Branch Bulgaria
Mr. Ivan Pironkov, Country Manager

1, Business Park Sofia Str., Bldg. 8, Entr. A, Fl. 7
1766 Sofia, Bulgaria

www.westinghousenuclear.com

Westinghouse is the world's leading supplier of safe, innovative and reliable nuclear technology. We provide the full portfolio of nuclear energy technologies, products and services to nuclear power plants around the world to create a cleaner, safer and sustainable carbon-free future for generations to follow.

Wiser Technology Solutions EOOD
Mr. Dimitar Dimitrov, Managing Director

Synergy Tower, 111P, Tsarigradsko Shosse Blvd., Fl. 15,
1784 Sofia, Bulgaria

www.wisertech.com

Wiser Technology (BSE: WISR) designs, develops and operates mission-critical software solutions for some of the world's most prominent organizations. Leveraging cutting-edge technology, deep domain expertise, and engineering excellence, the company serves industries including automotive, aerospace and defense, telecommunications, and financial services.With a team of over 600 highly skilled software engineers and computer scientists, Wiser Technology delivers exceptional IT services from multiple delivery centers in Bulgaria, Serbia, and Greece.

Woodward Bulgaria EOOD
Mr. Atanas Minev, General Manager

Sofia Airport Center, 64, Chrtoforos Columbus Blvd., Logistic Building B03, Entrance 2
1592 Sofia, Bulgaria

www.woodward.com

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Mr. Atanas Trendafilov, General Manager

Trade Center Europe, 7 Iskarsko Shousse Blvd., Building 15, Fl. 1,
1528 Sofia, Bulgaria

www.worldcourier.com

World Courier is a provider of premium logistics services and the leading global specialty supplier of transportation, storage and distribution services for multinational biopharmaceutical clinical trials. World Courier's services are also employed by the broader healthcare, aircraft, automotive, industrial, and technology industries, where urgent delivery of mission-critical components and sophisticated handling capabilities are required. World Courier's customers have full confidence that mission-critical materials will reach their destination in perfect condition and on-time, anywhere in the world.

World Transport Overseas Bulgaria Ltd.
Mr. Nikolay Nikolov, CEO

126, Mimi Balkanska Str.,
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www.wtogroup.com

World Transport Overseas Bulgaria ltd provides one stop shop solutions with high-quality service and intelligent schemes for sea, air and inland transport. The company has 24 offices in 12 countries.

Yettel Bulgaria
Mr. Bogdan Uzelac, CEO

Business Park Sofia, Building 6, Mladost 4,
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www.yettel.bg

Yettel is a part of e&PPF Telecom Group, a partnership between PPF Group and Emirates Telecommunication Group (e&) focused on delivering superior telecom and digital experience to customers across Central and Eastern Europe.
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Mr. Georgi Merdzhanov, CEO

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Mr. Dragomir Dimitrov, Plant General Manager

Industrial Zone Rakovski, Warehouse 2,
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www.zobele.com

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